



**YANNICK SOARES DE BARROS DE CEITA** **SOLUÇÕES PARTILHADAS PARA REDES DE TELECOMUNICAÇÕES**

**SHARED SOLUTIONS FOR TELECOMMUNICATIONS NETWORKS**





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Dissertação apresentada à Universidade de Aveiro para cumprimento dos requisitos necessários à obtenção do grau de Mestre em Engenharia Eletrónica e de Telecomunicações, realizada sob a orientação científica do Doutor Manuel de Oliveira Duarte, Professor Catedrático do Departamento de Eletrónica, Telecomunicações e Informática da Universidade de Aveiro.



*Aos meus pais, Alcino Ceita  
e Lígia Barros...*



## **O júri**

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**Palavras-chave**

Métodos de partilha de Infraestruturas, Redes Celulares, Rede Móveis, Redes de Acesso, Redes Core, Operador Neutro, Mercados Emergentes, GSM, UMTS, LTE, Dimensionamento de Redes, Planeamento de Redes.

**Resumo**

Apesar do crescente aumento da superfície terrestre coberta pelas comunicações móveis, há questões que têm dificultado à implementação e desenvolvimento das redes celulares nas regiões onde o mercado e o poder económico ainda estão em desenvolvimento. Muitas dessas questões são de carácter económico e financeiro. O que se torna, curiosamente, um facto contraditório, uma vez que as comunicações móveis em diversas ocasiões provaram ser um grande aliado para o crescimento e desenvolvimento económico deste tipo de regiões.

Portanto para situações como estas, onde o desenvolvimento ou instalação de redes celulares é travado ou condicionado por fatores de carácter económico e financeiro, a adoção de métodos de partilha de infraestruturas ou serviços consegue facilitar a implementação e expansão de redes celulares nestas regiões.

O trabalho desenvolvido nesta dissertação procura identificar e estudar os métodos mais comum de partilha. Através do uso de uma ferramenta de cálculo, analisam-se também os efeitos e benefícios económicos que cada método de partilha trará para os operadores interessados em entrar em mercados com características aqui consideradas.



**Keywords**

Infrastructure Sharing Methods, Mobile Networks, Access Networks, Core Networks, Neutral Operators, Emerging Markets, GSM, UMTS, LTE, Network Dimensioning, Network Planning.

**Abstract**

Despite the substantial increase in the percentage of the globe surface covered by mobile communications, there are issues that have hampered the implementation and development of cellular networks in regions where the market and economic power are still under development. Many of these issues are of economic and financial nature. It is curiously a contradictory fact, since mobile communications on several occasions proved to be a great ally for the growth and economic development of this type of regions.

Therefore, in situations such as these, where the development or installation of cellular networks is blocked or conditioned by economic and financial factors, the adoption of infrastructure or service sharing methods can facilitate the implementation and expansion of cellular networks in these regions.

The work developed in this dissertation seeks to identify and study the most common methods of cellular network sharing. Through the use of a numerical tool, the effects and techno-economic benefits that each sharing method will bring to the operators interested in entering markets with these characteristics will be analyzed.



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## LIST OF ABBREVIATIONS

3D	Three dimensions
1G	First Generation of Mobile Telecommunication Technology
2G	Second Generation of Mobile Telecommunication Technology
2.5G	2.5 Generation of Mobile Telecommunication Technology
2.75G	2.75 Generation of Mobile Telecommunication Technology
3G	Third Generation of Mobile Telecommunication Technology
3.5G	3.5 Generation of Mobile Telecommunication Technology
3GPP	Third Generation Partnership Project
4G	Fourth Generation of Mobile Telecommunication Technology
5G	Fifth Generation of Mobile Telecommunication Technology
AAA	Authentication, Authorization and Accounting
ACK	Acknowledge
ADSL	Asymmetric Digital Subscriber Line
AMPS	Advanced Mobile Phone System
APN	Access Point Name
AuC	Authentication Center
BH	Busy Hour
BHCA	Busy Hour Call Attempts
BS	Base Station
BSC	Base Station Controller
BSS	Base Station System
BTS	Base Transceiver Station
CAPEX	Capital Expenditures
CA	Carrier Aggregation
CCPU	Cash Cost Per User
CDMA	Code Division Multiplexing Access
CDMA IS-96	Code Division Multiplexing Access Interim Standard - 96
CG	Charging Gateway
CN	Core Network
CP	Customer Premises
CoMP	Coordinated Multipoint
CS	Circuit Switched domain
DHCP	Dynamic Host Configuration Protocol
DL	Downlink
DNS	Domain Name System
DTE	Data Terminal Equipment
DVB	Digital Video Broadcasting
E-UTRAN	Evolved Universal Terrestrial Radio Access Network
EC	Echo Canceller
EDGE	Enhanced Data for GSM Evolution
EIR	Equipment Identity Register
eNB	E-UTRAN Node B
eMBMS	Evolved Multimedia Broadcast Multicast Service
EPC	Evolved Packet Core
EPS	Evolved Packet System

ETSI	European Telecommunication Standards Institute
EV-DO	Evolution Data Optimized
FDD	Frequency Division Duplexing
FDMA	Frequency Division Multiple Access
FM	Frequency Modulation
GERAN	GSM EDGE Radio Access Network
GGSN	Gateway GPRS Support Node
GMSC	Gateway MSC
GMSK	Gaussian Minimum Shift Keying
GPRS	General Packet Radio Service
GSM	Global System for Mobile Communications
GW	Gateway
HDTV	High-Definition Television
HLR	Home Location Register
HSDPA	High Speed Downlink Packet Access
HSPA	High Speed Packet Access
HSUPA	High Speed Uplink Packet Access
HSS	Home Subscriber Server
ID	Identification
IEEE	Institute of Electrical and Electronics Engineers
IMEI	International Mobile Equipment Identity
IMS	IP Multimedia Subsystem
IMSI	International Mobile Subscriber Identity
IMT-2000	International Mobile Telecommunication at 2.000 MHz
IMT-Advanced	International Mobile Telecommunication Advanced
IP	Internet Protocol
ISDN	Integrated Services Digital Network
ITU	International Telecommunication Union
ITU-R	International Telecommunication Union Radio Communication Sector
IWF	Interworking Function
LAI	Location Area Identity
LTE	Long Term Evolution
LTE-A	Long Term Evolution Advanced
MAC	Media Access Control
MAP	Mobile Application Part
max.	maximum
MC-CDMA	Multi-Carrier Code Division Multiple Access
MD	Mobile Device
ME	Mobile Equipment
MGW	Media Gateway
MIMO	Multiple-Input Multi-Output
min.	minute
MME	Mobile Management Entity
MMS	Multimedia Messaging Service
MS	Mobile Station
MSC	Mobile Service Switching Center
MSRN	Mobile Station Roaming Number
MVNE	Mobile Virtual Network Enabler
MVNO	Mobile Virtual Network Operator
NMT	Nordic Mobile Telephone

NO	Neutral Operator
NRT	Non-Real Time
NSN	Nokia Siemens Network
NSS	Network Switching System
NTT	Nippon Telegraph and Telephone
OA&M	Operation, Administrative and Maintenance
OCS	Online Charging System
OFDMA	Orthogonal Frequency-Division Multiple Access
OMC	Operations and Maintenance Center
OMS	Operations and Maintenance System
OPEX	Operational Expenditures
PAPR	Peak to Average Power Ratio
PDC	Personal Digital Cellular
PDN	Public Data Network
PDP	Packet Data Protocol
PCRF	Policy Control and Charging Rules Function
PLMN	Public Land Mobile Network
PS	Packet Switching
PSK	Packet Shift Keying
PSTN	Public Switched Telephone Network
QAM	Quadrature Amplitude Modulation
QoS	Quality of Service
QPSK	Quadrature Phase Shift Keying
RAN	Radio Access Network
RNC	Radio Network Controller
RNS	Radio Network Subsystem
RRM	Radio Resource Management
RT	Real Time
RTT	Radio Transmission Technology
SAE	System Architecture Evolution
SDMA	Space Division Multiple Access
SC	Service Center
SCDMA	Synchronous Code Division Multiple Access
SC-FDMA	Single-carrier Frequency-Division Multiple Access
SGSN	Serving GPRS Support Node
SG	Service Gateway
SIM	Subscriber Identity Module
SME	Short Message Entity
SMS	Short Message Service
SMS-GMSC	Gateway MSC for Short Message Service
SMS-IW MSC	Interworking MSC for Short Message Service
SMS-SC	SMS Service Center
SNR	Signal-to-Noise Ratio
SON	Self-Organizing Networks
TACS	Total Access Communications System
TDD	Time Division Duplex
TD-SCDMA	Time Division Synchronous Code Division Multiple Access
TDMA	Time Division Multiplexing Access
TMSI	Temporary Mobile Subscriber Identity
TRAU	Transcoding Rate and Adaptation Unit

TRX	Transceiver
UE	User equipment
UICC	Universal Integrated Circuit Card
UL	Uplink
UM	User mobile
UMTS	Universal Mobile Telecommunication System
UMTS900	Universal Mobile Telecommunication System at 900 MHz
UMTS2100	Universal Mobile Telecommunication System at 2100 MHz
USIM	UMTS Subscriber Identity Module
UTRAN	Universal Terrestrial Radio Access Network
US/USA	United States of America
VAS	Value Added System
VLR	Visitor Location Register
VMSC	Visited Mobile Switching Center
VoIP	Voice over Internet Protocol
VoLTE	Voice over LTE
W-CDMA	Wideband Code Division Multiple Access
WiMAX	Worldwide interoperability for Microwave Access
WLAN	Wireless Local Area Network

## LIST OF SYMBOLS

$\lambda$	Call arrival
$^{\circ}$	Degree
€	Euro
/	Per
	<i>or or</i>
%	Percentage
% <sub>SOF</sub>	Percentage of NodeBs with optical fiber connection
% <sub>SRL</sub>	Percentage of NodeBs with radio link connection
$\Delta$	Power margin
$\mu$	One hour (3.600s)
$T_i$	Initial instant the wave of technology appears on the market (time in years)
A	Interface between an BSC and a MSC <i>or</i> Control parameter for market start moment
Abis	Interface between an BTS and a BSC
B	Interface between an MSC and a VLR <i>or</i> Control parameter for speed of market start
C	Interface between an MSC and a HRL <i>or</i> Costs <i>or</i> codes
$C_1$	CAPEX in year 1
$C_{CN1}$	Cost to implement the Core Network in year 1
$C_{CN\_R\_n}$	Cost to implement the Core Network in remaining years
$C_{Const}$	Number of NodeBs x Cost per site construction
$C_{GGSN}$	Cost per GGSN
$C_{HLR}$	Cost per HLR
$C_{MSC}$	Cost per MSC/VLR
$C_{M\_R\_n}$	Cost of implementation per year of mobile communication technologies
$C_{OF}$	Cost per km of Optical Fiber passed and tested
$C_{PCN}$	Cost of Packet Core Network
$C_{PCN\_upg}$	Cost of Packet Core Network upgrade
$C_{R\_n}$	CAPEX in remaining years
$C_{RNC}$	Cost per RNC
$C_S$	Cost per NodeBs
$C_{SGSN}$	Cost per SGSN
$C_{TRX}$	Cost per TRX
$C_{upg}$	Cost of technologies upgrade
$Ch_{Bw}$	Channel bandwidth
CF	Cash Flow
Cu	Interface between USIM and a ME
D	Interface between an HLR and a VLR
d	Reuse distance
$D_{CN}$	Average NodeBs distance to Core Network
dB	Decibel
dB <sub>i</sub>	dB isotropic
dB <sub>m</sub>	dB milliwatt

E	Interface between an MSC and a MSW
E/Erl	Erlang <i>or</i> Total traffic offered to group in Erlang
Eb/No	Energy per bit to noise power spectral density ratio
f	Frequency
F	Interface between an MSC and a EIR
G	Interface between an VLR and a VLR
Ga	Interface between a GGSN/SGSN and an OCS
Gb	Interface between an SGSN and a Base Station System (BSS)
Gc	Interface between a GGSN and an HLR
Gd	Interface between an SGSN and an SMS-GMSC/IWMSC
Gf	Interface between an SGSN and an EIR
GHz	Gigahertz
Gi	Reference point between GPRS and an external packet data network
Gn	Interface between two GSNs within the same PLMN
Gp	Interface between two GSNs in different PLMNs. The Gp interface allows support of GPRS network services across areas served by the co-operating GPRS PLMNs
Gr	Interface between an SGSN and an HLR
Gs	Interface between an SGSN and an MSC
GB	Gigabyte
Gbps	Giga bit per second
GBps	Gigabyte per second
Gx	Interface between an S-GW and an UTRAN
H	Interface between an AuC and an HLR
h	Average call length or holding time
h <sub>B</sub>	Base Station (BS) antenna height in meters
h <sub>M</sub>	User Equipment (UE) antenna in meters
Hz	Hertz
Iu	Interface between the RNC and the Core Network (MSC or SGSN)
Iub	Interface between an RNC and a Node B
Iu-CS	Interface between an RNC and a MGC
Iu-PS	Interface between an RNC and a SGSN
IuPS	Interface between an RNC and a SGSN
Iur	Interface between RNCs
K	Cluster size
kbit/s <i>or</i> kbps	kilo bit per second
kBps	Kilobytes per second
km	Kilometer
m <sup>2</sup> <i>or</i> km <sup>2</sup>	Square kilometer
LTE-Uu	Interface Between an eNode B and an MS
m	Meter <i>or</i> milli <i>or</i> number of identical parallel channel
m <sub>i</sub>	Potential market share that each operator will be able to serve of the total market
Mb	Megabit
Mbit/s <i>or</i> Mbps	Megabit per second
MB	Megabyte
mE	mili Erlang
MHz	Megahertz
ms	Millisecond

---

$N^{\circ}$	Number
$N_{GGSN}$	Number of GGSN
$N_{GGSN\_upg}$	Number of GGSN upgrade
$N_{HLR}$	Number of HLR
$N_{HLR\_upg}$	Number of HLR upgrade
$N_{MSC}$	Number of MSC/VLR
$N_{MSC\_upg}$	Number of MSC/VLR upgrade
$N_{RNC}$	Number of RNCs
$N_{RNC\_upg}$	Number of RNC upgrade
$N_N$	Number of NodeBs
$N_{N\_upg}$	Number of NodeB upgrade
$N_{SGSN}$	Number of SGSN
$N_{SGSN\_upg}$	Number of SGSN upgrade
$OPEX_{NodeB}$	OPEX per NodeB
$P_0$	Starting Level
$p_{10}$	Starting Level in p1 equation
$p_{1f}$	Saturation Level in p1 equation
$p_{20}$	Starting Level in p2 equation
$p_{2f}$	Saturation Level in p2 equation
$p_{30}$	Starting Level in p3 equation
$p_{3f}$	Saturation Level in p3 equation
$P_f$	Saturation Level
$p_i(t)$	Function that characterizes the share of each operator in the Market
$P_{rH}$	Threshold level
$P_{rmin}$	Minimum signal level for reasonable voice quality
$R$	Distance between BS and UE in km (NodeB range) or Revenues
$r$	Discount rate
$RX$	Receiver
$R_x$	Interface between a PCRF and operators IP services
$s$	second
$S$	Space
$S_i$	Function that characterizes the actual market share of each operator wave, affected by the presence of other operators on the market
$S1-MME$	Interface between an eNode B and an MME
$S1-U$	Interface between an eNode B and an S-GW
$S10$	Control interface between MMEs
$S11$	Interface between an S-GW and an MME
$S12$	Interface between an S-GW and an UTRAN
$S3$	Interface between an MME and an SGSN
$S4$	Interface between an S-GW and a GERAN
$S5$	Interface between an S-GW and a PDN-GW
$S6a$	Interface between an MME and an HSS
$SGi$	Interface between an a PDN-GW and operator IP services
$t$	Time (in years)
$T$	Time period of the project
$T_{Ch}$	Total number of channel available
$T_{Ch}$	Total bandwidth available
$TX$	Transmitter
$Um$	Interface between a BTS and an MS

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Uu            Air interface between a UE and Node B  
W             Watt  
X2            Interface between neighboring Node B

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# 1. INTRODUCTION

## 1.1 *MOTIVATION*

The communications sector, especially mobile communications, has been evolving rapidly in recent decades. This has consequently contributed to the growing incorporation of communication and information technologies into society's daily lives. Because of this, people's lifestyles have improved all over the globe.

However, there are many regions where such progress is yet to be achieved. Developing regions or countries are the ones with the most difficulties. This turns out to be a major disadvantage, since telecommunications is a strong economic enabler and both private and public organizations increasingly resort to such technologies to function fluently in modern societies.

## 1.2 *OBJECTIVES AND METHODOLOGY*

In recent decades, methods of sharing infrastructure and services between operators have been widely used to try to overcome these kinds of difficulties.

In general, this dissertation aims to contribute to a better understanding of the effects and the techno-economic advantage of infrastructure sharing in mobile networks.

In specific terms, the objectives of this work can be summarized as follows:

- Identification and analysis of telecommunications infrastructure sharing solutions in both technical and economic terms;
- Integration, adaptation and development of numerical tools for planning and designing mobile networks with infrastructure sharing;
- Analysis of the economic viability of the operators involved in the sharing.

All of this will be done in order to verify that, in fact, these methods of sharing are a real facilitator for the entry of operators into challenging markets.

Due to the objectives intended for this dissertation, it was necessary to make a considerable amount of assumptions regarding some parameters (e.g.: market uptake, traffic loads, etc.). It was out of the scope of this dissertation to find good quality estimates for those parameters. Instead, those parameters were used just for the purpose of constructing possible scenarios based on plausibility.

The methodology used for this work is summarized on Figure 1.

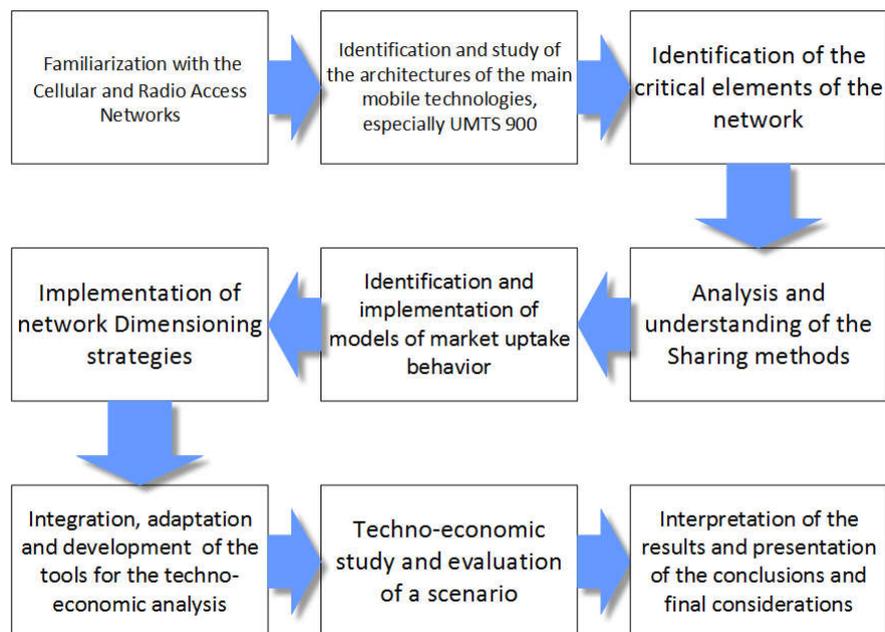


Figure 1 - Work methodology

### 1.3 DISSERTATION STRUTURE

The present work is organized in 7 chapters, bibliographical references and appendices. A brief description of the contents and purposes of each chapter is given below:

- **Chapter 1** - INTRODUCTION presents the motivation, framework, objectives, methodology used and the structure of the dissertation;
- **Chapter 2** - STATE OF THE ART presents a description of what has been developed in the field of cellular networks. A brief approach to radio access networks, where the different technologies of access networks are presented and finally an overview of all generations of cellular technologies, as well as the main systems that defined them;
- **Chapter 3** - INFRASTRUCTURE SHARING MODELS explains the sharing methods that will be used on this work, as well some types of business models that have emerged with their implementation;
- **Chapter 4** - ASPECTS OF NETWORK PLANNING explains how will be made the market uptake forecast. It also explains how the network was designed according to the market and region needs. At the end it is introduced the economic aspects that will be used for the techno-economic analysis;
- **Chapter 5** - TECHNO-ECONOMIC TOOL FOR NETWORK DIMENSIONING is where the numerical tool is planned and designed. The techno-economic numerical tool is used in this chapter to explain its mode of operation;

- **Chapter 6 - SCENARIOS ANALISYS** explores two hypothetical scenarios. One where there is no sharing, and another where the sharing methodologies will be applied in order to prove that by applying those methods it can be possible or not to overcome some of the difficulties encountered by operators in emerging markets;
- **Chapter 7 - CONCLUSIONS** presents the conclusions about the work developed in this dissertation and some considerations about the results achieved in the scenario studied. And at the end some suggestions for future work are be presented.



## 2. STATE OF THE ART

This chapter presents an overview of the current state of development of cellular network technologies. It has been written also with the intention of providing a good information source for future students intended in developing further the topics under consideration.

### 2.1 CELLULAR NETWORKS

Long distance communications evolved from the telegraph to what is known today. Multiple areas depend nowadays on mobile technologies, and what today goes unnoticed to the new generation of users, was the reason for the creation, implementation and expansion of the telecommunications world.

The need to be connected propelled mankind to search for more and more. The new generation of users have born already knowing a highly-connected world, where stay 6 hours without a connection to the Internet or to a mobile network was unthinkable and unbearable. Thus, the planning and implementation of new distribution networks and mobile access services must consider the increasing number of demand for services, including the growing data demands and the growing number of users.

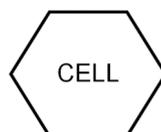
To achieve a proper service quality and good covering is necessary to ensure a proper equilibrium between power, bandwidth and frequency carriers.

- Good power balance, to guarantee that the signal can overcome distance to ensure a good downlink and uplink between the base stations and the mobile terminal;
- Suitable bandwidth to allow a constant and clean flow of information without inter-channel interference, thus improving the signal quality;
- Frequency carriers to transport the signal modulated according the convenient technique.

#### 2.1.1 Cells

Theoretically, on cellular communications systems, the geographic area covered is divided into hexagonal section called cells. Each cell can be served by a few sets of antenna towers, or by just one antenna tower, depending on the traffic or coverage profile need.

Each antenna towers have a set of antenna arrays to improve the QoS.



*Figure 2 - Cell*

Thus, the cell is the basic unit of the cellular system and jointly with others cells they can provide coverage of large areas without any gaps and overlaps. This association of cells is called clusters.

In reality, once deployed, cells usually have an irregular shape, determined by factors such as propagation of radio waves on the ground, obstacles, and other geographical constraints.

A cluster, as mentioned above, is a group of cells. But in order to be possible to group a bunch of cells together it is necessary to perform a good planning of the cellular system to avoid interferences.

Each cell can be assigned with multiple frequencies, but the same group of frequencies cannot be reused in a neighbor cell, with the consequence of causing co-channel interference.

The shortest distance to which a channel, or set of frequency, can be reused is called the reuse distance. To optimize the use of those channels the systems must reuse them in cells sufficiently distant of each other to avoid interferences.

This concept was used in the first systems that made use of the cellular system such as AMPS (Advanced Mobile Phone System) and GSM (Global System for Mobile Communications) [1], [2], [3].

Today, with the improvement of the techniques of signal processing, this kind of distribution and care in the reuse of frequencies is dispensable in the access networks.

The ability to reuse frequencies was one of the major characteristic and advantage of the cellular system because it makes possible to increase the coverage and capacity of the network [4].

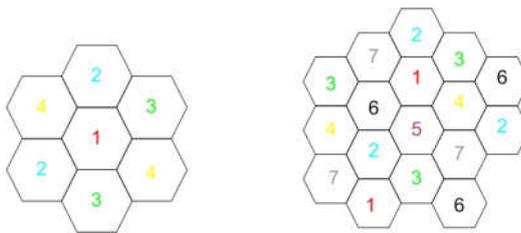


Figure 3 - Cell Clusters [4]

How many frequencies can be used, or reused on a cellular network is defined by the reuse factor. In other words, it defines the number of cells that integrate a cluster. The reuse factor influences directly the capacity of the network.

As a cluster is composed of “K” cells, only certain values of K are possible to replicate the cluster formation without any gaps [1], [2].

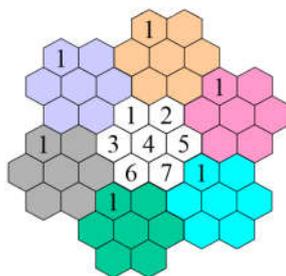


Figure 4 - Cluster K=7 [5]

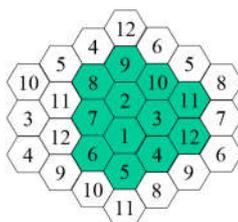


Figure 5 - Cluster K=12 [5]

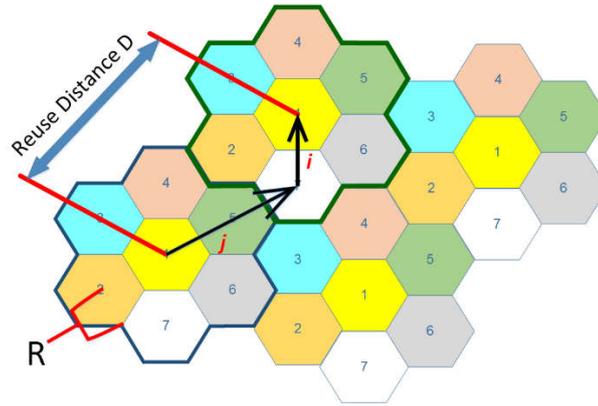


Figure 6 - Reuse Distance

Figure 6, illustrate how to find the reuse distance  $D$ .  $R$  represents the cell radius. The reuse distance itself, can be calculated by equation (1) [5].

$$D = R\sqrt{3K} \quad (1)$$

Cluster size ( $K$ ) is then calculated by equation (2) [5].

$$K = i^2 + ij + j^2 \quad (2)$$

The Co-channel reuse ratio is obtained by equation (3) [5].

$$\frac{D}{R} = \sqrt{3K} \quad (3)$$

The capacity of the system is given by equation (4), where  $M$  is the number of clusters and  $N$  is the number of channels per cell.

$$C = M * N * K \quad (4)$$

The total number of channels available by the system ( $T_{Ch}$ ) is given by equation (5), where  $T_{Bw}$  stand for the total bandwidth available for the system and  $Ch_{Bw}$  the channel bandwidth [6].

$$T_{Ch} = \frac{T_{Bw}}{Ch_{Bw}} \quad (5)$$

The number of channel per cell ( $N$ ) is calculated by the ratio between  $T_{Ch}$  and  $K$  [6].

$$N = \frac{T_{Ch}}{K} \quad (6)$$

As the number of users increase, the channel capacity decreases. Therefore, other techniques must be used as addition to provide extra channel capacity.

### 2.1.2 Propagation Losses and Interferences

Path loss can be described by the decline of the power density of an electromagnetic wave during its propagation. The main causes of loss are related to the displacement and propagation of the radio wave through the medium:

- **Absorption losses** happens when the signal goes through certain media that are not transparent to the electromagnetic waves, causing the signal to lose part of its energy;
- **Diffraction losses** happens when the signal hits obstacles that change its trajectory.

In summary, most of the causes for path loss are due to the land topography. Propagation losses are one of the most important elements to take into consideration in the analysis and planning of link budget on a telecommunications system. But this will be addressed later on the dissertation [7].

As addressed before, the frequency reuse will cause interference in existing cells in a system of cell clusters if the base stations are faced with neighboring base stations that uses the same frequency or adjacent frequencies. The degree of aggravation of the interference is proportional to the distance between those conflicting bases stations.

In fact, it is practically impossible to eliminate the interference, the cells are always subject to that, but it can be reduced by using some methods, such as the use of filters in the receiver with high quality factor, dynamic control of power in the base stations, among others.

However, the realization of a strong planning of frequency allocation to base stations and channels, preventing cells and channels with adjacent frequencies from being allocated at a reduced distance from one another, is the best alternative [8].

Multipath interference is also a major issue on radio access systems. Multipath interference, occurs when the transmitted signal reaches the receiver by one or more different paths, which causes a single emitted signal to reach the destination at different times. It happens in all communications systems that are near the surface.

### 2.1.3 Cell Coverage Improvements

Due to the increasing population density that has access to wireless technology and the growing demand for data services, the number of channels assigned to a cell becomes insufficient to support the required number of users.

Therefore, the use of techniques such as cell splitting and cell sectoring are solutions that can expand the capacity of cellular systems.

Although the cell splitting allows the cellular system to grow in an orderly and calculated way, it causes an increase in the numbers of the base stations.

As cell sectoring uses directional antennas to further control channel frequency interference and reuse, its implementation simply depends on the installation of additional antennas.

### 2.1.3.1 Cell Splitting

Cell splitting can be simply explained as the process of subdividing a cell into smaller cells, each with its own base station armed with smaller towers and less transmission power. This subdivision of cells increases the capacity of the cellular system, since it increases the number of times the channels are reused. This consequently increases the number of channels per area.

This process substitutes large cells for smaller cells, without disturbing the channel allocation scheme needed to maintain the minimum ratio of co-channel reuse between adjacent cells. As can be seen on Figure 7, the division of cells simply scales down the geometry of the cluster.

To create smaller cells, the transmission power of these cells must be reduced, and the height of the tower must be smaller, compared to the height of the tower of the main cell. The transmitting power of the smaller cells can be optimized and tuned by examining the received power at the boundaries between them and adjust to ensure a minimal or inexistent interference. This is the only way to ensure that the frequency reuse scheme of large cells works for small cells.

As the purpose of this technique is to increase the capacity of the system, in addition to trying to ensure that the reuse plane is compatible, it is necessary to avoid interference between the systems of the large and small cells. Therefore, when two cell sizes coexist in one system, the channels in the old cell are divided into two groups, one that meets the reuse requirements for the larger cells and another that meets the requirements of the smaller cells.

Usually the larger cell (main cell) is dedicated to the high-speed traffic to avoid frequent handoffs. This is known as umbrella approach [9].

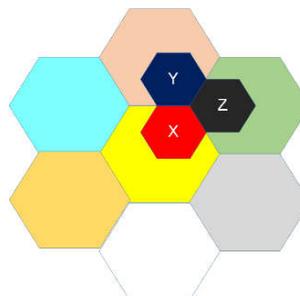


Figure 7 - Cell Splitting

It is known that this method has limitations such as, more frequent handovers, demanding solutions for frequency allocation. However, these limitations do not diminish the performance and advantages of this technique.

### 2.1.3.2 Cell Sectoring

As described above, cell sectoring is used to improve the system capacity and decrease the co-channel interference effects. This is one of many improvements that the use of cell system brings. This technique is accomplished through the substitution of the standard antennas for sector antennas (Figure 9). By providing the base stations with the ability to divide their cells into sectors, it is possible to successfully reduce congestion on the system.

The method is often used to split cells into 3 or 6 parts with a base station located in a corner of the area served by each antenna array. Figure 8 shows a hypothetical demonstration of this method.

In reality, each antenna will broadcast a portion of its power to the nearby cell, overlapping its borders. So, the real pattern is not so regular [9].

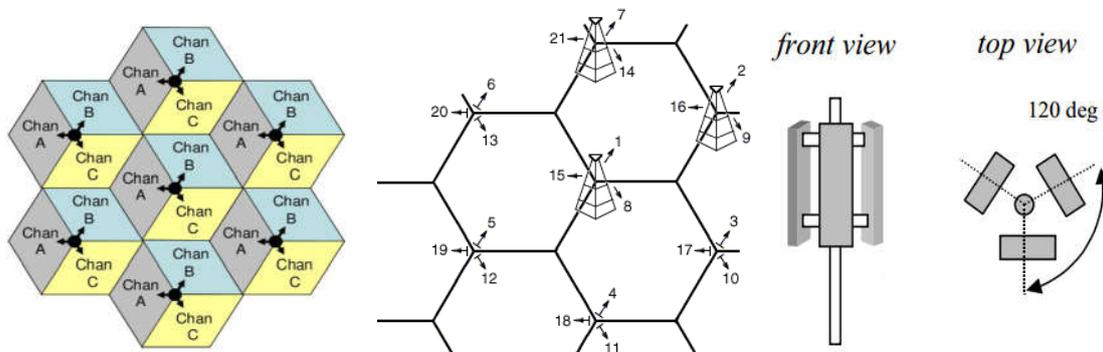


Figure 8 - Cell Sectoring 120° [10], [11]

On the scenario illustrated by Figure 8, directional antennas with horizontal beam width of approximately 120° (i.e. the antenna radiates more power at an angle of 120°) was used. On this case it is common to tilt the antennas 2° to 5° so that the signal is propagated towards the soil, thereby defining the cell range and reducing the interference between them.

A proper frequency planning must always be taken into consideration, because although they are directional antennas, they can broadcast some power in other directions. This requires a careful division and allocation of frequencies, since the adjacent clusters should not have the same frequency (or adjacent frequency) [6].

### 2.1.4 Antennas

Despite the variety and shapes of existing antennas, the choice of the adequate model and type of antenna to be used on the system depends on the operating frequency, directivity, gain, bandwidth, polarization and radiation patterns.

- **Radiation Patterns** is the graphical representation of the radiation properties of the antenna as a function of space. That is, the antenna pattern describes how the antenna radiates or receives energy from and into space [12];
- **Directivity** is the ability to transmit signals in a given direction, it is also called beam angle. Antennas with this characteristic are called sector antennas. Figure 9 shows an example;
- **Gain** describes how much power is transmitted in a certain direction. Gain is usually presented in dBi [13];
- **Bandwidth** it is the range of frequencies over which the antenna can properly receive or radiate [14];
- **Polarization** describes the direction of the electric field of the electromagnetic waves. Polarization can either be linear (vertical or horizontal), circular, or elliptical. Each of these types has its own radiation characteristics [12].



Figure 9 - Example of a Sector Antenna [15]

### 2.1.5 Handover

Handover refers to the process of shifting an ongoing call or data session from one base station to another without interrupting the call or service. The purpose of this is to be able to keep the user or the data session online while the transition is performed.

The process is crucial to any mobile cellular system and must be imperceptible to the users.

In the case of the GSM system, the mobile service switching center (MSC) is in charge of transferring automatically the call to a new FDD channel without perturbing the conversation or data transfer. Figure 10 shown an example where the user moves from cell A to cell B [6].

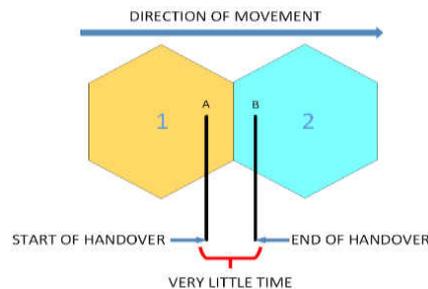


Figure 10 - Handover scenario at two adjacent cell boundaries (adapted from [6])

Many handover schemes prioritize handover requests over new call requests. This should be done successfully and as sporadically as possible.

The signal level must be established at a sufficient minimum for reasonable voice quality ( $P_{r_{min}}$ ), then a tougher level is selected as the threshold ( $P_{r_H}$ ) in which the handover must be performed.

The interval wherein the handover must be performed is known as power margin. It is calculated by equation (7) [6].

$$\Delta = P_{r_H} - P_{r_{min}} \quad (7)$$

$\Delta$  must be wisely chosen to guarantee an imperceptible handover. If the power margin is too small, the handover might not have time to be completed, and the call or data transfer might be lost. On other hand, if the power margin is too high, the mobile service switching center (MSC) will be overloaded with unnecessary handover. So, it is essential to choose a reasonable value, depending on the desired specifications, to ensure that the power margin is neither too large nor too small [6].

## 2.2 RADIO ACCESS NETWORK

Radio access network, or RAN, includes all the technologies and equipment that connects the individual devices to other parts of the network through radio connections. Conceptually, the RAN resides between the user equipment and the operator’s core network.

It is a crucial part of telecommunications since it is what enables a wireless connection between the operator and the customer.

Regardless of the system used, the access networks are constituted by sites where the antennas and radio transmission equipment are installed and aggregation points what interconnects those sites. The antennas are usually mounted in a tower, or in high places, in location called sites. These sites are equipped with equipment that packs and process the signals received and sent by the antennas. The sites are the ones that delimit or form the cells.

Aggregation points are devices that are connected to a set of sites, and handle and aggregate the signal before distributing to the core network or to another site.

In systems like GSM and UMTS these sites are known as base stations and NodeBs. The aggregation points are called base stations controllers (BSC) for GSM and radio network controllers (RNCs) for UMTS. In the case of LTE (Long Term Evolution), due to the characteristics of this system, it does not have dedicated aggregation points such as GSM and UMTS. Sites in LTE are known as eNodeB.

### 2.2.1 Topologies

In telecommunications, the radio access network topology refers to the physical layout of the equipment and aggregation points. It defines how different aggregation points are placed and interconnected. Figure 11 illustrates the four basic network topologies of a radio access network;

- Chain;
- Star;
- Ring;
- Tree Structure.

On telecommunications systems, where a large amount of ground territory must be covered by a radio access network, the most basic logical network configuration is the tree-structured access network because that configuration has several aggregation stages. But a real deployed network normally has a mixture of topologies, as shown on Figure 12 [16].

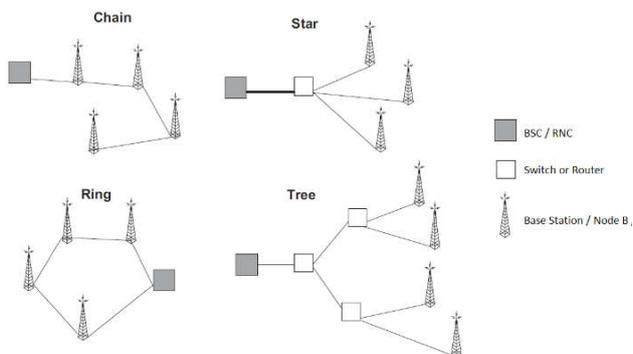


Figure 11 - Basic network topology configuration [16]

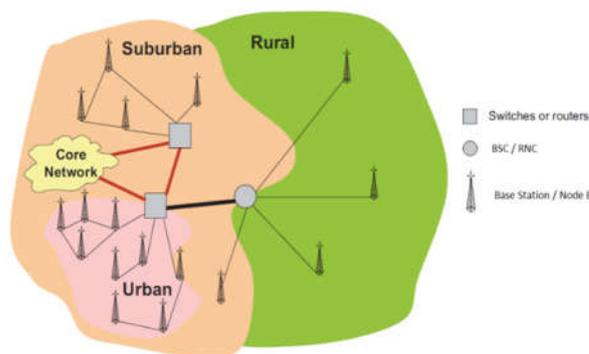


Figure 12 - RAN network topology example (adapted from [16])

The choice of the appropriate topology is a crucial process with a major impact on network traffic patterns, complexity, and consequently affects the allocation of link capacities, link costs, and overall network costs.

## 2.2.2 Frequency and Transmission modes

One of the major restraint in a wireless communication system is the bandwidth limitations. The communication, in a cellular system must happen in two directions: from the user equipment to the antenna, called Uplink (UL), and from the antenna to the user equipment, known as Downlink (DL). There are 3 different modes to control the flow of information in this bi-directional limited frequency system.

- The **simplex mode** is where the communication occurs only in one direction, from a sending device to one or more receiving devices; This is what happens, for example, in a radio or television broadcast;
- The **half-duplex mode** it is when transmission can be done in both directions, but alternately, that is, one way or another, not both directions at the same time;
- **Full duplex mode** it is when the communication can take place in both directions simultaneously [17].

In addition to these schemes, Frequency Division Duplex (FDD) and Time Division Duplex (TDD) are the duplexing techniques used on wireless networks to overcome the limited bandwidth.

FDD has been used in voice-only applications, and supports two-way radio communication by using two distinct radio channels in different frequency bands:

- Uplink channel;
- Downlink channel.

TDD uses only one frequency to transmit signals in both the downlink and uplink directions by using short time intervals known as timeslots [17], [18].

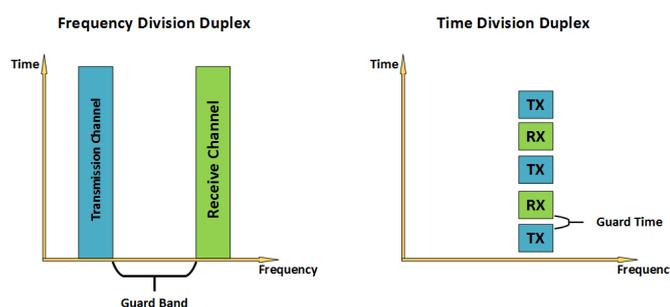


Figure 13 - FDD and TDD Scheme [17]

The FDD allows the transmission and reception of signals simultaneously because the transmitter and the receiver are not tuned to the same frequency, but in order to the FDD mode be able to operate without mishaps, a channel separation between the transmission and reception frequencies is required. This separation is known as guard band and it is needs to be wide enough to avoid interference between the transmitted and received signals.

As FDD systems utilize frequencies with equal and fixed bandwidth, the channel capacity of each frequency is, consequently, fixed and equal to all channels on the frequency band. Therefore, this makes FDD suitable for symmetrical communication in which similar information flows in both directions, such as voice communications.

Like FDD, TDD also requires a separation between transmit and receive transmissions. But instead of a guard band, TDD has a guard time.

The guard time gives the signals time to pass from a transmitter to a receiver before another transmission is initiated and the receiver is inhibited. At the same time, it gives time for the base station to switch from receiver mode to transmitter mode and mobile system to switch from transmitter mode to receiver mode.

For communications over short distances, TDD is able to guarantee good QoS. But for communicating over long distances, TDD might not be suitable as the guard interval increases as the signal propagation time rises.

TDD is able to support voice and other symmetrical communication services as well as asymmetric data services because it operates by alternating transmission directions over a time interval. This happens very rapidly and is imperceptible to the user.

The relative capacity of the downlink and uplink can be altered in favor of one direction over the other. This asymmetry is useful for communication processes characterized by unbalanced information flow.

Both FDD and TDD transmission modes have their own advantages and disadvantages, depending on the intended use. It is hence necessary to compare the advantages and disadvantages of each to determine the best option for the required.

Those advantages can be summarized as follows [18], [17]:

- FDD is suited to voice applications, in other words, suited to symmetric traffic, while TDD is best suited for asymmetric traffic, such as Internet;
- Both the transmitter and receiver operate on the same frequency in TDD, but at different times, eliminating the complexity and costs associated with isolating the transmitter antenna and the receiver antenna. FDD requires frequency separation and, therefore, cannot reuse the resources;
- TDD has a disadvantage over FDD, because the guard period increases proportionally with the distance between the receiver and transmitter, reducing its efficiency;
- TDD is more flexible than FDD in meeting the need to dynamically reconfigure the allocated upstream and downstream bandwidth in response to customer needs;
- TDD utilizes the spectrum more efficiently than FDD. It requires only one interference-free channel compared with FDD, which requires two interference-free channels plus a guard band between transmit and receive channels;
- TDD also has a more MAC layer complexity, because it is more difficult to achieve an accurate time synchronization.

As frequencies are a scarce resource and each system requires its own frequency, it is up to national regulators to manage the allocation of the frequencies.

### 2.2.3 Multiple Access Techniques

Other ways to overcome the frequency limitations and the great number of users, is the implementation of techniques that allow the mobile subscriber to share the spectrum. By sharing the spectrum, it will be also possible to increase the capacity of the cell system.

Therefore, four access schemes emerge:

- Frequency Division Multiple Access (FDMA);
- Time Division Multiple Access (TDMA);
- Code Division Multiple Access (CDMA);
- Space Division Multiple Access (SDMA).

FDMA, TDMA and CDMA are the three major multiple access techniques that are used to share the spectrum.

SDMA scheme is the principle used on the cell system design. The frequencies used for transmission are reused by having appropriate geographic spacing between cells. There is also the possibility to perform spatial separation in the same cell using techniques like sectorization or splitting, as explained earlier in section 2.1.4.

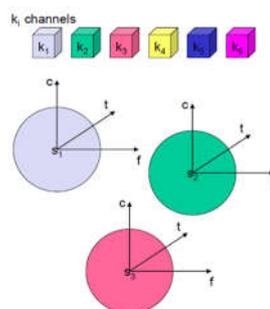


Figure 14 - Existing resources in the access technique [19], [20]

Depending on how the available bandwidth is allocated to the users, those techniques can be classified as narrowband and wideband systems.

Narrowband systems refer to systems that operate with channels substantially narrower than the coherence bandwidth.

The coherence bandwidth is a statistical measure of the interval of frequencies over which the channel can go through all spectral components with similar gain and linear phase. That is, the coherence bandwidth corresponds to the interval of frequencies where two frequency components have a strong potential for amplitude correlation.

In wideband systems, the bandwidth of a single channel is much larger than the coherence bandwidth. Therefore, multipath fading does not affect significantly the received signal, and frequency selective fades occur only in a small fraction of the signal bandwidth [6].

FDMA, on Figure 15, was the initial multiple access technique for the cellular systems. The spectrum allocated to a system based on FDMA, is divided into bands. Those bands, with equal bandwidth are then assigned to different channels.

Each call is then assigned to one of those channels during the duration of the transmission. Even though the user may not be talking, the spectrum cannot be reassigned as long the call is in place. FDMA is most used on FM radios, where each radio station receives a certain frequency that belongs exclusively to that station.

In a more direct approach, the characteristics of FDMA can be summarized as follows:

- The FDMA channel carries only one phone circuit at a given time;
- The base station and the user equipment, transmit and receive simultaneously and continuously;
- FDMA is implemented in Narrowband systems and it is less complex than TDMA.
- Adapted to operate with analog signals and the symbol time is larger compared to the average delay spread;
- FDMA requires tight filtering and guard bands to minimize the adjacent channel interference;
- Handover reveals to be more complex because of the continuous transmission [6], [19].

TDMA, in Figure 16, is another medium access system that works by allowing the access to the channel at different time intervals. The entire bandwidth is made available to the user or channel, but only for a finite time period. Thus, as each user only use the channel for a specific amount of time during transmission, problems such as interference are unlikely to occur [6], [19].

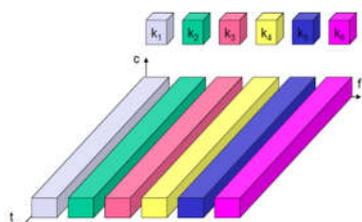


Figure 15 - FDMA scheme [20]

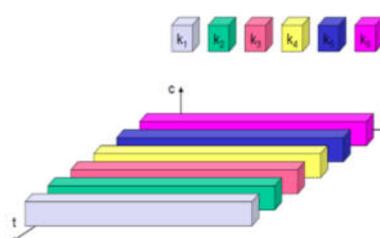


Figure 16 - TDMA scheme [20]

TDMA main features are:

- The number of time slots available depends on several factors such as the amount of available bandwidth, modulation technique used etc.;
- As TDMA uses different time slots for transmission and reception there is no need for duplexes. The signal is transmitted through one time slot and then received by another time slot. This requires a good time synchronization;
- Data transmission is not continuous, it occurs in bursts. Thus, the system will have a low power consumption;
- Because of this discontinuous transmission in TDMA the handoff process is much simpler for a subscriber since it is able to listen to other base stations during idle time slots;
- TDMA has the advantage that is possible to allocate different numbers of time slots to different users or channel, thus bandwidth can be supplied on demand to different users by concatenating or reassigning time slot based on priority requests [6], [19].

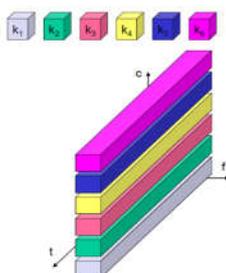


Figure 17 - CDMA scheme [20]

CDMA, different from FDMA and TDMA, is a technique that allows users to use and share the frequency band and the same timeslots. That is, the same bandwidth is occupied by all the users, at

the same time. However, the users are all assigned with separate codes, which differentiates them from each other. This way it is possible to have a more efficient use of the radio resources available.

CDMA is a spread-spectrum multiple access technique. A spread-spectrum technique spreads the bandwidth of the data uniformly for the same transmitted power. The basic principle of CDMA is the transportation of data packets through a digital channel whose ID address ensures that it arrives to its addressee [6], [19].

It has the following main features:

- Every user uses the full available bandwidth instead of getting allotted by separate frequency;
- CDMA is much recommended for voice and data communications.

## **2.3 TELECOMMUNICATION TECHNOLOGY**

The first wireless technologies, 1G (First Generation), were introduced worldwide in the 1980s. Standards such as Nordic Mobile Telephone (NMT), Advanced Mobile Phone System (AMPS), Total Access Communications System (TACS), among others, were the first systems that provided a wireless connection. These early systems were analog and had severe limitations.

They only supported voice and had poor sound quality and low transfer speeds. Any type of information encryption was not supported which make them unsafe. All 1G used FDMA as multiple access technique.

At the beginning there was some compatibility between the 1G systems and standards, but with time, the systems and standards began to become to be apart and distinct. Due to this incompatibility users who had to change or transit between countries with different systems would have to change equipment to be able to connect. In addition, the existing bands did not support the extensive number of connections simultaneously. So, to answer the growing demand for capacity, 2G was developed [19], [21].

2G, Second Generation, of mobile systems marked the change from analog to digital mobile telecommunication protocols. First deployed in the 1990s, it finally brings a better quality, robustness, reliability, safety, efficient use of spectrum and the support for low-speed data services (short message service, multimedia messaging service, fax, modems, and others). The use of digital technology, has allowed integration with digital circuits such as computers, and so on.

The technologies used by the second generation were based on the TDMA, FDMA and CDMA, and much like it happened on 1G, 2G still had several distinct protocols, or standards, developed by several companies and countries.

With the goal to achieve increased traffic capacity, standards like IS-54 (digital AMPS), IS-136 (digital TDMA) and IS-95 (digital CDMA) were developed.

In Europe, the standardization effort gave rise to Global System for Mobile Communications (GSM). This effort has made GSM the leading representative of the second generation. GSM is still used today as the second generation main standard in many countries [19], [21], [22], [23].

The process of moving to the next generation of mobile technologies was boosted by the growing need to have internet access through mobile phones with the same quality as fixed connections. This purpose started a chain of events that provoked some upgrades on 2G. The first upgrade for the GSM was the commonly called 2.5G. 2.5G included the General Packet Radio Service (GPRS) and the 1XRTT (Radio Transmission Technology). The packet-switched domain

was implemented in addition to the circuit-switched domain. It does not necessarily provide faster service because of the timeslots, in addition of being used for circuit-switched, they are also used o for packet-switched data services.

The next evolution was the 2.75G. GPRS has evolved into the Enhanced Data. Although the acronyms 2G and 2,5G have not been officially approved by the International Telecommunication Union (ITU), the fact was that these transition standards, namely the introduction of GPRS, were the first major step in the evolution from GSM to 3G networks [19], [21], [23].

3G was officially deployed in the 2000s. The main standards of this generation was the Universal Mobile Telecommunications System (UMTS) standardized by 3rd Generation Partnership Project (3GPP), CDMA2000 standardized by 3GPP2 and High Speed Packet Access (HSPA).

UMTS was based on GSM, but uses the Wideband Code Division Multiple Access (W-CDMA), a variant of CDMA. The introduction of HSPA and HSPA+ is defined in some literatures as 3.5G and 3.75G respectively.

UMTS is still used until now, with the respective updates, in some countries, and it became a representative of the third generation [19], [21], [24].

The next big step in the chain of evolution, was the 4G, the fourth generation of mobile telecommunication. With higher speeds, higher bandwidth, coverage and network quality, the 4G comes with the goal of becoming a fully Internet Protocol (IP) system. 4G offer services based on mobile broadband such as video calls, mobile TV, high definition TV, Digital Video Broadcasting, and basic services such as voice and data.

Technologies such as Worldwide Interoperability for Microwave Access (WiMax) or Long Term Evolution (LTE) were introduced in the mid-2000s as potential 4G technologies, but only after the upgrades to IEEE 802.16m (or WirelessMAN-Advanced) and LTE Advanced they met the technical requirements needed to be considered 4G technologies.

LTE (and LTE Advanced), also developed by 3GPP, was based on GSM/EDGE and UMTS/HSPA technologies, and manages to increase capacity and speed using a different radio interface along with core network enhancements. Instead of W-CDMA used by its predecessors, LTE uses Orthogonal Frequency Division Multiple Access (OFDMA) for downlink, and Single Carrier FDMA (SC-FDMA) for uplink [19], [25].

The following generation of mobile systems is the 5G. It is in the final stages of improvement and testing in some countries, and promises higher speeds than is currently offered by 4G.

Table 1 summarizes the main aspects of the different generations of cellular mobile technologies, while Figure 18 illustrates the evolution of the main telecommunication technologies.

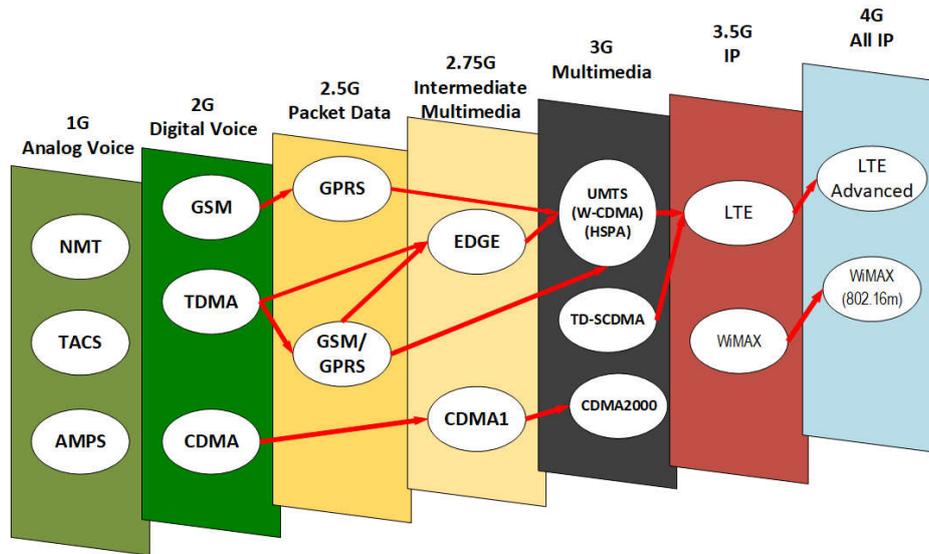


Figure 18 - Evolution phases of telecommunication technologies (adapted from [19] and [20])

Table 1 - Main aspects of the different generations of technologies. (Updated from [19])

	Characteristic	Technology	Real World (average)		Theoretical (max).		Availability	
			Download	Upload	Download	Upload		
1G	Only voice	–	–	–	–	–	–	
2G	Voice and data, MMS, Web browsing	2,5G	GPRS	32-48Kbps	15Kbps	114Kbps	20Kbps	Today
		2,75G	EDGE	175Kbps	30Kbps	384Kbps	60Kbps	
3G	Universal Access, Portability video calls	3G	UMTS	226Kbps	30Kbps	384Kbps	64Kbps	Today
			W-CDMA	800Kbps	60Kbps	2Mbps	153Kbps	
			EV-DO Ver. A	1Mbps	500Kbps	3.1Mbps	1.8Mbps	
			HSPA 3.6	650Kbps	260Kbps	3.6Mbps	348Kbps	
			HSPA 7.2	1.4Mbps	700Kbps	7.2Mbps	2Mbps	
		3,5G	WiMAX	4-6Mbps	1Mbps	100Mbps+	56Mbps	Today
LTE	5-13Mbps	2-5Mbps	100Mbps+	50Mbps				
HSPA+	–	–	56Mbps	22Mbps				
			HSPA	2Mbps	700Kbps	14Mbps	5.7Mps	
4G	HD streaming, greater portability for global roaming	–	WiMAX (802.16m)	–	–	100Mbps mobile devices / 1Gbps fixed	60Mbps	Today
			LTE Advanced	–	–	–	–	
5G	–	–	–	–	–	–	–	

### 2.3.1 GSM – The Second Generation

As addressed before, GSM was the first to be a digital telecommunication system. GSM was a standard set proposed by European Telecommunications Standard Institute (ETSI) for 2G digital cellular networks and eventually became the representative of this generation.

Although originally designed to operate in the 900 MHz range, it was soon adapted to also operate on 800 MHz, 1800 MHz, and 1900 MHz, supporting FDD for uplink and downlink.

GSM uses a combination of TDMA and FDMA as a medium access technique.

GSM900 system, for example, uses two sets of frequencies in the 900 MHz band, the first in the 890-915 MHz used for terminal transmissions, and the second in the 935-960 MHz for network transmissions.

Therefore, the available 25 MHz of each frequency set are then subdivided into 124 bidirectional channels, each with a bandwidth of 200 KHz and a transmission capacity around 270 Kbps.

Using TDMA, each 200 KHz channel can be shared between 8 users through 8 time slots, with one user using the channel over a period of time. In this way, each user has an available bandwidth of 25 KHz. The modulation scheme used for this is the Gaussian Minimum Shift Keying (GMSK) [21], [23], [26].

General Packet Radio Service (GPRS) has later developed and added to GSM as an enhancement to enable packet data transport (packet switching), offering data transfer rates much higher than previously available in circuit-switched.

In GPRS, timeslots are allocated to a user only when data is being transmitted, unlike GSM, where slots are allocated statically throughout the connection, even during periods of inactivity. Up to 8 time slots per TDMA frame can be assigned to a single active user if it is necessary.

Through this dynamic channel allocation, it is possible to optimize the use of network and radio resources, and allow users to be permanently connected without being taxed only by the traffic used.

With GPRS, GSM networks were able to reach transmission speeds of up to 115 Kbit/s in the situation where the 8 slots are available. GPRS was designed to support both burst and intermittent data transmissions [21], [26].

The next enhancements on GSM/GPRS systems were the introduction of Enhanced Data Rates for Global Evolution (EDGE), a new radio interface technology capable of boost even more the network capacity and user data rates. It uses the same GSM TDMA/FDMA frame structure, the same GPRS logical channels and the same 200 KHz channel bandwidth, but a new adaptive modulation and coding system is applied to increase system efficiency.

The new modulation scheme, 8-PSK (Phase Shift Keying) allows a theoretical data rates of 473 Kbps, although it hardly exceeds 384 Kbps per carrier using the 8 time slots of a TDMA frame.

The advantages of EDGE design are the link quality control, adaptive modulation schemes and incremental redundancy. The adaptive modulation technique consists of the periodic evaluation of the quality of the channel in use, and using the values obtained, to select the appropriate modulation and coding scheme that maximize the bit rate delivered to the user. In the incremental redundancy scheme, the information is first sent with very little encoding, producing a high bit rate if the decoding is successful. If it fails, more encoding bits are sent and, consequentially, it generates a transmission with a low bit rate [21], [26].

### 2.3.1.1 Architecture

A GSM based network has the architecture divided into 4 groups. This set of 4 groups is called the Public Land Mobile Network (PLMN). The group consists of the Mobile Station (MS), Base Station System (BSS), Network Switching System (NSS) and the Operations and Maintenance System (OMS):

- The Mobile Station is constituted by the Mobile Equipment (ME) and by the Subscriber Identity Module (SIM). The ME plus SIM, interconnects the user to the network;
- The Base Station System is responsible for the radio frequency connection between the Mobile Station and the Network Switching System;
- Network Switching System is the heart of the GSM system, it connects the network to the public network (PSTN), processes information through interfaces and protocols, and manages databases;
- The Operations and Maintenance System, is responsible for the operation, administration and maintenance of the network [27].

Figure 19 shows a generic GSM architecture.

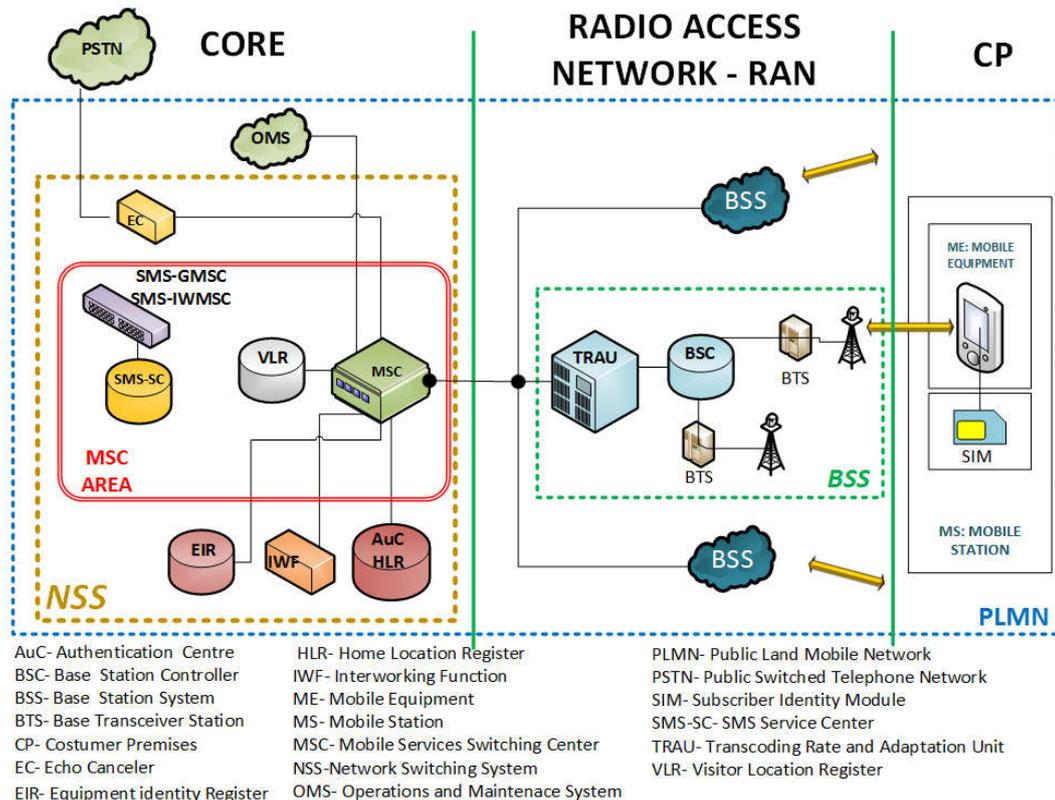


Figure 19 - GSM architecture (adapted from [27])

The GSM was the first system to deploy the SIM card. It brought improvements to the Mobile System because the system can distinguish between the identity of the user and that of the mobile equipment. Each mobile equipment has a unique International Mobile Equipment Identity (IMEI) that allows the system to identify the ME. The IMEIs are registered on the Equipment Identity Register (EIR).

The SIM is associated with a globally unique Integrated Circuit Card ID (ICCID) ID number, and it is intended to store the international mobile subscriber identity (IMSI) number and its related key that are used to identify and authenticate subscribers on the network. On the SIM it is also possible to store some contact information.

The integration of the SIM card has added more security to the service processing and billing. If the mobile phone is lost, the subscriber can go to his provider and request a duplicate, thus regain access to his account, telephone number, data stored on the card and billing data.

The SIM communicates directly with the Visitor Location Register (VLR) and indirectly with the Home Location Register (HLR).

The mobile equipment can only successfully connect to a PLMN if the subscriber has a valid SIM card, being the only exception for emergency calls.

The GSM radio access network includes a set of base station systems (BSS), transcoding rate and adaption units (TRAU) and base station controllers, as shown on Figure 19. On GSM, the radio access network is also referred as GERAN (GSM EDGE Radio Access Network).

The main elements found in an GERAN are:

- **Transcoding Rate and Adaptation Unit (TRAU)** that converts the voice signals that are received from the network switching system to the GSM specifications, and allow an optimal use of the frequency resources. This maximize the use of the available bandwidth and consequently maximize the number of calls that can be established with that same bandwidth;
- **Base Transceiver Station (BTS)** is formed namely by radiofrequency hardware and antennas that establish the radio link with the Mobile System. These stations are always linked to the BSC and both control and manage the traffic channels [27];
- **Base Station Controller (BSC)** controls a group of BTS.

GERAN without EDGE is a GRAN, but it still identical in concept [28].



Figure 20 - Interfaces in GERAN core network (adapted from [19] and [28])

The Core Network (CN) is connected to several BSSs and is the central piece of the entire network. It consists of a Network Switching Systems and a OMS.

The main core components are:

- **Mobile services Switching Centre (MSC)** is the principal component of the Network Switching System. Its fundamental tasks are:
  - Call processing, Link establishment and termination;
  - Handover between BSSs and between MSCs;
  - Maintenance and supervision;
  - Management of interfaces between GSM and other networks and charging.

To perform all these functions, the MSC must be connected to the databases of all this information. Two components that contain much of this information are the HLR and the VLR [27], [29];

- **Home Location Register (HLR)** is responsible for administrate and control the data base of local subscribers. It controls and maintains any change on a subscriber profile. Can be remotely accessed by the MSC and VLR. The main data stored by the HLR are:
  - International Mobile Subscriber Identity (IMSI);
  - Current subscriber location in the VLR;
  - Subscriber status (attached/non-attached);
  - Supplementary services associated to subscriber;
  - Authentication key [27].
- **Visitor Location Register (VLR)** provides subscriber information when the subscriber is outside its home network. It holds a copy of the primary subscriber data contained in its home HLR. That information normally is:
  - MS state (available, busy, non-responsive);
  - Location Area Identity (LAI);
  - Temporary Mobile Subscriber Identity (TMSI);
  - Mobile Station Roaming Number (MSRN).

A copy of this data is kept in the VLR for a time determined by the operator [27], [29];

- **Authentication Centre (AuC)** is normally installed on the same HLR hardware. It has the functions of authenticating and encrypting messages to prevent network attacks, such as cloned mobile systems. These authentication processes are executed simultaneously in the authentication center and in the mobile system. When attempting to access the system, the mobile system is required to provide an authentication key that is registered on the SIM card and on the authentication center. The authentication and encryption processes depend on that key [27], [29];
- **Equipment Identity Register (EIR)** is a centralized data base that contain the International Mobile Equipment Identity (IMEI). This data base is comprised by three lists:
  - White list – authorized IMEIs;
  - Black list – non-authorized IMEIs (e.g. stolen or cloned MS);
  - Grey list – IMEIs correspondent to mobile systems with problem, but still authorized to access the network (e.g. hardware or software failure or MS on authorized maintenance).

The EIR is remotely accessed by the MSC [27];

- **Interworking Function (IWF)** is responsible for providing the GSM interface with other public and private networks. It adapts the data rate and convert the protocols when necessary [27], [29];
- **Echo Canceler (EC)** suppresses the echo present in the MSC – PSTN connections [27];
- **Service Center (SC)** is responsible for the relaying, store and forward of a short message between a Short Message Entity (SME) and a mobile system. The service center is not a part of the GSM PLMN, however it may be integrated on the MSC [30];

- **Gateway MSC for Short Message Service (SMS-GMSC)** is a function of an MSC capable of receiving a short message from the service center, interrogating an HLR for routing information and SMS info, and delivering the short message to the Visited Mobile Switching Centre (VMSC) of the recipient mobile system [30], [29];
- **Interworking MSC for Short Message Service (SMS-IWMSC)** is a function of the MSC capable of receiving a short message from within the PLMN and submitting it to the recipient service center [30], [29];
- **Operations and Maintenance System (OMS)** is responsible for the administration, operation, maintenance and centralized remote supervision of the elements of the GSM network [27].

Figure 19 shows how all those elements come together to form the entire grid of a GSM network. MSC is the main component of the core network and several of this exist on the network. Figure 19 only show one NSS and one MSC for simplification purposes, but on reality the full network has several MSCs, each one with all the associated databases and components described above. The recipe for successful connection is the inter-connection of all the MSCs.

The interfaces that GSM uses to provide interconnection of the different network elements, as well as the implementation of mobile services and applications between those same elements are presented on Appendix A.

In a very brief way, those were the main elements that make up a GSM network, it is understood that there is much more to be addressed about the GSM, its interfaces and protocols, but they are not objects of study of this dissertation.

### 2.3.2 UMTS – Third Generation

UMTS it still widely used all over the planet and was the technology that boosted the widely use and popularization of internet on mobile phones. Seen as the successor to the 2G mobile telecommunication system (GSM, GPRS and EDGE), UMTS brings an evolution in terms of greatly enhanced capacity, new data rates and service capabilities, improvement on global mobility and high-speed transmissions in a wide range of services, thus improving the quality of service. The 3G systems employs a bandwidth channel greater on the air interface when compared to the GSM system. It uses a bandwidth of 5 MHz for each channel, while the GSM uses only 200 KHz per channel [19].

The architecture for a UMTS network is designed to allow packet data to be transmitted over the network, but still support voice circuit switching.

When the UMTS system is used for voice calls, exist the possibility of having the user connected to a maximum of three towers (set of antennas), which enables a better QoS.

If the user is on the move, in the event of poor conditions on the radio interface, or the occurrence of an error during the handover process between base stations and the connection to one of the towers is lost, the connection is ensured by the other towers (antennas), avoiding a loss of connection. This means that whenever UMTS coverage exists, the user is always connected to the network.

If there is no UMTS network coverage available, it is possible to use the GSM/GPRS/EDGE network. When UMTS coverage is re-established, the call is seamlessly transferred from GSM to UMTS without the need to be disconnected [22].

UMTS use W-CDMA as medium access technique and FDD and TDD as duplex schemes. W-CDMA allows a greater share of voice and data traffic, the voice capacity and quality is higher due to interference control mechanisms, fast power control and soft handover.

The use of TDD and FDD makes the transmission more efficient, since each mode is suitable for different situations. TDD, for example, is most advantageous in "asymmetric" applications, such as Web services, where the number of data sent is usually different from the amount received. Despite the distinct duplex schemes used, the modulation schemes for uplink and downlink is slightly different, but both based on phase shift keying formats.

The 3G network were upgraded to 3.5G with minor modifications, with the aim of further increasing data rates through a more efficient use of frequency, increasing capacity and coverage as well as reducing costs.

High Speed Packet Access (HSPA) is considered an evolution of the W-CDMA, and is based on two protocols that use 5 MHz carriers:

- High Speed Downlink Packet Access (HSDPA) used for uploading;
- High Speed Uplink Packet Access (HSUPA) used for download.

HSPA can be deployed over the WCDMA network on the same carrier or, for high capacity and speed solutions, using another carrier. Nevertheless, WCDMA and HSPA are able to share all network elements, whether in the core network or the radio network, including sites, base station antennas or antenna cables [16], [18], [19].

Switching from WCDMA to HSPA only requires new software and potentially new equipment on the base station and RNC to support the increased rate and data capacity. Due to the high compatibility between WCDMA and HSPA, the cost of the upgrade is very low compared to building a new data network.

One of the changes due to the enhancement is reflected on the antennas, in 3G the antenna sends the signal to all users within a certain area, without any distinction between them while in the 3.5G the antennas can have a signal that searches for users with a low bit rate, and another signal to users with high bitrate. In this way, by removing users with high bit-rate from the common signal, it is possible to have more coverage and capacity for other users [16], [18], [19].

### 2.3.2.1 Architecture

Much like GSM, the UMTS network can be divided into 3 main elements: User Equipment (EU), UMTS Radio Access Network (UTRAN) and the Core Network.

The user equipment is comprised by two components:

- Mobile Equipment (ME), which is the radio terminal that the user uses to connect to the network;
- UMTS Subscriber Identity Module (USIM), that as basically the same function that the SIM card used on GSM.

UTRAN is the section of the network that interfaces with the UE and the Core network. It is the concept of RAN but applied on a UMTS network.

On UMTS it consists of one or more RNS (Radio Network Subsystems) each containing a Radio Network Controller (RNC) and a group of NodeBs [16], [18], [29].

- **NodeB** is the denomination used on UMTS for the base station. And just as it happened in GSM, it manages the flow of data between user equipment and the Core Network [16], [18], [21], [29];
- **RNC** controls the NodeBs that are connected to it and manages the radio resources on its domain. RNCs also process the radio signals that come from either the UE or the Core Network, execute call setup and termination, carry out soft intersystem, hard handover and has OA&M (Operation, Administrative and Maintenance) competences [16], [18], [21], [29].

As Figure 21 shows, UTRAN has two different interfaces to the Core Network: lu-CS and lu-PS. The air interface is called UMTS User (Uu).

Voice and video calls are traffic in Real-Time (RT) and are handled by CS CN while all other traffic is called the traffic in Non Real Time (NRT) which is handled by PS CN [16], [19], [21].

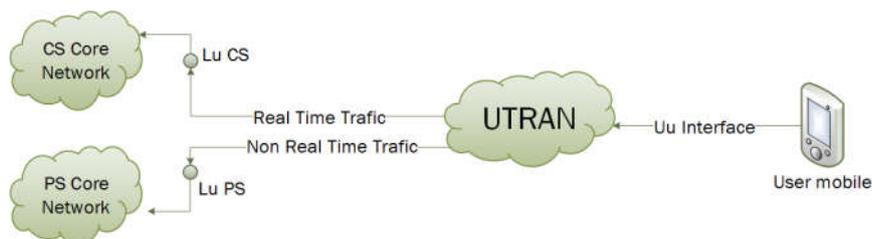


Figure 21 - Interfaces in UTRAN core network (adapted from [19] and [28])

Figure 22 illustrates a generic view of a UMTS network. The core network is the highest level of the hierarchy, which is the backbone of the UMTS network, providing the gateways and connections to the external networks. The mobile users (UEs) are the lowest level of this hierarchy. A large UMTS radio access network consists of many RNCs each controlling hundreds of NodeBs [16], [28], [29].

The UMTS main network architecture is identical to the GSM network, but with some more equipment added to enable the additional functionality required by UMTS.

Considering the different forms of data transmission, the Core Network of UMTS can be divided into two different areas:

- **Circuit Switched (CS)** is constituted by equipment mainly used in the GSM network, which carries the data in a circuit switching mode, i.e., a permanent channel during the duration of the call;
- **Packet Switched (PS)** has network equipment designed to carry packet data, allowing much greater network usage, due to the ability to share the capacity. When the data are transported as packets that are able to be routed according to their destination.

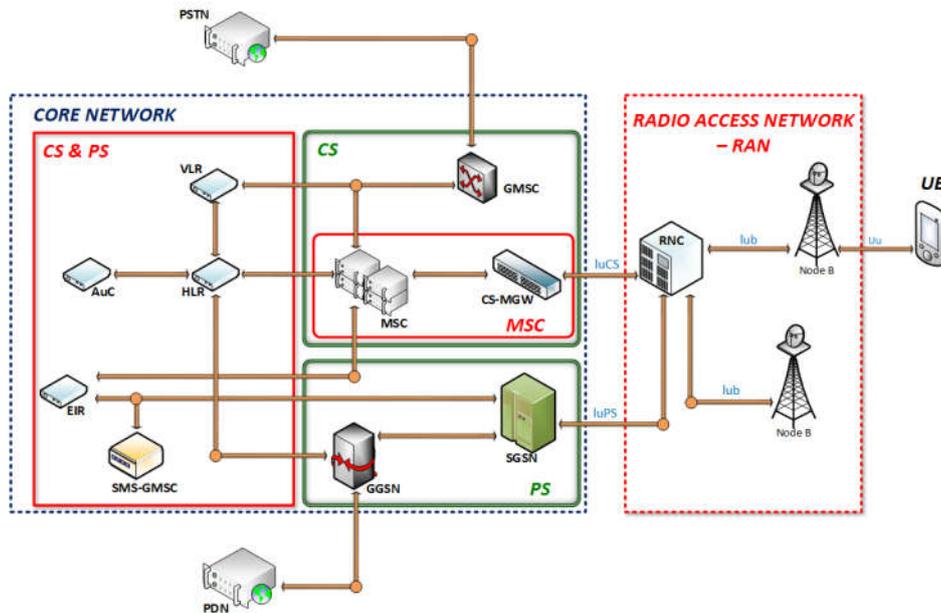


Figure 22 - UMTS architecture (adapted from [27], [24] and [29])

The circuit switched equipment's are the following:

- **Mobile Services Switching Centre (MSC)** is the central element of the circuit switching System and is responsible for switching and signaling functions.  
Has the responsibility to perform:
  - Call management and handover between UTRANs and MSCs;
  - CS data services operations;
  - Maintenance and supervision (data base management and traffic data measurement);
  - Charging [16], [18], [27], [29].
- **Gateway MSC (GMSC)** manage and provide interconnection between the UMTS core network and the external PSTN / ISDN networks [16], [18], [27], [29];
- **Media Gateway (MGW)** is a translation device or service responsible for converting digital media streams between disparate telecommunications networks [16], [18], [27], [29].

The circuit switched equipment's are:

- **Serving GPRS Support Node (SGSN)** was first deployed when the GRPS was introduced.  
Provides several functions such as:
  - Delivering the data packet from and to UE within its serving area;
  - Packet switching/routing and transfer;
  - Mobility management (attach/detach and location management);
  - Session management, logical link management authentication;
  - Subscriber database management;
  - Billing functions [16], [18], [27], [29].
- **Gateway GPRS Support Node (GGSN)** like SGSNs, this was also deployed on the introduction of the GPRS. It is a gateway between UMTS PS/GPRS network and external data networks like Internet. It can be considered as sophisticated router that handles several functions such as:

- Routing and data encapsulation between a UE and external data networks;
- Security control;
- Network access control and network management.

It also perform Authentication, Authorization, Accounting and Traffic management [16], [18], [27], [29].

The following equipment are shared by the two switching systems, many of them have the same responsibility and tasks as in GSM:

- **Authentication Centre (AuC)** is a database that is responsible for authentication and encryption operations. It stores data needed to authenticate the IMSI (International Mobile Subscriber Identity) associated to each mobile equipment. These operations are executed in the AuC and in the UE simultaneously. The AuC communicates only with its associated HLR, and is usually installed in the HLR hardware [16], [18], [27], [29];
- **Home Location Register (HLR)** is in charge of administrating and controlling the data base of local users. It manages and keeps all changes made on a subscriber profile, holds the information about each subscriber along with their last location. The essentials data profiles information held are:
  - Authentication key;
  - International Mobile Subscriber Identity (IMSI);
  - Supplementary services associated to subscriber (and related information);
  - Current subscriber location in the VLR;
  - Subscriber status (attached/non-attached) [16], [18], [27], [29].
- **Equipment Identity Register (EIR)** is a local data base that store the International Mobile Equipment Identities (IMEI). Each mobile equipment has a unique registered number. EIR decides if a given UE may be allowed in to the network. The EIR holds the black, gray and white lists with equipment numbers [16], [18], [27], [29];
- **Visitor Location Register (VLR)** is a secondary data base that held responsible for keeping a copy of the user's main profile data that are stored on the HLR to minimize the load on the HLR. Examples of main profile data stored on the VLR are:
  - The UE state (e.g. available, busy, non-responsive);
  - The LAI (Location Area Identity);
  - The TMSI (Temporary Mobile Subscriber Identity);
  - The MSRN (Mobile Station Roaming Number) [16], [18], [27], [29].
- **The Echo Canceler (EC)** attenuates the echo present in the MSC – PSTN connections [16], [18], [27], [29];
- **The Interworking Function (IWF)** is associated with the MSC, and provides the interface with other public and private networks [16], [18], [27], [29];
- **Service Center (SC)** is responsible for the relaying and store-and-forwarding of a short message between a Short Message Entity (SME) and a mobile system. The service center is not a part of the GSM PLMN, however it may be integrated on the MSC [18], [27], [29];
- **The Interworking MSC for Short Message Service (SMS-IWMSC)** is a function of the MSC that is capable of receiving a short message from within the PLMN and sending it to the recipient SC [16], [18], [27], [29];

- **Charging Gateway (CG)** is the billing unit for Packet Switched domain [16], [18], [27], [29].

As described, the radio access networks differ from the UMTS to GSM, but the core network remains similar and interoperable between the two networks and core equipment's can be used for both technologies. Figure 23 Illustrates it.

All UMTS phones are compatible with the UMTS radio network and with the existing GSM/GPRS radio networks.

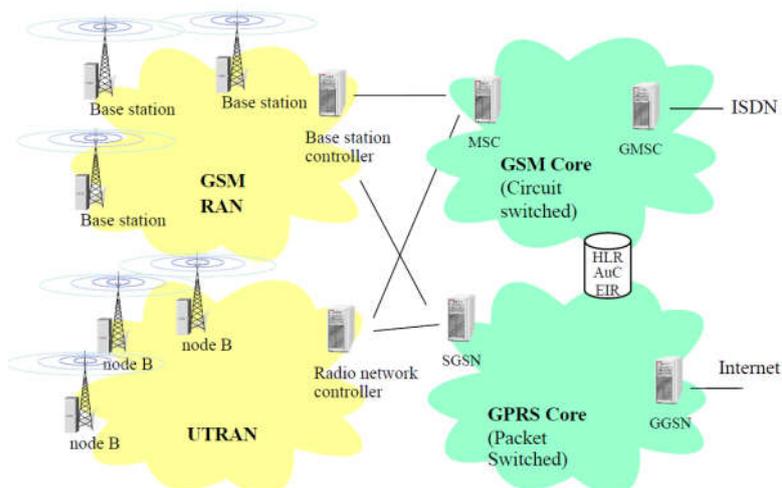


Figure 23 - UMTS/GSM network compatibility [29]

In Appendix B, the UMTS architecture is presented in other perspectives along with all its interfaces.

### 2.3.3 LTE - The fourth generation

LTE (Long Term Evolution) Advanced is today one of the most advanced system on the market. It is already used, although there is still a few countries that continues to use UMTS. The LTE Advanced started with LTE, but was later upgraded to Advanced.

LTE evolved from UMTS/HSPA, which in turn evolved from GSM/EDGE. It is the successor not only for the UMTS, but also to the CDMA2000.

The first releases of LTE did not meet the requirements, according to the standards imposed by ITU-R (International Telecommunication Union – Radio communication sector) for a 4G standard. Only later with the release 10, commonly dubbed LTE Advanced, is that the requirements have been met, making LTE Advanced an official 4G standard [31], [32].

Due the compatibility with the previous technologies, LTE and consequently LTE Advanced were introduced on the market without any service disruption to the existing networks. LTE uses both TDD as FDD as duplex techniques, separately or in interworking.

To keep up to the demand, LTE technology uses OFDMA as the modulation technique for the downlink, SC-FDMA for the uplink [33], [34].

OFDMA uses a large number of close spaced sub-carriers, that are modulated with low rate data. In a normal situation those signals would interfere with each other, but because they are orthogonal to each other is possible to cancel the mutual interference.

The data to be transmitted is split across all the carriers, even if the data belongs to the same user. This is done to give resilience against selective fading from multi-path effects.

The least amount of resources that can be assigned to a single user is a feature block, with 180 kHz and 1 ms. Each block has 12 sub-carriers each with 15 kHz.

The combination of high data capacity, spectral efficiency and the high resilience to interference as a result of multi-path effects means that LTE is ideal for high data applications [33], [34].

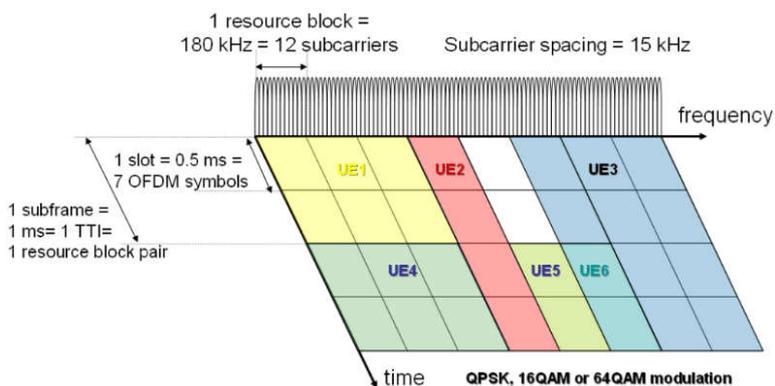


Figure 24 - OFDMA time-frequency multiplexing [34]

OFDMA has a disadvantage which makes it unsuitable uplink use. Due to its characteristics, OFDMA has a high peak to average power ratio (PAPR), which means that it is need higher power in order to be able to transmit the signal. So, to supply more power it is necessary to have RF power amplifiers.

This is not a problem for the base station, where power is easily available without major problems. On a mobile phone, this is unacceptable due to battery capacity. It is necessary to ensure that mobile phones use low power to transmit.

This is why SC-FDMA scheme is used for the uplink. Similar to the OFDMA, SC-FDMA still divide the bandwidth into multiples orthogonal sub-carriers, but instead of assigning the signal directly to each sub-carrier independently, the signal assigned to the sub-carriers are a linear combination of all modulated data symbols transmitted at that time.

Comparing with OFDMA, SC-FDMA has a continuous profile in the frequency domain, as Figure 25 shows. Therefore, as SC-FDMA is not a multi-carrier system, it has low PAPR [33], [34].

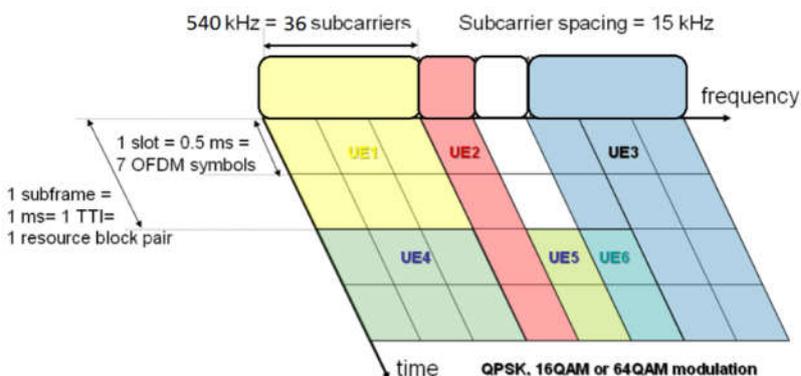


Figure 25 - SC-FDMA time-frequency multiplexing (Adapted form [34])

One great feature of the LTE, due the use of OFDMA and SC-FDMA, is that the bandwidth can be changed through reductions (or increases) in the number of sub-carriers. There are six possible ranges, from 1.4 up to 20 MHz, with different numbers of sub-carriers, as it can be observed in the Table 2 [33].

Table 2 - Bandwidth supported in LTE [33]

Total bandwidth	Number of resource blocks	Number of sub-carriers	Occupied bandwidth	Usual guard bands
1.4 MHz	6	72	1.08 MHz	2 x 0.16 MHz
3 MHz	15	180	2.7 MHz	2 x 0.15 MHz
5 MHz	25	300	4.5 MHz	2 x 0.25 MHz
10 MHz	50	600	9 MHz	2 x 0.5 MHz
15 MHz	75	900	13.5 MHz	2 x 0.75 MHz
20 MHz	100	1200	18 MHz	2 x 1 MHz

Several other techniques are also used on LTE, and LTE Advanced to increase furthermore the spectral efficiency:

- **Multiple Input Multiple Output (MIMO)** allows data rates to be increased beyond the normal provided by the basic radio carrier;
- **Carrier aggregation (CA)** allows the bandwidth to be extended. With carrier aggregation is possible to use more than one carrier, being those carriers in contiguous elements of the spectrum, or in different bands;
- **Coordinated Multipoint (CoMP)** Transmission and Reception aim to improve the data rates and the throughput at the edge of the cells;
- **LTE Relaying** allows signals to be forwarded in order to improve coverage [33].

### 2.3.3.1 Architecture

The system architecture of a LTE network is known as EPS (Evolved Packet System).

EPS is divided into the radio part and the non-radio part of the network known as SAE (System Architecture Evolution), which incorporates the EPC (Evolved Packet Core).

Radio part is subdivided into UE (User Equipment) and E-UTRAN (Evolved UMTS Terrestrial Radio Access Network) [33], [34].

UE on this case is compound of the mobile equipment and the UICC (Universal Integrated Circuit Card). UICC has basically the same function as the USIM, used on UMTS, with minor upgrades. LTE supports mobile phones that are using a USIM from Release 99 or later. SIM used on earlier releases of GSM are not supported [33].

The RNC used on 3G technologies and BSC used on 2G has disappeared on the E-UTRAN. Instead, the eNodeB's (Evolved Node B) are connected directly to the core (EPC), these are the only components of E-UTRAN (Figure 26).

Each eNodeB is a base station that now has to support several additional functions:

- Transmit and receive radio transmissions to all mobile phones on the cell, using analogue or digital signal processing function provided by LTE;
- Measurement and measurement reporting configuration for mobility and scheduling;

- IP header compression and encryption of user data stream;
- Routing of user plane data towards serving Gateway;
- Control the low-level operation of all mobile phones on the cell, by sending signaling messages such as handover commands. The X2 interface allows that two eNodeB decide when a client switches between them, without the need to negotiate this handover with another network equipment [33].

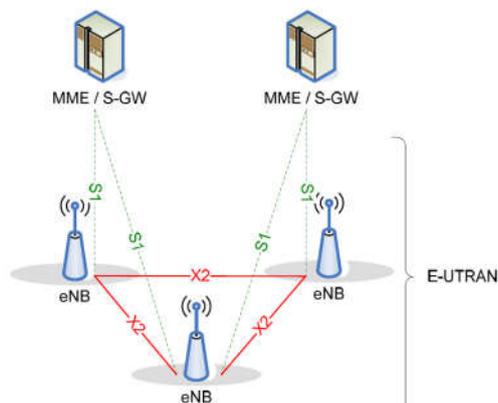


Figure 26 - LTE E-UTRAN architecture [34], [35]

As seen on Figure 26, the eNodeB's are connected to each other through X2 interface and to EPC through S1 interface. Both interfaces are based on IP protocol.

X2 interface supports enhanced mobility, inter-cell interference management, and SON (Self-Organizing Networks) functionalities. X2 interface is optional, since S1 interface can also handle the tasks of X2, although with less speed.

The major purpose of eliminating RNCs and BCSs is to reduce the latency on the network [33].

The major difference between EPC and other core networks is that it only works with IP transmission. EPC is mainly compound are:

- **Mobility Management Entity (MME)** is the main element on the EPC, it is a server in charge of all control functions related to subscriber and session management. Each mobile phone is assigned to a single MME, known as serving MME, but if the user moves away, the serving MME can be changed. MMEs are connected to each other through S10 interfaces and its main tasks are:
  - Authentication and Security;
  - Mobility Management;
  - Managing Subscription Profile;
  - PDN Gateway and Serving Gateway selection [33].
- **Home Subscriber Server (HSS)** is a database with all permanent user data. It stores a master copy of the subscriber profile and the location of the subscriber. HSS also hold the function of the AuC used in past architectures. HSSs needs to be able to connect to each MME on the network [33];
- **Serving Gateway (SG)** forwards data between the eNodeB and the PDN Gateway, and like MMEs, each mobile phone is assigned to a single SG that can be changed if the user moves away. SG can also be seen as the point of contact between the E-UTRAN and other networks such as GSM as UMTS [33];

- **Packet Data Network (PDN) Gateway** is the frontier between the EPC and the outside. PDNs are able to exchange data between the external devices, internet or the network operator's servers [33];
- **Policy and Charging Rules Function (PCRF)** authorizes the policy and charging treatment that a service data flow will receive [33].

The LTE full architecture can be seen on Figure 27, and a completed schematic on Appendix C.

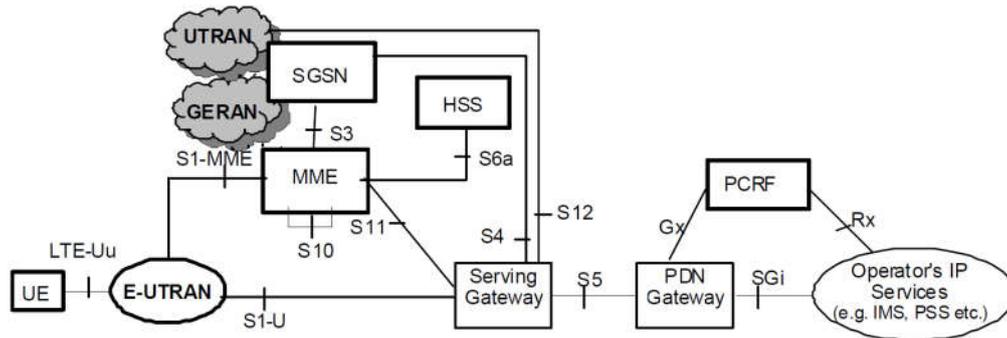


Figure 27 - LTE full Architecture [35]

LTE was the first Self Organizing Network (SON) deployed. This concept was introduced on LTE with the objective of transform certain tasks that were performed manually by operators into automated tasks, in order to reduce operating costs.

This allows the network to adjust the operational parameters automatically and dynamically [33].

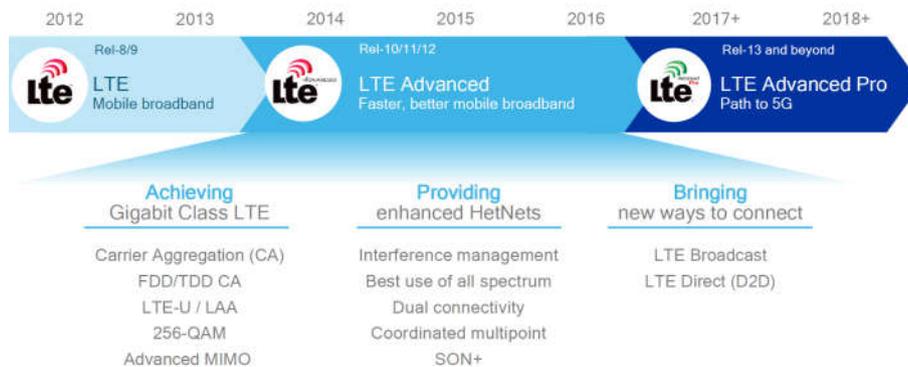


Figure 28 - LTE Evolution [36]

Today, LTE Advanced Pro still on testing phases. It is expected to boost even more the speeds and data rates currently offered by LTE Advanced, breaking down barriers and lead humanity to a new generation on Telecommunications technologies.



### 3. INFRASTRUCTURE SHARING MODELS

Infrastructure sharing in recent years has become a common economic solution for many countries to cope with new and frequent updates and growing traffic demands. With the rapid evolution of the market and to be able to stay on board the intense technological development in telecommunications area, operators have often resort to partnerships.

This allows them to lower the costs of build and operate a network, which enables operators to expand and improve their performance by providing users with new services, better QoS, and lower prices.

However, the reasons why an operator chooses to share its own infrastructure or rent the infrastructures of others differs from operator to operator. But it is important to know and understand that infrastructure sharing has a crucial role in the development and organization of the telecommunications industry.

Examples of mobile infrastructure and network sharing can be found in both mature and developing markets [37].

Sharing can be done at different levels or modes and depending on the operator's business strategy. The advantages go beyond the economic factor, in fact, many regulators in some regions impose, or insist that operators adopt techniques of sharing, to reduce the environmental impact, and impact on the population.

To illustrate the different sharing models, and for the sake of clarity, the use of UMTS technology will be assumed in the remaining of this chapter.

In a simplified way, there are two main forms of sharing:

- **Passive sharing**, can be summarily described as the sharing of non-electronic infrastructures;
- **Active sharing** is the exact opposite. Where is sharing the electronic infrastructures. RAN sharing and core sharing (Deeper sharing or integration) are the main form of this type of sharing. Figure 29 illustrates the different levels.

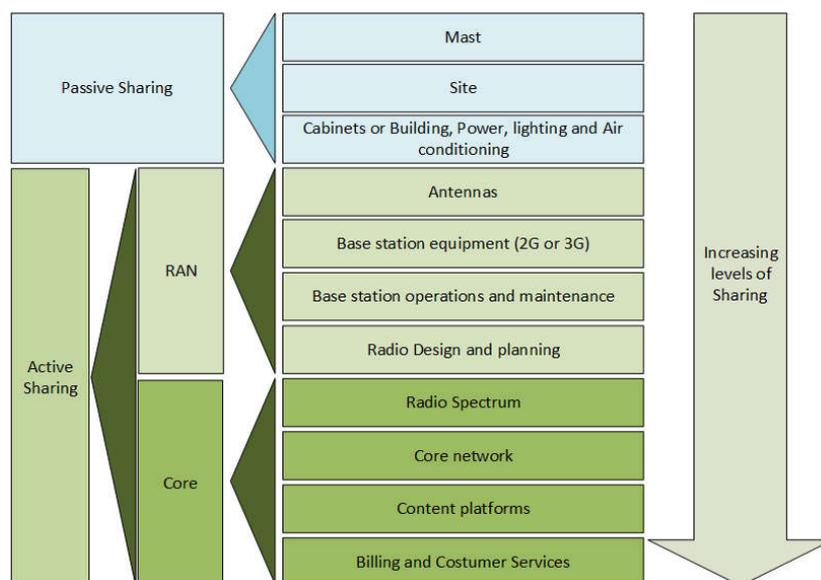


Figure 29 - Levels of Sharing (Adapted form [38])

### 3.1 PASSIVE SHARING

Passive infrastructure sharing encompasses all the non-electronic elements required on a site. Those elements usually are the tower itself, buildings or shelter, air conditioning facilities, security, back-up electricity generation capacity, electrical supply and technical facilities.

The electronic elements required by a cellular site, such as base stations, microwave radio equipment, switches, antennas and transceivers, are not part of this type of sharing.

This model of sharing is the most encouraged from the point of view of regulators and it has been used practically in all the states member of the European Union. It is even mandatory in some of these states [39].

It is one of the key ways to reduce costs associated with real estate, access rights, and site preparation for the requirements of the active infrastructure.

Site and mast sharing are the two forms of passive sharing, and due to its characteristics does not directly affect competition since operators retain control over their own networks.

#### 3.1.1 Site Sharing

Figure 30 shows a simplified example of a cell site. They often are not located on the ground, it is quite normal for operator to install sites on rooftops or water towers.

On this type of sharing it is usual to share a few or all the non-electronic infrastructures. This involves the sharing the costs of the enclosed physical space of the site, shelters, air conditioning facilities, security, back-up electricity generation capacity, electrical supply and technical facilities [40].

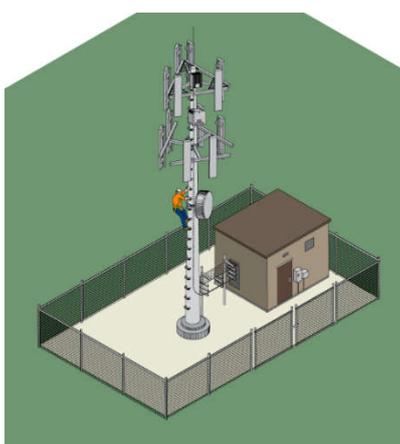


Figure 30 - Simplified example of a cell site [41]

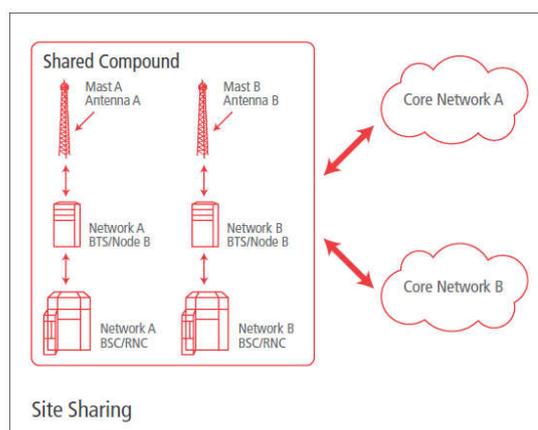


Figure 31 - Site sharing [40]

As Figure 31 describes, the BSC/RNC, BTS, mast, antennas and Core networks are completely separated. This type of sharing is usually used in densely populated urban areas, where the availability of free spaces for the construction of cell sites is limited. Or in expensive sites such as rural areas where there is the need to build access roads, power lines, electrical support [40], [42].

### 3.1.2 Mast Sharing

It is a form of site sharing, but instead of having each operator build their own tower or mast, there is only one tower/mast, where the operators involved in sharing install their antennas [40].

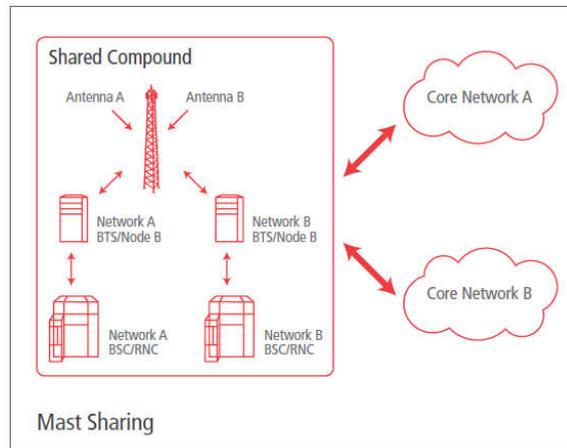


Figure 32 - Mast sharing [40]

In this type of sharing, the tower, mast, water tower, chimneys or any other structure to be used is shared by the operators [40].

BTSs, BSCs/RNCs and antennas are individual, but all are within the same site. Support equipment can also be shared if operators agree to. As seen in the Figure 32, the core networks remain separate.

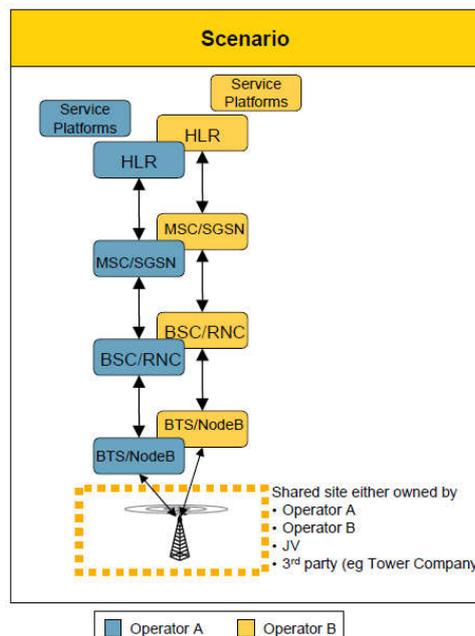


Figure 33 - Cell Site Scheme [43]

These types of sharing have become such a constant phenomenon that in some countries companies were created that specialize only in the provision of passive infrastructure to multiple operators. Those companies are commonly known as Tower companies [44].

### 3.2 ACTIVE SHARING

In active sharing, operators usually agree to share BSCs, RNCs, mobile services switching center/Visiting location register (MSC/VLR), and serving GPRS support node (SGSN). However, it is crucial to realize that each operator has its own individual network that contains the independent subscriber databases services (such as HLR, AUC, etc.), subscriber billing and connections to external networks [42].

The depth of sharing depends on the type of active sharing adopted. Active sharing can be done in two modes:

- RAN sharing;
- Core network sharing.

Each of these forms has its pros and cons, and the operators need to be aware of the existing risks and benefits they will have before engaging in this sharing model.

#### 3.2.1 RAN Sharing

In the RAN sharing, all radio access network equipment's are shared up to the point where the private core networks belonging to each operator are connected. Sharing the radio access network is a more economical solution than passive sharing types, since the costs of the entire shared access network is divided by the operators involved.

The traffic is split through the different operators at the point where the core networks are connected. Therefore, each operator keeps its own individual logical networks and spectrum.

It is necessary to emphasize that RAN sharing includes the sharing of mast, Site, radio equipment (antennas), operating and maintenance costs, as shown on the Figure 34.

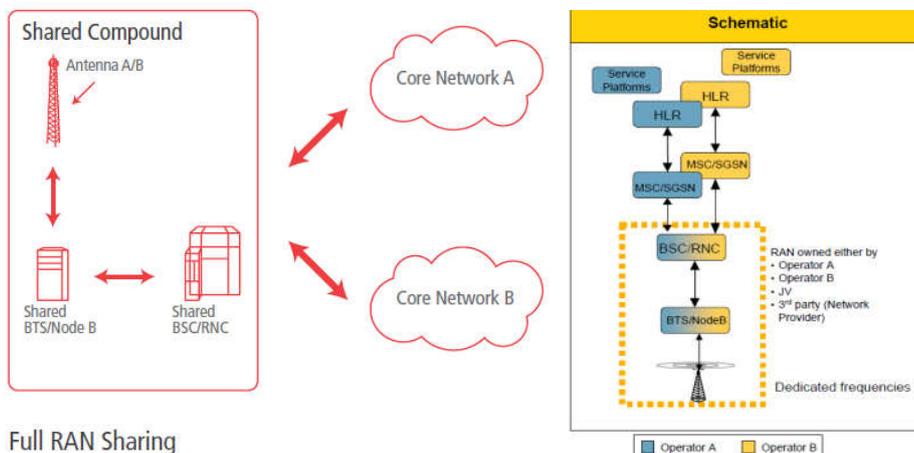


Figure 34 - Full RAN Sharing [40], [43]

The shared RAN is often not limited just to one site. Operators for a certain region sometimes agree to share the entire RAN that covers the territory, thus including the whole grid of cells, towers or sites, with the exception, of course, of the individuals core networks.

### **3.2.2 Core Sharing**

It's a much more complex way of sharing infrastructure. In some ways and depending on the depth of sharing, it is often necessary to allow partner operators to have access to certain parts, or even to the entire core network.

The core network, consists of several equipment that contains many functionalities indispensable for the operation of the whole system. In other words, it is in the core that intelligence of the system is. So, it contains a great amount of confidential information, which makes difficult, from the point of view of business and tactical advantage, to share the core with a competitor. [40]

Core sharing is often adopted by governments, or neutral regulators, who own the core networks and because there is a need to improve territorial coverage or the quality of coverage, decides to rent or share the core network to one or several operators.

Core network sharing is done at two basic levels:

- Transmission Ring sharing;
- Sharing of Core network logical entities, servers or registers.

#### **3.2.2.1 Transmission Ring Sharing**

As shown in the Figure 35, only the transmission ring is being shared between operators. All other network management and performance equipment are individual, including RAN.

However, if the operators share the joint transmission and switching core, they are at risk of having the services provided increasingly similar, this, of course, because they have the same infrastructure capabilities.

This underscores that it is complicated to keep the "business secret" when operators engage in this type of sharing. It is extremely necessary to do a risk analysis before entering any mode of sharing [40].

Ring sharing is often adopted by operators who have extra capacity in their core networks and decide to rent, and by operators who want to enter new market, and due the lack of resources to build their own core networks, or even due to market strategies, often decide to buy those capability, often in the form of leased lines [40].

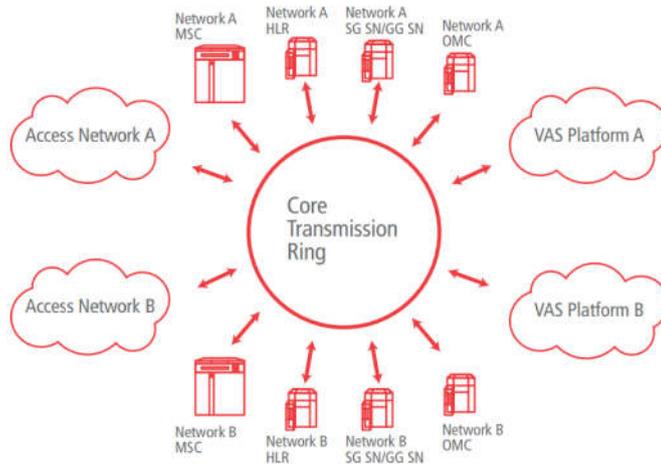


Figure 35 - Core Transmission Ring Sharing [40]

### 3.2.2.2 Core Network Sharing

Core network is the deeper way of sharing, and thus, as mentioned above, implies that a partner operator has access to parts or to the entire core network. This is the disadvantage from this type of sharing.

The benefits are still not clear. It is known that there are some reduction of individual costs by sharing the operating expenses of the core network, but the long-term benefits in relation to the disadvantages have not yet been fully understood [40].

Figure 36 shows that in core sharing, it is not only the VAS that is shared. In the negotiations to define the contours of sharing, the operators can decide and agree the degree of core sharing.

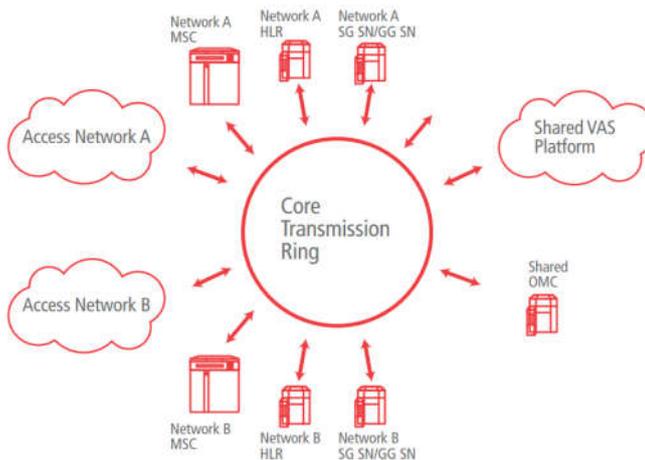


Figure 36 - Shared Core Network Elements and Platforms [40]

### 3.2.3 Roaming

Roaming is usually considered a form of sharing, although there is no direct sharing of any type of infrastructure.

Consider the case that exist a roaming arrangement between the network operator A and the networks operator B. Operator A has coverage in a certain territory  $T_A$  and operator B provide coverage to a territory  $T_B$ . If an operator B user happens to be on territory  $T_A$ , the coverage services of operator A will be granted to the user B without any extra configuration. The USIM card of user B will be automatically recognized by operator A.

This type of sharing basically allows mobile users to continue to use their mobile phone or other mobile services in areas outside the coverage of their original service provider [45].

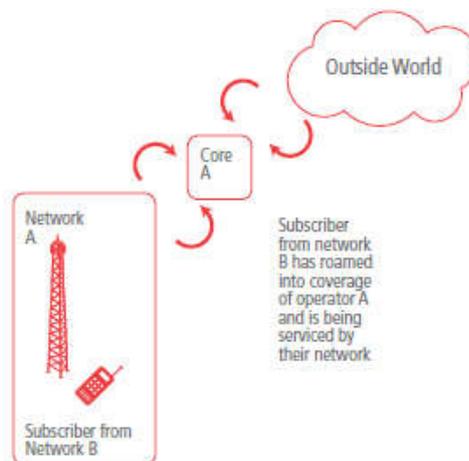


Figure 37 - Network Roaming [40]

Roaming in turn is divided into three categories:

- **National roaming** occurs between operators within the same country as they provide service on the same region or on different regions. If the roaming agreements authorize, users are allowed to roam onto a host network if their home network is not present in a particular location or region. This meant that operators can compensate for lack of presence and offer users contiguous coverage and service using the same handset and USIM [40];
- **International roaming** it is like national roaming but occurs between operators of different countries;
- **Inter-system roaming** exist between networks that operate on different standards and architecture. It facilitates the introduction of new standards and technologies as it provides a mechanism to support the exchange of information needed to provide basic mobility management across different systems. It imposes new requirements on mobile devices and networks as they must support and maintain calls on both standards when changing between standards. All this without the user noticing [40].

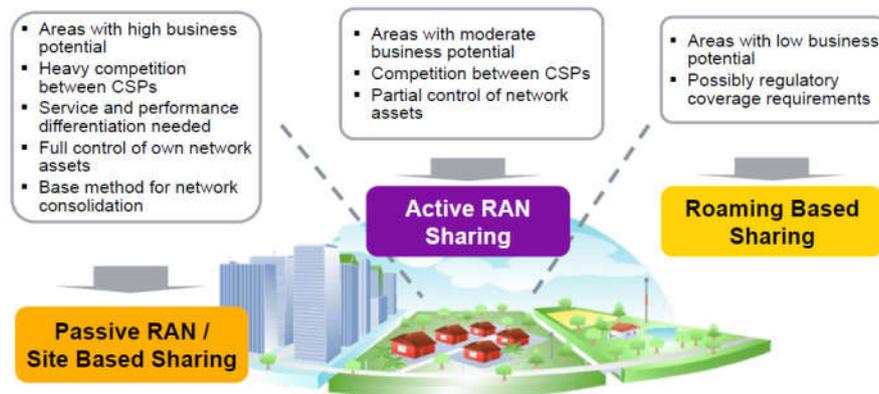


Figure 38 - Sharing Scenarios versus Landscape [43]

As illustrated in the Figure 38, National roaming is generally used in rural areas where low population density does not justify the installation of site. Other forms of sharing are better suited to other scenarios. As already mentioned above, Passive sharing is often used in areas with high population density due to the scarcity of places available for construction of sites.

### 3.2.4 MVNO

Mobile virtual network operator (MVNO), are operators that provide mobile cellular service through the use of the existing network of a traditional operator. MVNO is a mobile telecommunications service provider that does not have its own network infrastructure to provide services to its customers.

Thus, to have access to customers and offer their services, they must enter into business agreements with mobile network operators (MNO) to gain access to network services.

The extension of the sharing varies according to the type of access that the MVNO intends, which may be total or partial. As so, an MVNO can take a form that goes from a mere retailer (light MVNO) to an operator with its own borrowed network (full MVNO).

The usual mode of operation is the light MVNO, the MVNO will have less ability to differentiate and diversify the services and offers, but consequently it will have fewer expenses [39].

MVNO, despite being a mode of sharing, is a business model that has been increasingly adopted worldwide. So much is that recently a new concept has been introduced in some European countries, designated the Mobile Virtual Network Enabler (MVNE). The recent MVNE provides administrative, operational and infrastructure services to MVNO or service providers, without having a direct relationship with customers [46].

Usually, the deeper is the sharing, the greater are the savings, as the Figure 39 describes.

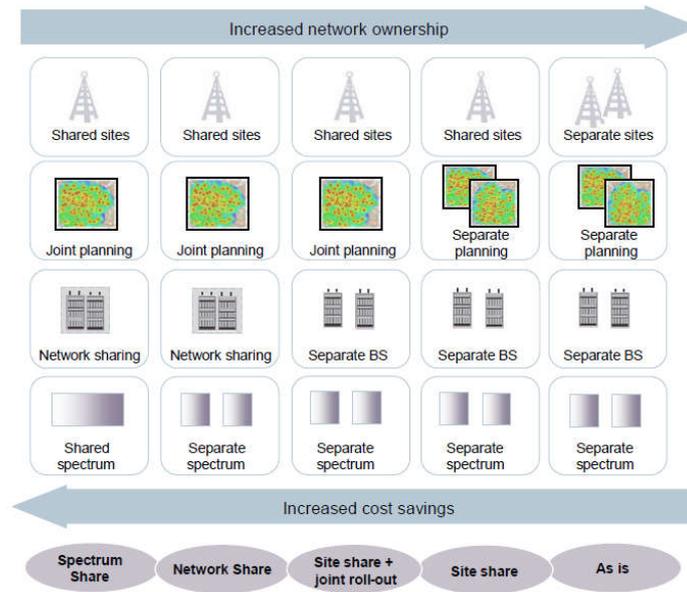


Figure 39 - Sharing models versus Cost savings [38]

Figure 40 provides some of the key drivers for each type of share. A lot of those drivers are nothing more than economic aspects that attract operators to get involved on the sharing modes.

Type of Sharing	Strategic Drivers	VAS systems	
<b>Passive</b>			<ul style="list-style-type: none"> <li>Delayed investment in VAS system elements</li> <li>Increased capacity VAS systems</li> <li>Enhanced capability</li> <li>Reduced maintenance and operational costs</li> </ul>
<b>Site (co-location)</b>	<ul style="list-style-type: none"> <li>Reduced site acquisition times for new entrants</li> <li>Access to locations of strategic importance, particularly where space for new sites is limited</li> <li>Increased likelihood of obtaining planning permission for new sites</li> <li>Reduced opex (site lease)</li> <li>Expansion into previously unprofitable areas by reducing capex and opex requirements</li> <li>Environmental and alleged health concerns, for example, increasing pressure from environmental groups on existing operators to reduce the number of cell sites due to health concerns</li> </ul>		
		<b>Roaming</b>	
		National	<ul style="list-style-type: none"> <li>Reduced or delayed infrastructure investment</li> <li>Increased coverage</li> </ul>
		International	<ul style="list-style-type: none"> <li>Increased service coverage</li> </ul>
		Inter-system technologies	<ul style="list-style-type: none"> <li>Facilitation of the introduction of new</li> <li>Seamless interoperability between operator's own separate 3G and 2G networks</li> <li>Delayed investment in new technology infrastructure</li> </ul>
<b>Mast (tower) times</b>	<ul style="list-style-type: none"> <li>Reduced site acquisition and build completion</li> <li>Reduced capex (site build)</li> <li>Reduced environmental and visual impact</li> </ul>		
<b>Access</b>			
RAN coverage	<ul style="list-style-type: none"> <li>Reduced number of sites and masts for the same</li> <li>Reduced capex and opex (shared physical backhaul)</li> <li>Reduced environmental and visual impact</li> </ul>		
<b>Core network</b>			
Fibre ring	<ul style="list-style-type: none"> <li>Capex and opex saving where spare capacity</li> </ul>		
Core network elements	<ul style="list-style-type: none"> <li>Delayed investment in core network elements</li> <li>Reduced maintenance and operational costs</li> </ul>		

Figure 40 - Key drivers for different types of infrastructure sharing [40]

### 3.3 *NEUTRAL OPERATOR*

Despite the efforts to increase the area covered by mobile communications, some progress is still needed to further increase the penetration of mobile services through all regions, particularly in rural areas in developing countries.

The deployment of mobile networks requires high investments. This type of investment often makes mobile services less accessible and may discourage operators from innovating and migrating to new technologies. It can result in the exclusion of part of the population or even of certain regions from access to mobile telecommunications services [37].

NO or Neutral Operator, like MVNO, is a concept that has begun to gain ground in recent years. It is based on the separation of the network infrastructure and the provision of services. The neutral operator usually invests in infrastructure on remote areas where infrastructure is not yet available. This is done to stimulate and take the first step in investing in a region that other operators are not willing to invest. The role of NO is often assumed by government entities that want or need to develop certain regions.

Becoming more than a technological solution to telecommunication problems, NO is actively involved in developing a sustainable and profitable way of overcoming mobile telecommunication restrictions, improving mobile demographic and demographic telecommunication coverage in remote areas and rural areas [47].

The business model commonly used by neutral operations generally begins with the construction of its infrastructures, strengthening the region for potential technological growth, and later negotiates with the licensed operators the models of sharing that interest each one.

In an extreme form, NO can finance the entire access network, and only connects the core network of operators interested in renting bandwidth.

Due to these types of integration, the neutral operator may also need to follow some set of requirements defined by the Regulatory Agents. Because it has a mediating role, the concept of a neutral operator gains a more complex dimension and its implementation and operation need to take a non-discriminatory approach to the development of protocols and sharing services, while complying with legal requirements and regulations required [47].

However, there are some counterparts to improve in sharing models, such as concern about the practical and logistical aspects of dealing with a common infrastructure for different purposes and operators. But despite these concerns, the pressure currently put on operators to provide more at a lower price encourages the parties to negotiate a series of solutions that will enable them to continue in the telecommunications business.

## 4. ASPECTS OF NETWORK PLANNING

Knowing how many subscribers will be the target audience of a region is the main factor that matters to a telecommunications company, not only to know if it is worth the investment, but also to know the volume of the investment.

Therefore, this chapter presents the study and explanations of the main parameters needed to dimension a network, including the economic aspects that will be used to do the techno-economic analyses.

A tool will be developed to make a technological and economic analysis of the network for different types of sharing, based on the calculated or intended dimension.

As before, the technology that will be assumed in this chapter is UMTS (UMTS900 version).

### 4.1 OPERATORS UPTAKE BEHAVIOR

Figure 41 shows typical customer's uptake behavior curves referring to several information and communication technologies in the United States of America. As verified, all the uptake curves have a similar "S" shape.

As this type of curves have proven useful in several other studies [48]. Their underlying mathematical model will be used here to model a cellular uptake behavior.

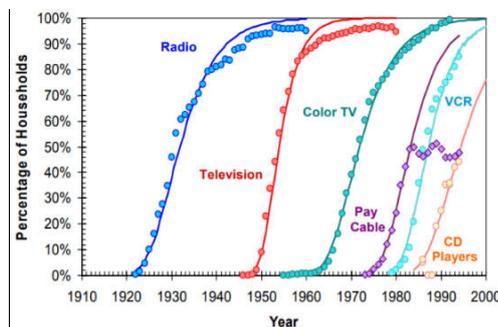


Figure 41 - Examples of Consumers Uptake [49]

The logistic curve used to model the global market evolution, i.e., the intended uptake behavior is given by equation (8) [50].

$$P(t) = P_0 + \frac{P_f - P_0}{1 + A * e^{B*t}} \quad (8)$$

The variables used on that equation have the following meaning:

- $P_0$  – Starting Level;
- $P_f$  – Saturation Level;
- $A$  – Control parameter for market start moment;
- $B$  – Control parameter for speed of market growth;
- $t$  – Time in years;

As equation (8) define the global market evolution, equation (9) will modulate the uptake behavior of each operator individually [50].

$$p_i(t) = p_{i_0} + \frac{p_{i_f} - p_{i_0}}{1 + A_i * e^{B_i * t}} \quad (9)$$

When an operator enters the market, it generates a reaction that will affect the evolution, and uptake of the operators already present on the market, causing them to lose some market share. This interaction between operators will be modulated by equation (10), (11) and (12).

Despite having a different purpose and interpretation, the model developed for this project had much of its data inspired by the diffusion model of Bass and Norton [51]. Equation (10) refers to the evolution of the first operator on the market. Equation (11) to the second operator and finally the equation (12) model the evolution of the third operator.

The operators do not enter the market at the same time, they enter one after the other in the ascending order.

$$S_1(t) = p_1(t) * [m_1 - p_2(t - \tau_2) * m_1 * m_2 - p_3(t - \tau_3) * (m_1 - m_2) * m_3] * P(t) \quad (10)$$

$$S_2(t) = [p_2(t - \tau_2) * m_2 - p_3(t - \tau_3) * m_2 * m_3] * P(t) \quad (11)$$

$$S_3(t) = p_3(t - \tau_3) * m_3 * P(t) \quad (12)$$

Where:

- $S_i$  – Function that characterizes the actual market share of each operator wave, affected by the presence of other operators on the market;
- $p_i(t)$  – Function that characterizes the uptake behavior of each operator on the market;
- $P_0$  – Starting Level;
- $P_f$  – Saturation Level;
- $A$  – Control parameter for market start moment;
- $B$  – Control parameter for speed of market growth;
- $t$  – Time in years;
- $\tau_i$  – Initial instant where the operator appears on the market (time in years);
- $m_i$  – defines the potential market share that each operator will be able to serve of the total market.

Each coefficient  $m_i$ , refers to the market share of an operator. That is,  $m_1$  refers to the market share of the operator 1,  $m_2$  to the operator 2 and so on. So, if  $m_1$  is defined as 100% this means that operator 1 has the potential to capture 100% of the total market, and if  $m_2$  is defined at 40%, that means that from the moment that operator 2 enters the market it will successively over the years steal market shares from operator 1 until it can achieve 40% of the total market. This will cause operator 1 to remain only with 60% of the market, even with  $m_1$  set at 100%.

Thus, it is clear that the value of  $m_{i+1}$  influence the value of  $m_i$  over time. And at each instant  $t$ , the sum of the coefficients  $m_i$  must be equal to 100% (equation (13)).

$$\dots m_{i-2} + m_{i-1} + m_i + m_{i+1} + m_{i+2} \dots = \sum_{i=-\infty}^{+\infty} m_i = 1 \tag{13}$$

Since, for this project, the quality, bandwidth and price charged by operators to services will be the same, the variable  $m$  can be seen in a simplistic way as the variable that defines how attractive an operator is for the total market. It is a quantification of promotional factors such as marketing strategies, gadget offerings or even the provision of credits on new SIM cards.

It is important to mention that due to the characteristics of the developed model the variable  $m_1$  should always be 100%. As in the beginning the 1 operator is the only one to operate in the market is predicted and defined that he will have the capacity to capture the entire market. Any other value of  $m_1$  will invalidate the model.

## 4.2 NETWORK DIMENSIONING

This section presents the methodology used dimension the network considering the different network segments.

### 4.2.1 RAN Dimensioning

The basic components of the RAN segment are NodeBs and RNCs (see Figure 42 and/or Figure 19). Therefore, those are the components that will be dimensioned according to the market uptake desired. A simple approach will be used here, where the dimensioning will be done through the combined effect of capacity and coverage forecasts. Then, the largest of the forecasts will be used in order to estimate the number of NodeBs needed [52].

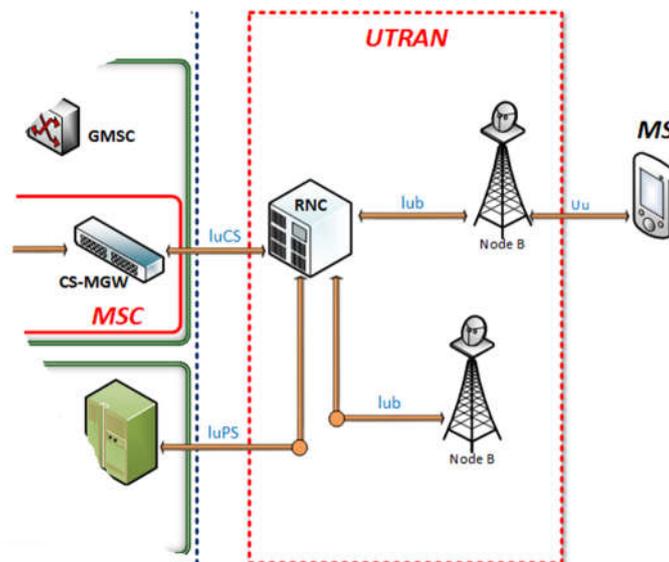


Figure 42 - UMTS RAN

### 4.2.1.1 NodeB Dimensioning

Figure 43, illustrates the diagram that will be used to estimate the number of needed NodeBs. As can be seen, the estimate will be made in two parts. On the left side is the diagram for calculating the number of NodeBs per coverage. On the right side, the diagram for the calculation by capacity. At the end, the larger of the estimates will be used to define the number of NodeBs.

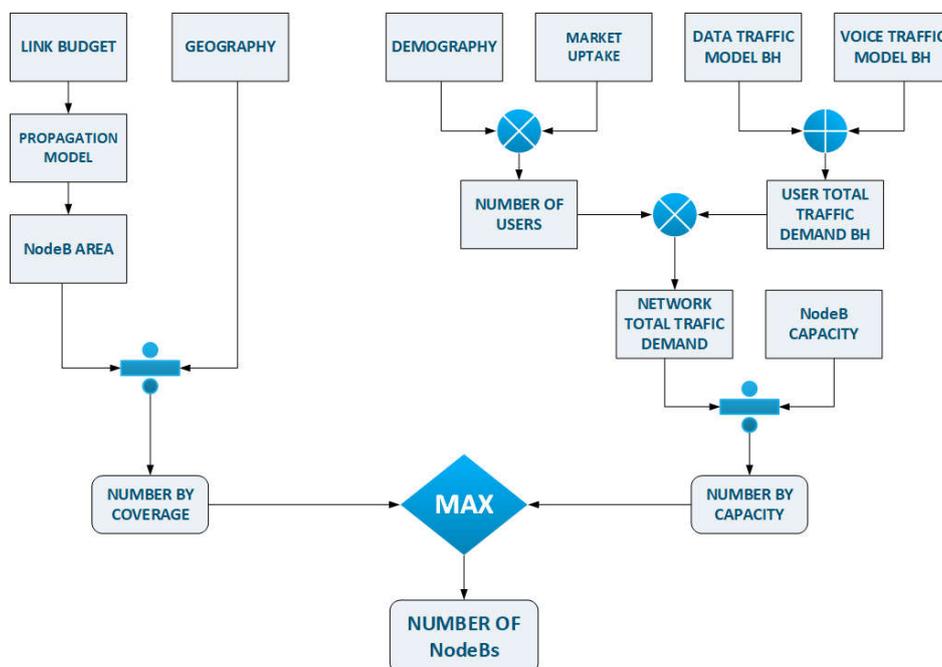


Figure 43 - NodeB Dimensioning Full Scheme (Adapted from [53])

#### 4.2.1.1.1 Capacity Dimensioning

The data and voice traffic demand needed will be calculated in Busy Hour (BH). That is because in a communication system, it is not acceptable to provide excellent service most of the time and a terrible service at the moment when the network has its peak of demands.

Busy Hour is the sliding 60 minutes period which occurs the maximum total traffic load in a given 24-hour period. In other words, is the one hour of the day that a telephone system handles most of the calls.

To estimate Busy Hour values, the method commonly used is to find the busiest hour of each day, for 5 or 10 days, during the busiest time of the year and calculate the average traffic load of those hours. The actual Busy Hour changes over time according the population habits [7], [52].

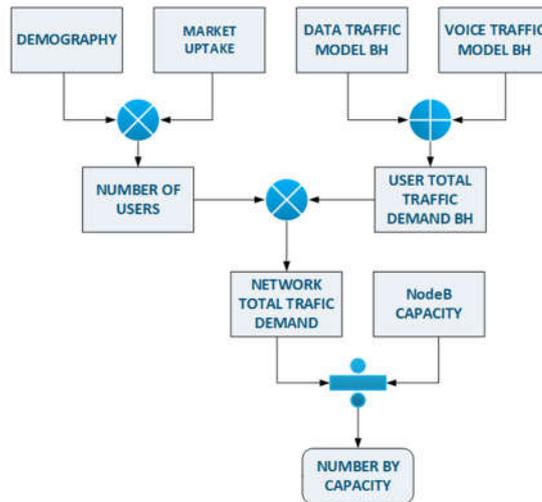


Figure 44 - NodeB Capacity Dimensioning Scheme (Adapted from [53])

The network traffic will be calculated by the equations (14), (15) and (18). But first is necessary to estimate the amount of monthly traffic that each user will use.

And as addressed before telecom networks can support and provide multiple services to all their subscribers, regardless of the time of day. Therefore, it is fundamental to understand the size and characteristics of the traffic generated by the subscribers of the network.

This is usually related to the habits of the society, the average age of active subscribers, the percentage of active population employed, etc.

For Packet Switched data traffic, the most common mobile services that will be used to trace the traffic profile are shown in Table 3. Of course, there are many more traffic-consuming services, but for the regions and population habits pretended for the study in this dissertation, those services are enough.

Table 3 - Monthly Data Traffic Demand per user

	Quantity	Size (MB)	Typical usage/day (MB)	MB/Month
Email per day, send and received	7	6	42	1260
Web access per day	1	30	30	900
Download Music per day	2	4	8	240
Stream video 3G - minutes per day	1	10	10	300
Video Call - minutes per day	0,5	3,75	1,875	56,25
Upload/Download photos per day	5	1,2	6	180
SMS per day (160*7)	40	0,00015	0,006	0,18
SMS (Viber/WhatsApp/Skype) per day	15	0,00015	0,00225	0,0675
Voice over IP (Viber/WhatsApp/Skype) min per day	15	2,25	33,75	1012,5
Video over IP (Viber/WhatsApp/Skype) min per day	2	4,5	9	270
<b>TOTAL</b>				<b>4219,00</b>

The monthly data demand is divided by 30 days to obtain the daily debit value. This value is then multiplied by the percentage of total traffic that is assumed to be consumed at rush hour. The result is finally converted to bits per second. Equation (14) shows those calculations for the data traffic per user (Inspired on [54]).

$$DataTraffic\ per\ user\ BH = \left( \frac{Monthly\ Data\ Traffic\ Demand}{30} \times Daily\ BH\ usage\% \right) \times \frac{8}{3600} \quad (14)$$

For voice traffic calculations, a bit rate of 12.2 Kbps will be assumed for the voice service. This bit rate will then be used to convert the voice traffic per user in Erlang to kbps. This will be the bit rate that will always be used to do all the voice calculations.

Equation (15) shows the calculation that is need to obtain the voice traffic per user (Inspired on [54]).

$$\text{VoiceTraffic per user BH} = E[\text{Erlang}] \times \text{Bit rate for Voice Service} \quad (15)$$

In telecommunication, Erlang is a dimensionless unit used to measure the traffic carried by a circuit over a period. Normally, for these purposes, the period considered is one hour.

One erlang of transported traffic refers to a single resource in continuous use, or two channels each in use at fifty percent of the time, or three channels being used at one third of the time. The Erlang formula is given by equation (16), where  $\lambda$  is the average time of a telephone call and  $h$  is the call arrival rate [55], [56], [57].

$$E[\text{Erlang}] = \lambda * h \quad (16)$$

For the case intended for this project, it will be assumed that for a given hour, each user will need 1 minute of conversation, that is for 60 seconds the user will need to have a channel active only for him. Which results in a call arrival rate  $h$  of  $\frac{1}{3600}$  seconds and an average time of call  $\lambda$  of 60 seconds.

By replacing these values in the formula, will result in  $E[\text{Erlang}] = 0,01667 E$ .

The total traffic volume used by each user will then be the sum of the voice traffic with the data traffic (equation (17)) (Inspired on [54]).

$$\text{User Total Traffic Demand BH} = \text{DataTraffic per user BH} + \text{VoiceTraffic per user BH} \quad (17)$$

After knowing the total traffic demand per user, the number of NodeB is then calculated by equation (19) (Inspired on [54]).

$$\text{Network Total Traffic Demand BH} = \text{User Total Traffic Demand BH} \times N^{\circ} \text{ of Users} \quad (18)$$

$$\text{Num of NodeB}_{\text{Capacity}} = \frac{\text{Network Total Traffic Demand BH}}{\text{NodeB Capacity}} \quad (19)$$

#### 4.2.1.1.2 Coverage Dimensioning

To do a good dimensioning through coverage, the first step to take is a proper link budget calculation. The link budget allows to estimate the maximum allowed propagation loss which will be used later to estimate the radius of the cell.

Propagation loss represent the signal level attenuation caused by free space propagation, diffraction, reflection and scattering. Basically, it is the difference in dBs between the transmitted power and the received power [58].

With the calculated value of maximum allowed loss, it will be possible to calculate the maximum cell range. On this dissertation project, the maximum range will be calculated using the Cost 231 Hata radio propagation model with correction factors for suburban areas.

A radio propagation model is an empirical mathematical formula that characterizes the propagation of radio waves as a function of distance and frequency.

The link budget calculation will be done for the uplink case, because on the downlink there are few limitations to the value of the power that can be radiated to increase the coverage, in other words, there is more room for maneuver. On the mobile devices, the power levels have to be taken into account due to the PAPR.

On those devices, there are limitations in battery power, maximum allowed heat emitted, and the fact that the mobile phone is used next to the head. All this introduce more restrictions to the uplink case and that should be used as a factor of decision and restriction of the coverage area.

Figure 45 shows the scheme used to predict the number of NodeB by coverage [52].

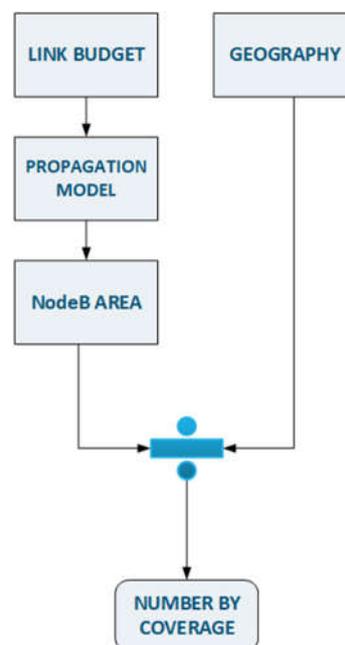


Figure 45 - NodeB Coverage Dimensioning Scheme (Adapted from [53])

The parameters used to calculate the link budget were obtained from the Ovum Consulting [52].

First it will be necessary to calculate the power characteristics in the transmitter and the receiver. Then, through those power characteristics calculate the allowed propagation loss.

- **Transmitter Power (Mobile Device)**

3GPP defines 4 classes with the maximum transmission power and the tolerance values allowed for mobile devices [52], [59].

- Power Class 1: 33 dBm (2W), +1/-3 dB;
- Power Class 2: 27 dBm (0,5W), +1/-3 dB;
- Power Class 3: 24 dBm (0,25W), +1/-3 dB;
- Power Class 4: 21 dBm (0,125W), +2/-2 dB.

As the antenna of a mobile phone usually radiates in all the directions, will be treated like an isotropic antenna. Therefore, its effective radiated power or, for this case, the effective isotropic radiated power (EIRP) will define the maximum emitted power.

According to the chosen power class, that can be obtained from a mobile phone, the effective isotropic radiated power (EIRP) can be calculated as following [52]:

$$EIRP(dBm) = P_t(dBm) + G_{T_{antenna}}(dBi) - L_B(dB) \quad (20)$$

With:

- $P_t(dBm)$  = Power transmitted;
- $G_{T_{antenna}}(dBi)$  = Antenna gain;
- $L_B(dB)$  = Body loss.

The gain of the antenna in a mobile device depends mainly on the size and the intended use of the device. In a typical telephone, particularly used for voice, the antenna gain is assumed to be 0 dBi. But as nowadays mobile phones are heavily used for applications that consume a significant amount of data, they may have antennas with gain of 2 dBi [52].

The body loss parameter is introduced due to the use of mobile device close to the user's body. It represents the additional loss in transmission and reception due to the presence of the body. For voice applications, the typical values are on average 2 to 3 dB and 0 dB for data [52].

- **Receiver (Base Station)**

- **Power rating**

Compared to mobile phones, the base station is mainly limited by thermal noise. The thermal noise density ( $N_0$ ) normalized at 1 Hz is -174 dBm / Hz. This noise level is further limited due to quality of the internal components of the receiver, such as the Low Noise Amplifiers, filters, etc. All this still generates an amount of additive noise. This extra noise is defined as receiver noise figure ( $F$ ) and has typical values of 5 dB [52].

The total noise power at the receiver is limited by its filter bandwidth. For UMTS, the bandwidth of the chip-compatible filter is equal to the frequency band used by the coding code, which is approximately 3.84 MHz. Due to the spectral side lobes, results in a 5MHz carrier [52]. The total receiver noise power in dBm is calculated by equation (21):

$$N_r(dBm) = N_0 \left( \frac{dBm}{Hz} \right) + F(dB) + 10 * \log(3.84 * 10^6) \quad (21)$$

- **Base station Antenna Gain** ( $G_{R_{antenna}}(dBi)$ ) depend on the antenna beam angle.
- **Cable Loss** ( $L_c(dB)$ ) on a base station is typically about 3 dB, it results from the influence the overall cable system [52].
- **Sensitivity**

The sensitivity of the receiver can be quantized by considering the following factors:

- **Margin of interference** ( $I$ ), which is nothing more than a function of the cell loading. The more load is allowed on a cell, more interference margin will be required to ensure a good frequency separation. What will therefore result in a decrease of the covered area. Thus, it is clear that there is a relationship between the area to be covered and the loading capacity of the cell.  
For the case intended for this dissertation, the priority will be given to the coverage, so, the typical values for the interference margin in the coverage limited cases are between 1.0 to 3.0 dB, corresponding to 20-50% loading [52].
- **Processing Gain** ( $G_p$ ) (equation (22)) is defined as the ratio between the chip rate, approximately 3.84 MHz, and the user data rate  $W_d$  [52].

$$G_p(dB) = 10 * \log \left( \frac{3.84 * 10^6}{W_d} \right) \quad (22)$$

- **Signal to Noise Ratio** ( $SNR$ ) typical values for different services with 10-20 ms interleaving and BLER=10% are presented in Table 4 for uplink. The table was taken from the Ovum Consulting report [52].

Table 4 - Summary of Uplink SNR [52]

	Voice 12.2 kbps	Data 64 Kbps	Data 144 Kbps	Data 384 Kbps
Static	2.9 dB	1.0 dB	0.4 dB	0.6 dB
Multipath 3 km/h	4.2 dB	2.2 dB	1.7 dB	2.0 dB
Multipath 120 km/h	5.5 dB	3.4 dB	2.9 dB	3.4 dB

The sensitivity of the receiver will then be given by equation (23):

$$R_s(dBm) = SNR(dB) + N_r(dBm) + I(dB) - G_p(dB) \quad (23)$$

- **Maximum Path Loss**

After quantifying the above variables, it is possible to estimate the maximum path loss through the equation below [52]:

$$Path_{Loss}(dB) = EIRP(dBm) - R_s(dBm) + G_{R_{antenna}}(dBi) - L_c(dB) - FFM(dB) \quad (24)$$

Where:

- $EIRP(dBm)$  = Mobile device equivalent isotropic radiated power;
- $R_s(dBm)$  = Receiver Sensitivity;
- $G_{R_{antenna}}(dBi)$  = Receiver antenna gain, which is the gain of the antennas on the base station;
- $L_c(dB)$  = Cable Loss;
- $FFM(dB)$  = Fast Fading margin, needed to maintain the adequate closed-loop fast power control in unfavorable propagation conditions such as near the cell edge. The fast fading margin depends on the mobile speed and its typical values are 4 to 5 dB for a 3 km/h speed, 1 to 2 dB for 50 km/h speeds and marginal values like 0,1 dB for speed up to 120 km/h [52].

- **Allowed Propagation Loss**

The final assembly of the above variables plus a few other aspects, presented on equation (25), will provide the value of the allowed propagation loss [52].

$$L(dB) = Path_{Loss}(dB) - LFM(dB) + G_{SoftH}(dB) - L_{other}(dB) - I_{GSM}(dB) \quad (25)$$

The remain variables, presented in the equation above, are:

- **Soft handover gain ( $G_{SoftH}(dB)$ )**, which occurs when a mobile is connected to at least two cell at a time, situation that happens at the edges of the cells;
- **Inference due the co-location with the GSM 900 MHz ( $I_{GSM}(dB)$ )** network;
- **Other loss ( $L_{other}(dB)$ )**, usually indoor losses, with typical values of 15 dB, and in-car losses 8 dB;
- **Log-normal fading margin ( $LFM(dB)$ )**, usually 10 to 20 dB for indoor, and 6 to 8 for outdoor [52].

After obtaining the value of the maximum propagation of path loss, the range can then be estimated. The following equations correspond to the Cost 231 Hata radio propagation model to the 900 MHz frequency band [60], [61].

For urban environments, the equation for the propagation model is [61]:

$$L(dB)_{Urban} = 69,55 + 26,16 \log(f) - 13,82 \log(h_B) + [44,9 - 6,55 \log(h_B)] \log(R) - a(h_M) \quad (26)$$

Where:

$$a(h_M) = [1,1\log(f) - 0,7]h_M - [1,56\log(f) - 0,8] \quad (27)$$

The variables used are:

- $h_B$  the base station antenna height in meters;
- $h_M$  the user equipment antenna height in meters;
- $f$  the user frequency in MHz;
- $R$  the distance between base station and the user equipment (NodeB range).

For typical values like  $h_B = 30\text{ m}$ ,  $h_M = 1,5\text{ m}$  and  $f = 920\text{ MHz}$  the equation (26) can be simplified to [61]:

$$L(dB)_{urban} = 35,2\log(R) + 126,6 \quad (28)$$

For suburban environments [61]:

$$L(dB)_{suburban} = L(R)_{urban} - 2\log^2\left(\frac{f}{28}\right) - 5,4 \quad (29)$$

For  $f = 920\text{ MHz}$  the suburban propagation will be [61]:

$$L(dB)_{suburban} = 35,2\log(R) + 116,6 \quad (30)$$

For rural environments [61]:

$$L(dB)_{rural} = L(dB)_{urban} - 4,78\log^2(f) + 18,33\log(f) - 40,94 \quad (31)$$

Therefore for 920 MHz, the equation (31) can be simplified to [61]:

$$L(dB)_{rural} = 35,2\log(R) + 98 \quad (32)$$

Since the intended case for the project are the suburban areas, the equation to be used is the (30). The resulting NodeB range  $R$  (km) is then used to estimate the site area. For a three sector NodeB the equation for the area is the following [52]:

$$NodeB\ area = \frac{9\sqrt{3}}{8} R^2 \quad (33)$$

Finally, the number of NodeBs by coverage is calculated by the equation (34):

$$Num\ of\ NodeB_{Coverage} = \frac{Scenario\ Size}{NodeB\ Area} \quad (34)$$

4.2.1.2 RNC Dimensioning

Very similar to the case of the NodeBs, the dimensioning of the RNCs will also be made according to capacity and coverage. But in this case the coverage is related to how many NodeBs one RNC can cover or support.

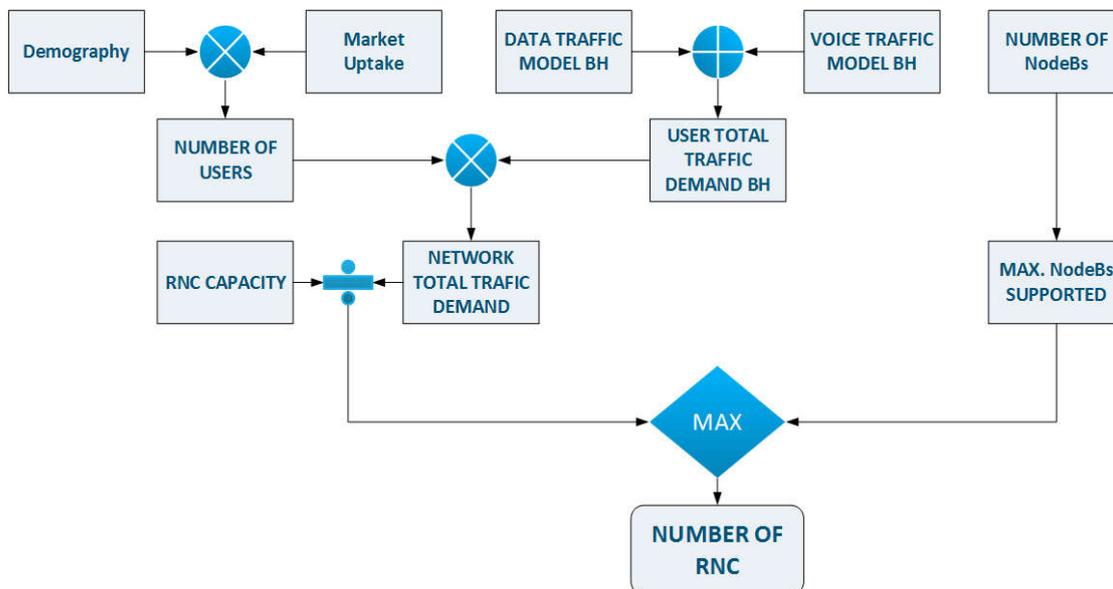


Figure 46 - RNC calculation scheme [52]

As RNC can saturate due to the number of NodeBs and due to traffic, it is necessary to use the bigger number of the two cases to obtain the final number of RNC required [60].

The number of RNCs due to the number of supported Nodes is given by the following equation:

$$RNC_{Coverage} = \frac{numNodeBs}{Max.NodeBs\ supported} \tag{35}$$

*Max.NodeBs supported* is a parameter normally provided by the suppliers of those type of equipment.

The data and traffic demand calculations are done in the same way that it was done for NodeB dimensioning by coverage. Thus, the values will also be estimated by the equations (14) and (15).

The user and the network traffic demand are calculated by the equations (17) and (18). And in the end, the number of RNCs necessary is calculated as follows:

$$RNC_{Capacity} = \frac{Network\ total\ traffic\ Demand\ BH}{RNC\ capacity} \tag{36}$$

### 4.2.2 Core Dimensioning

Core networks, as explained before, contains several crucial equipment for the operation of the network, some less important than others, but all necessary to run the network. Therefore, there are certain equipment that cannot fail, and that have capacity limitations.

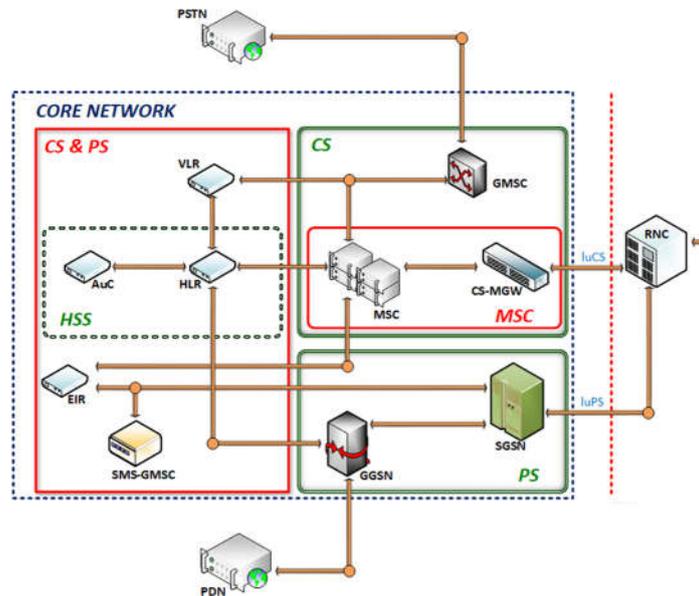


Figure 47 - UMTS Core

The main elements that can compromise the core network are;

- MSC/VLR;
- HLR;
- SGSN;
- GGSN.

These elements must be properly dimensioned so that their ability to operate is not compromised [52].

The scheme used to dimension the core is shows on Figure 48.

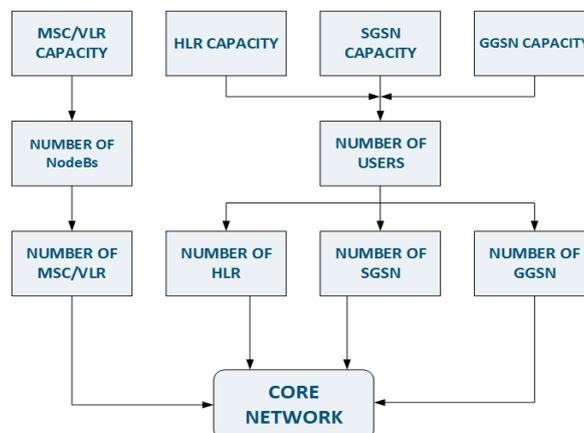


Figure 48 - Core network dimensioning (Inspired on [53])

After estimate the number of subscribers and the number of NodeBs need, the numbers of those core elements are calculated as follows:

$$\text{Number of MSC/VLR} = \frac{\text{Number of NodeBs}}{\text{Number of NodeBs that saturates a MSC/VLR}} \quad (37)$$

$$\text{Number of HLR} = \frac{\text{Number of subscribers}}{\text{Number of users that saturates a HLR}} \quad (38)$$

$$\text{Number of SGSN} = \frac{\text{Number of subscribers}}{\text{Number of NodeBs that saturates a SGSN}} \quad (39)$$

$$\text{Number of GGSN} = \frac{\text{Number of subscribers}}{\text{Number of NodeBs that saturates a GGSN}} \quad (40)$$

Number of NodeBs that saturates a MSC/VLR, HLR, SGSN and GGSN are parameters normally provided by the suppliers of those types of equipment.

### 4.3 **TECHNO-ECONOMIC PARAMETERS**

In addition to find out the number of devices needed to make a functional network, the purpose of doing all the dimensioning of the network through various factors, is to know how much it will cost the investment and how much will be the revenues.

Therefore, following are some parameters that will be used to make a good study of the economic viability of the dimensioned network. The study in question will not only deal with the cost-benefit ratio of whether or not to embark on the project, but will also study the cost benefit of having different sharing methods.

The techno-economic analysis is one of the fundamental stages of an engineering project. The perspective used will be that of the investment project and not that of accounting for tax purposes.

#### 4.3.1 **Capital Expenditures**

Capital Expenditures, or CAPEX refers to the money or capital used or that will be used for the acquisition, construction or extensions of fixed assets. The fixed assets of a company are the set of assets owned by the company which are not intended to be sold and are essential for the normal operation of the company, such as buildings, vehicles, equipment, patent licenses and so on. Since assets are subject to depreciation during the economic period of a project, CAPEX is also subject to depreciation [62], [63].

### 4.3.2 Operational Expenditures

Operating Expenses or OPEX refers to all expenses necessary for the normal operation of a company or business. OPEX costs may include maintenance of equipment, communication, energy, marketing, service management, financial operations, etc. OPEX are not depreciated over time [62], [64].

### 4.3.3 Cash Flow

Cash Flow (equation (41)) refers to the amount of money that goes in and out of a business. This includes profits, i.e. capital inflow, and expenses, capital outflow. Generally, the cash flow of an investment project is calculated annually.

In addition to cash flow, there is also the cash balance (equation (42)), which in the end is simply the sum of cash flows up to a specific time [65], [66].

$$CashFlow_t = CF_t = \sum R_t - \sum E_t \quad (41)$$

Cash flow in year  $t$  is defined as the sum of all revenues in year  $t$ ,  $R_t$ , subtracted by the sum of all expenses in year  $t$ ,  $E_t$ .

$$CashBalance_t = \sum_{t=0}^T CF_t \quad (42)$$

$T$  corresponds to the total period of the project. When the cash inflow exceeds the cash outflow, this is usually an indicator of good financial health

### 4.3.4 Revenues

Revenue is the amount of money a company receives for their business activities for a specific period. The activities are usually sales or rental of products or services.

Revenue is basically calculated by multiplying the price at which goods or services are sold or rented, by the number of units sold or rented.

Revenue alone does not provide a complete picture of a company's finances, it needs to take into account the expenses. The revenue must be analyzed in relation to the expenses to provide a significant look at the progress and profit of a company or business [67].

### 4.3.5 Methods of Evaluating a Project

#### 4.3.5.1 Net Present Value

Net Present Value (NPV), present on equation (43), is used to determine the present value of an investment, or project, by making a difference between the initial cash flow and future cash flows during the project life time. But due to the value of money over time, it is necessary to convert future cash flows into today's money [68].

To convert the value of future cash flows to their equivalent present value, it is essential to determine or estimate the discount rate  $r$ .

Except for the initial investment value, i.e. current cash flows, all future cash flows will be discounted at the corresponding rate  $(1 + r)^t$ , with  $t$  equal to the year of the cash flows in question.

$$NPV = -CF_0 + \sum_{t=1}^T \frac{CF_t}{(1 + r)^t} \quad (43)$$

A positive net present value indicates that the predicted earnings by a project or investment, in today's money, exceeds the anticipated costs (also in today's money).

So, if a project has a positive NPV, the project can be accepted because it is potentially profitable, if a negative NPV is to be rejected, and if it has an NPV = 0, there is no profit or loss, so it does not matter [68].

#### 4.3.5.2 Internal Rate Return

The Internal Rate of Return (IRR) is another metric used to measure the economic viability of potential investments. In order to calculate the net present value a discount rate is estimated according to the current rates practiced by the banking institutions. But the value of the discount rate may vary over the life of the project, causing a margin of error in expected profits. Therefore, the calculation of the IRR can estimate the minimum rate of return to make the project viable.

The IRR value is calculated using the net present value formula. If the NPV formula is equalized to zero and the equation is solved as a function of the discount rate. IRR value is calculated by the following equation:

$$0 = -CF_0 + \sum_{t=1}^T \frac{CF_t}{(1 + IRR)^t} \quad (44)$$

That is, the IRR is the discount rate that zeroes the net present value of the cash flows of a project, causing all inflows to equal the outflows of the project.

Therefore, the higher the IRR, the greater will be the project profitability [69], [70].

#### 4.3.5.3 Payback Period

Payback period is the period of time that the invested project takes to recover the investment.

That is, the period of time it will take until the cash flows go from negative to positive (including the initial cash flow).

Payback period is an important determinant before assuming the project, since longer payback periods are usually not desirable for investment positions. But it is not advisable to use the payback period alone as a decision factor when taking an investment, since this metric ignores the time value of money, unlike the other methods [71].



## 5. TECHNO-ECONOMIC TOOL FOR NETWORK DIMENSIONING

The tool was developed to dimension and predict the growth of a network, to do a techno-economic analysis of the costs involved and a profit forecast. The possibility of having the types of sharing on the network were also included as a resource in the developed platform. Therefore, in addition to dimensioning the entire future network as a result of user growth, it will be possible to forecast costs and profits while simulating the various modes of sharing and verifying the impact on costs and profits. The tool is designed to make the forecast for 15 years.

The tool starts by calculating the subscriber uptake to a UMTS cellular network through the demographic and geographic parameters introduced and then calculates the load capacity of the RAN and core network through the required traffic demand.

The next step are the calculations of the numbers of equipment needed to install an entire network able to support the traffic load demanded by the market.

After considering all the parameters and doing the dimensioning calculations, the tool will be ready to do the techno-economic analysis of the network. This analysis will be used as a basis for comparing the effectiveness of different sharing methods.

Figure 49 and Figure 50 show, respectively, the workflow and the modules associated with the tool. The next subsections present step by step the sheets that make up the Excel tool.

Be aware that in the following sections, the values presented on the tables may not correspond to the values used to define and explore the scenarios, the important thing now is to understand the purposes of the tables and how they fit together.

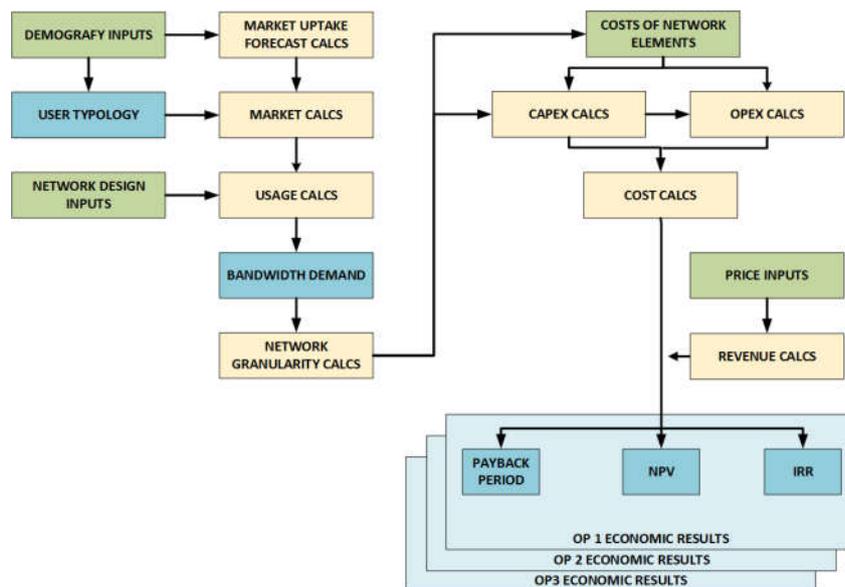


Figure 49 - Tool flowchart



Figure 50 - Tool Modules

## 5.1 INPUT PARAMETERS

In order for the tool to fulfill its purpose some parameters will have to be defined and introduced. Parameters such as the number of subscribers, typology of subscribers, region area, expected price paid by subscribers, type of terrain, technological factors and so on, influence the outcome of the project. So, it is important that they are as faithful as possible to the scenario intended to simulate.

The subscribers are subdivided in 3 main categories:

- Institutional;
- Business;
- Private.

Business subscribers are defined as public and private companies. Institutional subscribers as the various health centers, courts, hospitals, libraries, schools, universities, among others. And finally, private subscribers include individuals.

These parameters are defined in Table 5 for an hypothetical scenario created just for the purpose of exemplifying the working capabilities of the tool. Later on, a more specific scenario will be considered, reflecting the reality of several concrete developing regions.

*Table 5 - Demographic settings (hypothetical scenario)*

DEMOGRAPHIC		
Subscribers		
Number of Institutional	500.000	4,35%
Number of Business	1.000.000	8,70%
Number of Private	10.000.000	86,96%
<b>TOTAL</b>	<b>11.500.000</b>	<b>100,00%</b>

*Table 6 - Settings of the status of infrastructures (hypothetical scenario)*

INFRASTRUCTURES		
Installed Infrastructures		
Current - Institutional	25%	125.000
Current - Business	50%	500.000
Current - Private	25%	2.500.000
<b>TOTAL</b>	<b>33,33%</b>	<b>3.125.000</b>
Potential Infrastructures		
Potential - Institutional	75%	375.000
Potential - Business	50%	500.000
Potential - Private	75%	7.500.000
<b>TOTAL</b>	<b>66,67%</b>	<b>8.375.000</b>

Installed Infrastructure define the number of the network infrastructure and equipment that are already deployed on the terrain, therefore this value can never be set to 100%, as this would mean that all the infrastructures needed are already installed and it no longer makes sense to study the scenario. The number of Potential Institutional, Business and Private are automatically calculated in relation to the number of infrastructures already installed.

This was thought in the assumption that, although the region does not have mobile service, it may already have installed some infrastructure that can be useful for telecommunication purposes.

For the intended purpose for this work, the entire project was design to a suburban area. As a consequence of that assumption some parameters only related to this type of environment must be considered. Table 7 holds the parameters that can be adjusted according to the desired requirements.

Regarding the region inputs there are also two types of terrain to choose from, each entailing a different construction cost:

- Rocky Terrain
- Sandy Terrain

*Table 7 - Region settings (hypothetical scenario)*

GEOGRAPHIC		
Region Characteristics		
Intial Area (km2)	5000	Suburban
Average distance between the NodeB and the Core network	50	
Max nº of User per km2 (Density)	1000	
Terrain	Terreno Arenoso/Terroso	

On Table 8 is possible to define if, and which kind of sharing will happen. The maximum number of operator allowed to be part of the sharing is three. The number could be bigger, but for reasons of simplification a maximum was chosen.

*Table 8 - Sharing settings (hypothetical scenario)*

SHARING METHODOLOGIES		
Number of Sharing Partners		
Operators in the Project	3	THE MAXIMUM ALLOWED IS 3 !!!
Sharing		Control Variable
Type		
Mast	YES	1
NodeB	YES	1
RAN	YES	1
Core Network	YES	1

The monthly price paid per subscriber will differ across the subscriber’s typology. The values are definable on Table 9. In the case of any type of sharing, the price paid per type of user will be the same for all operators on the project.

*Table 9 - Price Charged to subscribers (hypothetical scenario)*

MONTHLY PRICE CHARGED TO SUBSCRIBERS	
Institutional	30,00 €
Business	20,00 €
Private	10,00 €

The annual interest rate is definable on Table 10, it is defined as 5% but can be changed if needed to.

*Table 10 - Annual Interest Rate (hypothetical scenario)*

Annual Interest Rate	5%
----------------------	----

## 5.2 FORECAST OF OPERATORS UPTAKE

To model the global market uptake behavior equation (45) was used, which is the same as equation (8), but with the variables adapted to the tool.

Equation (45) uses the parameters defined in Table 11. Since UMTS is the only technology that will be used, and no other network will be available in the region as an alternative, it will be assumed that all users who join will remain bound forever.

Therefore, the abandonment effect will not happen in those scenarios. There is the possibility of switching operators, but there are no possibility of being no longer a user of the cellular network.

$$Market\_Evolution(t) = Starting\ Level + \frac{Saturation\ Level - Starting\ Level}{1 + A * e^{B*t}} \quad (45)$$

*Table 11 - Technology Parameters (hypothetical scenario)*

Parameters	
UMTS	
Starting Level	5%
Saturation Level	90%
A	200
B	-1,7

Due to the sharing features, there is a need to identify the market shares that each operator will have. As mentioned before, equation (45) and Table 11 describe the parameters used to model the global market uptake behavior. So, this behavior represents the global market share that the entire region will offer. In this way, when there is some kind of sharing, this same market will have to be divided by the different operators.

The uptake behavior for the first operator on the market is given by the equation (46).

$$p_1(t) = p_{1_0} + \frac{p_{1_f} - p_{1_0}}{1 + A_{Op1} * e^{B_{Op1} * t}} \quad (46)$$

Equations (47) and (48) model the uptake behavior of operator 2 and 3.

$$p_2(t - \tau_2) = p_{2_0} + \frac{p_{2_f} - p_{2_0}}{1 + A_{Op2} * e^{B_{Op2} * (t - \tau_2)}} \quad (47)$$

$$p_3(t - \tau_3) = p_{3_0} + \frac{p_{3_f} - p_{3_0}}{1 + A_{Op3} * e^{B_{Op3} * (t - \tau_3)}} \quad (48)$$

As the uptake of a new operator always affect the previous operator already in the market it is necessary to combine the uptake behavior of each operator to be able to represent this effect. The amount of market share that each operator will lose, due to the entry of a new, is defined by the variables  $m_i$ .

Equations (49), (50) and (51) are used to associate the effects that the late entry of operator 2 will have on operator 1, and the effect that the late entry of operator 3 will have on 1 and 2.

$$Op1(t) = [p_1(t) * m_1 - p_2(t - \tau_2) * m_1 * m_2 - p_3(t - \tau_3) * (m_1 - m_2) * m_3] * Market\_Evolution(t) \quad (49)$$

$$Op2(t) = [p_2(t - \tau_2) * m_2 - p_3(t - \tau_3) * m_2 * m_3] * Market\_Evolution(t) \quad (50)$$

$$Op3(t) = p_3(t - \tau_3) * m_3 * Market\_Evolution(t) \quad (51)$$

Table 12 - m1, m2 and m3 Parameters (hypothetical scenario)

		i1	i2	i3
m1	100%	100,00%	50,00%	35,00%
m2	50%		50,00%	35,00%
m3	30%			30,00%
<b>TOTAL</b>		<b>100,00%</b>	<b>100,00%</b>	<b>100,00%</b>

Table 12 clarifies the phenomenon explained above.  $i_1, i_2$  and  $i_3$  refer to the moments that the operator 1, 2 and 3 appear in the market. As the new operator enters the market the percentage of market hold by operator 1 on moment  $i_2$  changed. The percentages are updated again at moment  $i_3$  which the operator 3 enters.

The following tables contain the remaining parameters required to calculate the remaining variables.

Table 13 - Op1 Parameters (hypothetical scenario)

Operator 1	
A	500
B	-1,7

Table 14 - Op 2 Parameters (hypothetical scenario)

Operator 2	
A	300
B	-1,7
Starting Parameter	20%
$\tau_2$	3

Table 15 - Op3 Parameters (hypothetical scenario)

Operator 3	
A	10
B	-1,7
Starting Parameter	65%
$\tau_3$	10

Table 16 - "p" Parameters (hypothetical scenario)

Share of each Wave	
p10	100%
p1f	100%
p20	0%
p2f	100%
p30	0%
p3f	100%

The values of A, B, starting parameter ( $\tau_2$  and  $\tau_3$ ), starting and saturation level,  $p_{1_0}, p_{1_f}, p_{2_0}, p_{2_f}, p_{3_0}$  and  $p_{3_f}$  were chosen by trial and error to fit the purpose desired of the uptake-curve. These values must not be randomly chosen, they must be adjusted with relative caution since they greatly alter the Uptake behavior.

Figure 51 shows the example of the uptake behavior curves obtained.

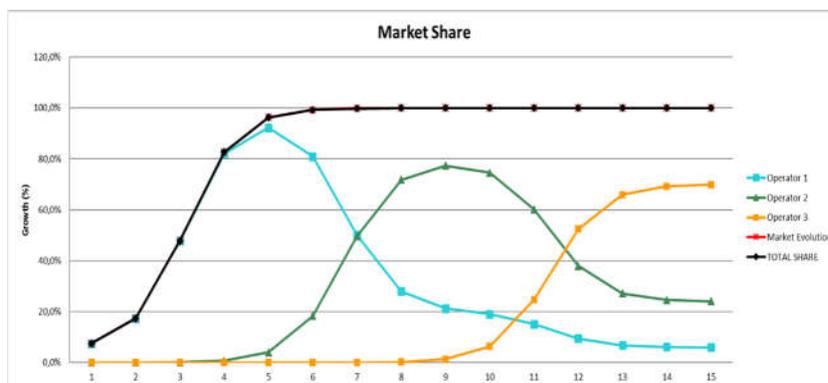


Figure 51 - Uptake Behavior curve (hypothetical scenario)

It has to be understood that Figure 51 shows an evolution of the market share of each operator over the years. Therefore, when each operator engages in such a project it is aware that due to the possible presence of other operators in the market, it will have difficulties in conquering the market and may, as in the case of operator 1, lose a lot of market shares.

Thus, operator 1, being the first and only one operating the market at the beginning, correctly predicts that will be able to conquer all of the market that is available. At the moment that operator 2 announces that it is also interested and will enter the market, both operator 1 and 2 have to do a market study to try to predict how will be the evolution of their markets from that date.

Thereby operator 1 knows that will lose some market share, but will hardly know how much, because up to this point the mode of operation of operator 2 is unknown.

In the case of operator 2 that will enter a market that is already being exploited, it has an estimate of what its competitor have been able to provide. With this estimate, operator 2 predicts how much of the market it can snatch from his competitor.

This estimated value, for the project of this dissertation, was defined as  $m_2$ , and over time this  $m_2$  will negatively influence  $m_1$ .

The same process is repeated when the operator 3 enters the market. Operators 1 and 2 know that they will lose some market share, but they cannot quantify exactly how much. Whereas operator 3, since already know the mode of operation, the past evolution of the market and its own potentials, will make a more accurate estimate, defined as  $m_3$ .

This means that the complete picture shown in Figure 51, with the evolution and effect over the 15 years, is not visible from the point of view of the operators. That is, each operator does not know how much market share will be lost until it starts to lose it. They do not even know if the following years more operators will compete for market.

### 5.3 **MARKET**

The number of subscribers is calculated by equation (52), where is made a sum of the number of private users, plus the number of institutional users and businesses. But these last two will be affected by a weighting factor which is the ratio between the prices paid by them and the price paid by the private ones. The resulting number can be interpreted as “equivalent number of private subscribers”.

This has been done to homogenize the subscriber’s typology so that it is possible to treat them as one on the calculations of capacity, price paid and market needs.

$$\begin{aligned}
 \text{Number}_{of\ Subs\_equiv} &= \text{Number of Privates} \\
 &+ \left( \frac{\text{Price per month paid per Institutional users}}{\text{Price per month paid per Private users}} * \text{Number of Institutional} \right) \\
 &+ \left( \frac{\text{Price per month paid per Business users}}{\text{Price per month paid per Private users}} * \text{Number of Business} \right)
 \end{aligned} \tag{52}$$

The equivalent number of private subscribers will be estimated in three different scenarios: base-case scenario, best-case scenario, and worst-case scenario.

The base case acts as the basis for conducting a sensitivity analysis. For this project, the sensitivity analysis investigates the impact of variations of +/- 20% relative to the base case.

Beside this, if a sharing mode is selected it will be possible to see that due to the late uptake of operators 2 and 3 to the network and the effect of  $m_1, m_2$  and  $m_3$ , the number of subscribers of operator 1 will decrease as operator 2 enters the market. The same effect happens to operators 1 and 2 when operator 3 enters the market.

## 5.4 NETWORK TRAFFIC DEMAND

Based on the prediction of the number of subscribers, it will be done a forecast as reliable as possible of the network to be implemented. The RAN and the core network will be planned according to the traffic load, and the coverage capacity.

Table 17 - Number of Sectors per NodeB (hypothetical scenario)

Number of sectors per NodeB	3	1 NodeB per Cell
-----------------------------	---	------------------

It is usual in a cellular network the existence of sites/NodeBs with different number of sectors per cell. This happens normally on dense urban areas, where there is high demand of capacity. But, for this project all NodeBs are projected to have three sectors. It will be also assumed that the distribution of customers in each scenario is homogeneous.

### 5.4.1 NodeBs

The number of sites or NodeBs used, is, as previously referred, dimensioned in two strands, capacity and coverage.

#### 5.4.1.1 NodeB coverage dimensioning

The coverage area of the NodeB is calculated according to the characteristics of the region, as explained in section 4.2.1.1.2, for the calculation of the coverage area it is necessary to calculate the link budget.

Although the link budget for the mobile wireless is normally calculated based only on the voice service since it is the most critical service. But on this case, it is also intended to ensure the minimum conditions for data services. Table 18 contains all the calculations and parameters used to calculate the budget link.

Table 18 - Link Budget Calculation (hypothetical scenario)

	Link Budget		Formula
	Data	Voice	
<b>Transmitter ( Mobile Device)</b>			
Max. Mobile Transmission Power (W)	0,25	0,125	
As above in dBm	24,0	21,0	Pt
Mobile antenna gain (dBi)	2,0	0,0	G(Tantenna)
Body loss (dB)	0,0	0,0	LB
Equivalent Isotropic Radiated Power (EIRP)(dBm)	26,0	21,0	EIRP = Pt + G(Tantenna) - LB
<b>Receiver (Base Station)</b>			
<b>Power Rating</b>			
Thermal noise density (dBm/Hz)	-174,0	-174,0	No
Receiver noise figure (dB)	5,0	5,0	F
Receiver noise power (dBm)	-103,2	-103,2	Nr = No + F + 10*log(3.84*(10)^6)
<b>Sensitivity</b>			
User Data Rate	144,0	12,2	Wd
Margin of interference (dB)	3,0	3,0	I
Processing Gain (dB)	14,3	25,0	Gp = 10*log((3.84*(10)^6)/(Wd*10^3))
Signal to Noise Ratio (dB)	2,2	4,5	SNR
Receiver Sensitivity (dB)	-112,2	-120,6	Rs = SNR + Nr + I - Gp
<b>Maximum Path Loss</b>			
Base Station Antenna Gain (dBi) 120°	17,0	17,0	G(Rantenna)
Cable Loss (dB)	2,0	2,0	Lc
Fast Fading Margin (dB)	5,0	5,0	FFM
Maximum Path Loss (dB)	148,2	151,6	PathLoss=EIRP-Rs+G(Rantenna)-Lc-FFM
<b>Allowed Propagation Loss for Cell Range</b>			
Soft Handover Gain (dB)	3,0	3,0	GsoftH
Inference due the co-location with GSM900 (dB)	3,0	3,0	lgsm
Other Loss (In-car) (dB)	10,0	10,0	Lo
Log-normal fading margin (dB)	10,0	10,0	LFM
<b>Allowed Propagation Loss (dB)</b>	<b>128,2</b>	<b>131,6</b>	L=PathLoss-LFM+GSoftH-Lo-lgsm
<b>Allowed Propagation Loss for cell Range (dB)</b>	<b>128,2</b>		

The budget link was made for data and voice, and the smallest of the numbers is that will be used for the calculations, since it is that one that will impose a limit on the radius of the cell.

By using equation (53), plus the value obtained from L(dB), the value of the radius (R) is easily calculated.

$$L(R)_{suburban} = 35,2 \log(R) + 116,6 \tag{53}$$

For a three-sector NodeB, the NodeB area is calculated through the equation (54).

$$NodeB\ area = \frac{9\sqrt{3}}{8} R^2 \tag{54}$$

Then, with all these calculated values, the final number of NodeB due to coverage is calculated through equation (55) and the result is displayed on Table 19.

$$Num\ of\ NodeB_{Coverage} = \frac{Scenario\ Size}{NodeB\ area} \tag{55}$$

Table 19 - NodeB Coverage Area Calculation (hypothetical scenario)

Number of NodeBs	
Sub-urban - value of R (km) 0-5km	2,9
NodeB Coverage Area	17,0
Initial Number of NodeBs	294

The area increasing factor is a component that make possible to increase the area due to the increased number of users. With this factor is intended to modulate the phenomenon of expansion of the territory due to the improvement of the conditions offered in the region. People will tend to occupy areas that previously were little appealing.

Table 20 - Area increasing Factor (hypothetical scenario)

Area increasing Factor	1 000
------------------------	-------

#### 5.4.1.2 NodeB capacity dimensioning

Table 21 and Table 22 contains the traffic profile and calculations for the traffic demand of the network. Those settings are adjustable according to the requirements desired for the project, and are subsequently used to calculate the voice and data traffic load that the network will be subject to.

Table 21 - Data Traffic Demand Calculations (hypothetical scenario)

Data Demand per user				
	Quant.	Size MB	Typical usage/day MB	MB/Month
Email per day, send and received	7	6	42	1260
Web access per day	1	30	30	900
Download Music per day	2	4	8	240
Stream video 3G - minutes per day	1	10	10	300
Video Call - minutes per day	0,5	3,75	1,875	56,25
Upload/Download photos per day	5	1,2	6	180
SMS per day (160*7= 140*8)	40	0,00015	0,006	0,18
SMS (Viber/WhatsApp/Skype) per day	15	0,00015	0,00225	0,0675
Voice over IP (Viber/WhatsApp/Skype) min per day	15	2,25	33,75	1012,5
Video over IP (Viber/WhatsApp/Skype) min per day	2	4,5	9	270
<b>TOTAL</b>			<b>140,63</b>	<b>4219,00</b>

*Table 22 - RAN Traffic Demand Inputs (hypothetical scenario)*

RAN Traffic Demand		
Traffic Parameters		
Erlang per User	0,0170	E/User
Voice Service	0,0122	Mbps
Monthly Data usage per User	4219,00	MBytes
NodeB capacity	100	Mbps
Busy Hour overhead	20%	%
RNC Capacity	600	Mbps
RNC Number of NodeBs Supported	200	NodeBs
VOICE PARAMETERS		
<b>Busy Hour Voice Traffic per user</b>	0,0002074	Mbps
DATA PARAMETERS		
Daily data usage per user	140,63325	MBytes
Daily Busy Hour usage per user (20%)	28,12665	MBytes
Convert to bits (x8)	225,0132	Mbits
<b>Busy Hour Data Traffic per User</b>	0,062503667	Mbps
<b>Data and Voice BH Traffic per user</b>	0,062711067	Mbps
<b>Data and Voice BH Traffic per user Including the % of Overhead</b>	0,07525328	Mbps

The calculations were done using the following formulas. Those formulas have already been explained and presented in section 4.2 - NETWORK DIMENSIONING.

$$DataTraffic\ per\ user\ BH = \left( \frac{Monthly\ Data\ Traffic\ Demand}{30} \times Daily\ BH\ usage\% \right) \times \frac{8}{3600} \quad (56)$$

$$VoiceTraffic\ per\ user\ BH = E[Erlang] \times Bit\ rate\ for\ Voice\ Service \quad (57)$$

$$User\ Total\ Traffic\ Demand\ BH = DataTraffic\ per\ user\ BH + VoiceTraffic\ per\ user\ BH \quad (58)$$

$$Network\ Total\ Traffic\ Demand\ BH = User\ Total\ Traffic\ Demand\ BH \times N^{\circ}\ of\ Subscribers \quad (59)$$

$$Num\ of\ NodeB_{Capacity} = \frac{Network\ Total\ Traffic\ Demand\ BH}{NodeB\ Capacity} \quad (60)$$

The final number of NodeBs is given by the equation (61). It is possible to realize that the number of NodeBs used for the dimensioning is related to the percentage of infrastructure to be installed (Potential Infrastructure) defined in Table 6. This is done in this way to consider the possibility of already exist some infrastructure installed and ready to use.

$$Num\ of\ NodeBs = Max(Num\ of\ NodeB_{Coverage}; Num\ of\ NodeB_{Capacity}) \times Potential\ Infrastructure_{TOTAL} \quad (61)$$

Appendix D contains an example of how the calculations are processed by the tool, so that it is possible to understand how the variables fit together.

### 5.4.2 RNCs

As it is assumed that all UMTS subscribers use voice and data traffic, a saturation of some NodeBs might occur. So, there must be build another NodeB to alleviate the saturated one. Equation (62) show the formula used to calculate the number of NodeBs needed through coverage.

$$RNC_{Coverage} = \frac{numNodeBs}{Max.NodeBs\ supported} \quad (62)$$

To verify if a new NodeB is needed it is necessary to determine the number of RNCs according to the demands of traffic charged by the network (equation (63)).

The capacity dimensioning is done as explained in section 4.2.1.2, and an example is showed on Appendix D.

$$RNC_{Capacity} = \frac{Network\ total\ traffic\ Demand\ BH}{RNC\ capacity} \quad (63)$$

$$Number\ of\ RNC = Max(RNC_{Coverage}; RNC_{Capacity}) \times Potential\ Infrastructure_{TOTAL} \quad (64)$$

Since there is a need to take advantage of the already installed infrastructures, the final number of RNCs required is finally calculated based on the percentage of infrastructures yet to be installed (equation (64)).

### 5.4.3 Core

In relation to the core network, the parameters relative to the crucial elements are presented in Table 23. Those parameters are at the mercy of the designer, and can be altered according to the scenario studied.

Table 23 - Core Capacity Parameters (hypothetical scenario)

Core Capacity Parameters		
MSC/VLR	400	Nodes
HLR	500 000	Users
SGSN	500 000	Users
GGSN	500 000	Users

The required quantities of MSC/VLR, HLR, SGSN and GGSN were calculated through the equations (37), (38), (39) and (40).

In the end, it is necessary to use the following equations to determine the number of equipment according to the percentage of infrastructure already installed.

$$\text{Number of MSC/VLR} = \text{MSC/VLR} \times \text{Potential Infrastructure}_{TOTAL} \quad (65)$$

$$\text{Number of HLR} = \text{HLR} \times \text{Potential Infrastructure}_{TOTAL} \quad (66)$$

$$\text{Number of SGSN} = \text{SGSN} \times \text{Potential Infrastructure}_{TOTAL} \quad (67)$$

$$\text{Number of GGSN} = \text{GGSN} \times \text{Potential Infrastructure}_{TOTAL} \quad (68)$$

## 5.5 COSTS

The costs that will be assumed to make the budget of the dimensioned network were obtained from internal data from the university of Aveiro [72].

*Table 24 - Cost elements Parameters (hypothetical scenario)*

<b>NodeB - Cost elements</b>	<b>Quantity</b>	<b>Unit</b>	<b>Price per Unit</b>	<b>Total Price</b>
Metalic Tower	1	un	€60.000,00	€60.000,00
Outdoor Cabinet with solar panel	1	un	€5.000,00	€5.000,00
Bateries	1	un	€2.500,00	€2.500,00
BTS/Node B/eNode B	1	un	€56.819,09	€56.819,09
Sector Antenna	3	un	€532,88	€1.598,64
Radio transceiver	3	un	€789,27	€2.367,82
Base Station Router	1	un	€10.657,58	€10.657,58
Base Station Switch	1	un	€1.065,76	€1.065,76
<b>Cost per NodeB</b>				<b>€140.008,89</b>
P2P Radio Link (2 antennas)	1	un	€10.657,58	€10.657,58
<b>RNC - Cost element</b>	<b>Quantity</b>	<b>Unit</b>	<b>Price per Unit</b>	<b>Total Price</b>
RNC	1	un	€1.000.000,00	€1.000.000,00
<b>CORE NETWORK - Cost elements</b>	<b>Quantity</b>	<b>Unit</b>	<b>Price per Unit</b>	<b>Total Price</b>
Packet core	1	un	€405.850,66	€405.850,66
Packet core upgrade	1	un	€53.287,91	€53.287,91
MSC/VLR	1	un	€2.000.000,00	€2.000.000,00
HLR	1	un	€1.500.000,00	€1.500.000,00
SGSN	1	un	€750.000,00	€750.000,00
GGSN	1	un	€750.000,00	€750.000,00
<b>NodeB Construction</b>	<b>Quantity</b>	<b>Unit</b>	<b>Price per Unit</b>	<b>Total Price</b>
NodeB Construction	1	un	€80.000,00	€80.000,00
<b>Optical Fiber</b>	<b>Quantity</b>	<b>Unit</b>	<b>Price per Unit</b>	<b>Total Price</b>
Optical Fiber passed and tested	1	Km	€7.000,00	€7.000,00

Some other prices were assumed according to the values currently practiced by some equipment suppliers.

### 5.6 NETWORK ELEMENTS DIMENSIONING

In this section, the overall count of network elements will be dimensioned. This implies the aggregation of all the elements defined and calculated in the previous sections taking into account the respective granularity, leading to the calculation of the effective number of all pieces of equipment that will be needed to physically implement the cellular network.

Figure 52 and Figure 53, show the results produced by the tool. The equipment was divided between RAN and Core, and it is noted that until the network stabilizes (that is until the potential market is completely served), the number of necessary equipment is increased annually. The situation shown in these figures refers to a network served by a single operator. In other words, the network was calculated according to the global needs of the market, not according to what the individual operators (if more than one is present) need.

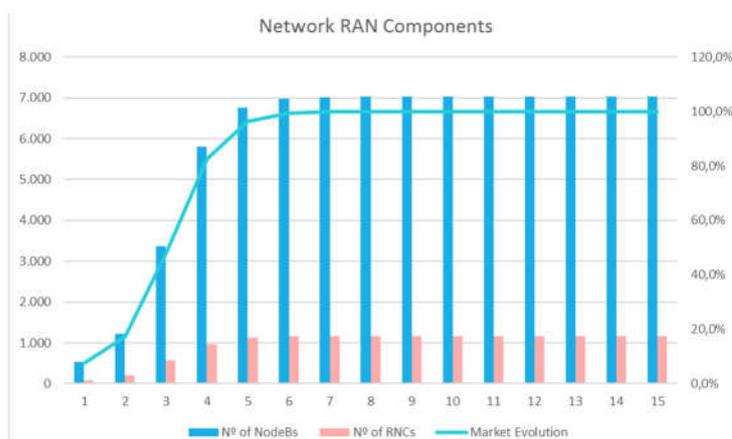


Figure 52 - Number of network RAN equipment (hypothetical scenario)

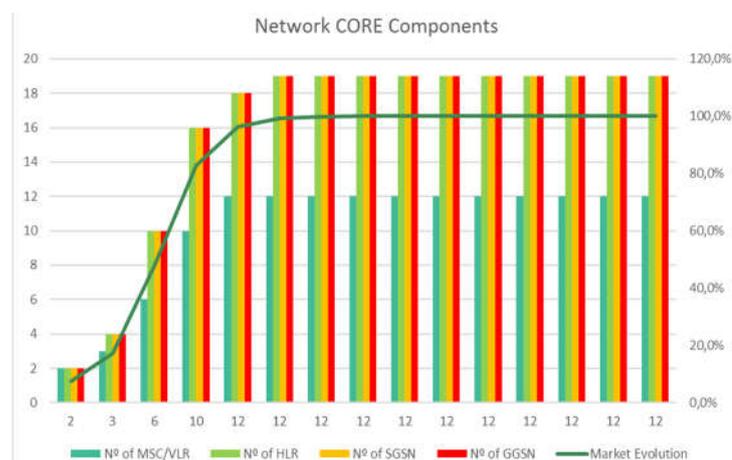


Figure 53 - Number of network Core equipment (hypothetical scenario)

### 5.6.1 Network Granularity for a Market shared by 3 Competing Operators

From the same network described on Figure 52 and Figure 53, the equipment that each operator will need to operate their networks according to the needs that their individual markets impose, is now calculated.

Figure 51 contains the market shares that each operator is supposed to serve due to each other's influence. For the case calculated in the following figures there is no resource sharing at all. Operators will build their networks (RAN and Core) independent of each other.

These values are necessary in order to calculate and understand the effect that the sharing will have on each operator.

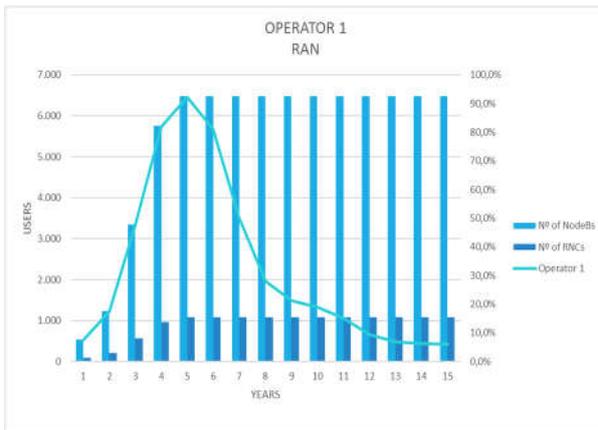


Figure 54 - Example of Number of RAN equipment of operator 1 (hypothetical scenario)

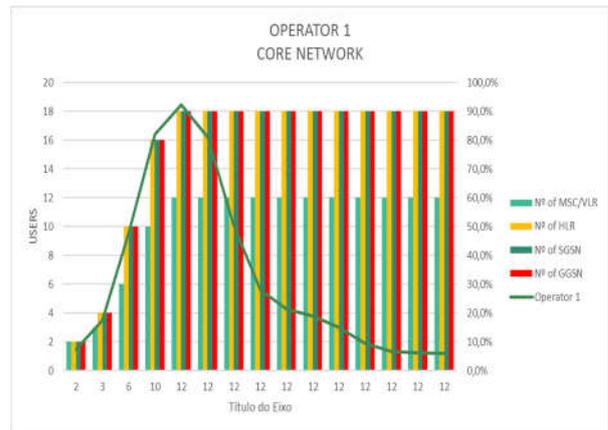


Figure 55 - Example of Number of core equipment of operator 1 (hypothetical scenario)

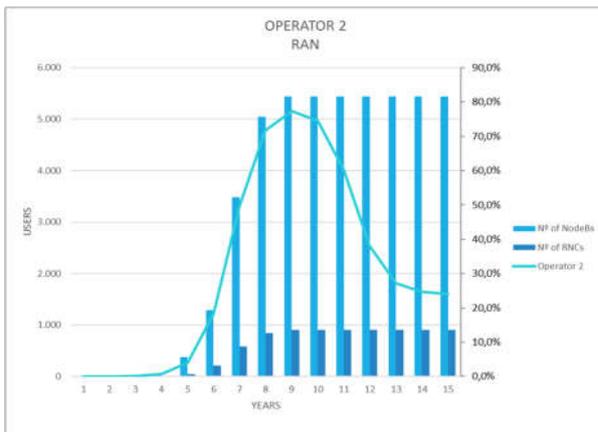


Figure 56 - Example of Number of RAN equipment of operator 2 (hypothetical scenario)



Figure 57 - Example of Number of core equipment of operator 2 (hypothetical scenario)

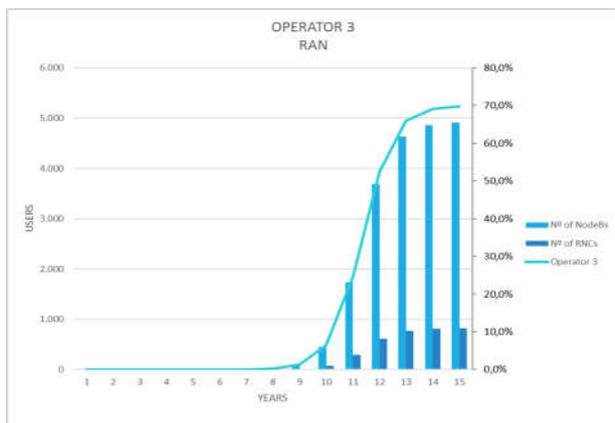


Figure 58 - Example of Number of RAN equipment of operator 3 (hypothetical scenario)

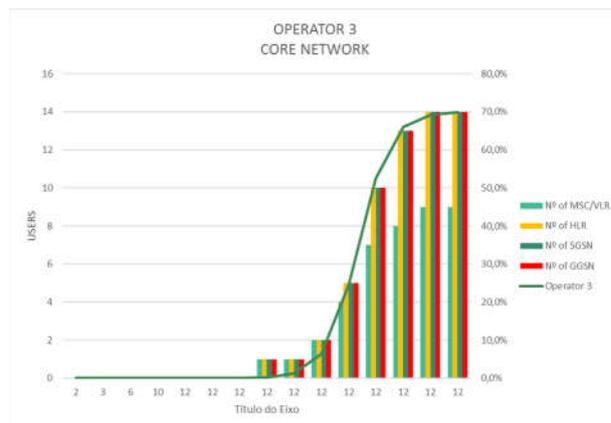


Figure 59 - Example of Number of core equipment of operator 3 (hypothetical scenario)

It is clear that the components are installed only when it is necessary due to the growth of each market and in quantities that will meet the need. What also has to be kept in mind and the figures demonstrate it, once the equipment are installed, they will no longer be removed. They will not be uninstalled just because the operator has lost subscribers.

There are other ways to make this equipment or unused spectrum profitable, but this subject will be discussed later.

## 5.7 CAPEX

Capex calculation on the tool was divided on two strands, first year and remaining years. First-year capex hold the formulas to the initial investment on the network. Therefore, it is important to define and take into account all the variables that will determine how much will cost to get the network up and running.

These next sections should be well understood because they explain how the tool makes economic calculations.

The variables of the first year were defined as follows:

- **First year**
  - RAN:
    - $N_N$  - Number of NodeBs;
    - $C_N$  - Cost per NodeB;
    - $C_{Const}$  - Cost per NodeB construction;
    - $D_{CN}$  - Average NodeB distance to Core Network;
    - $C_{OF}$  - Cost per km of Optical Fiber passed and tested;
    - $\%_{NOF}$  - % of NodeBs with optical fiber connection;
    - $C_{RL}$  - Cost per radio link;
    - $\%_{NRL}$  - % of NodeBs with radio link connection;
    - $N_{RNC}$  - Number of RNCs;
    - $C_{RNC}$  - Cost per RNC.

- Core Network:
  - $C_{PCN}$  - Cost of Packet Core Network;
  - $N_{MSC}$  - Number of MSC/VLR;
  - $C_{MSC}$  - Cost per MSC/VLR;
  - $N_{HLR}$  - Number of HLR;
  - $C_{HLR}$  - Cost per HLR;
  - $N_{SGSN}$  - Number of SGSN;
  - $C_{SGSN}$  - Cost per SGSN;
  - $N_{GGSN}$  - Number of GGSN;
  - $C_{GGSN}$  - Cost per GGSN.

All cost values needed are defined on Table 24.

Capex for the radio access network (RAN) for the first year is given by:

$$C_{1Y_{RAN}} = [N_N * (C_N + C_{Const.} + D_{CN} * C_{OF} * \%_{NOF} + C_{RL} * \%_{NRL})] + (N_{RNC} * C_{RNC}) \quad (69)$$

The cost to deploy the Core Network in the first year is given by the following equation:

$$C_{1Y_{CN}} = C_{PCN} + (N_{MSC} * C_{MSC}) + (N_{HLR} * C_{HLR}) + (N_{SGSN} * C_{SGSN}) + (N_{GGSN} * C_{GGSN}) \quad (70)$$

So, the full capex of the entire network for the first year, equation (71), will be the sum of the two.

$$C_{1Y} = C_{1Y_{RAN}} + C_{1Y_{CN}} \quad (71)$$

In remaining years, the capex defines the investment required upgrade the network due the saturation of the components and the traffic needs.

- **Remaining years**

- RAN:
  - $N_{N\_upg}$  - Number of NodeBs upgrade;
  - $C_N$  - Cost per NodeB;
  - $C_{Const}$  - Cost per NodeB construction;
  - $D_{CN}$  - Average NodeB distance to Core Network;
  - $C_{OF}$  - Cost per km of Optical Fiber passed and tested;
  - $\%_{NOF}$  - % of NodeBs with optical fiber connection;
  - $C_{RL}$  - Cost per radio link;
  - $\%_{NRL}$  - % of NodeBs with radio link connection;
  - $N_{RNC\_upg}$  - Number of RNC upgrade;
  - $C_{RNC}$  - Cost per RNC.

- Core Network:
  - $C_{PCN}$  - Cost of Packet Core Network;
  - $N_{MSC\_upg}$  - Number of MSC/VLR upgrade;
  - $C_{MSC}$  - Cost per MSC/VLR;
  - $N_{HLR\_upg}$  - Number of HLR upgrade;
  - $C_{HLR}$  - Cost per HLR;
  - $N_{SGSN\_upg}$  - Number of SGSN upgrade;
  - $C_{SGSN}$  - Cost per SGSN;
  - $N_{GGSN\_upg}$  - Number of GGSN upgrade;
  - $C_{GGSN}$  - Cost per GGSN.

For those remaining years the RAN capex calculated by the equation (72) and the core capex by equation (73).

The  $t$  goes between [2; T] and T corresponds to the years of the project.

$$C_{Y_{RAN}}(t) = \left[ N_{N_{upg}}(t) * (C_N + C_{Const.} + D_{CN} * C_{OF} * \%_{NOF} + C_{RL} * \%_{NRL}) \right] + (N_{RNC_{upg}}(t) * C_{RNC}) \quad (72)$$

$$C_{Y_{CN}}(t) = (N_{MSC_{upg}}(t) * C_{MSC}) + (N_{HLR_{upg}}(t) * C_{HLR}) + (N_{SGSN_{upg}}(t) * C_{SGSN}) + (N_{GGSN_{upg}}(t) * C_{GGSN}) \quad (73)$$

The final capex is then calculated by equation (74):

$$C_Y(t) = C_{Y_{RAN}}(t) + C_{Y_{CN}}(t) \quad (74)$$

### 5.7.1 Shared Capex

To be able to impose the effects of the sharing, the formulas for the capex have been projected so that the operators that enter later can participate in the expenses.

It will be assumed that operator 1, for being the first to enter the market and install the first infrastructures of the network, is always willing to share those infrastructures. And the remaining operators will rent the network resources they need and contribute to the construction and upgrade costs of the new ones.

Table 25 contains the market shares that each operator will have. These values vary according to the parameters set in section 5.1 - INPUT PARAMETERS and 5.2 - FORECAST OF OPERATORS UPTAKE.

It is clear that operator 1 starts alone in the market and only then do other operators become interested.

Table 25 - Market Share (hypothetical scenario)

% OF THE NETWORK OWNED		
SHARES		
OP1	OP2	OP3
100,0%	0,0%	0,0%
100,0%	0,0%	0,0%
99,8%	0,2%	0,0%
99,2%	0,8%	0,0%
95,4%	4,6%	0,0%
82,4%	17,6%	0,0%
62,4%	37,4%	0,2%
52,2%	46,5%	1,3%
47,4%	46,3%	6,4%
37,7%	37,5%	24,8%
23,8%	23,7%	52,5%
17,0%	17,0%	66,0%
15,4%	15,4%	69,2%
15,1%	15,1%	69,8%
15,0%	15,0%	70,0%

The shared capex formulas, according to the type of sharing, will be:

- **Mast Sharing**

- First year:

Shared mast cost is given by equation (75):

$$C_{N_{Mast\ Shared}} = C_{MetalicTower} * \%Share + C_{Cabinet} + C_{Bat} + C_{BTS} + C_{Ant.} + C_{RTransceiver} + C_{Router} + C_{Switch} \quad (75)$$

The cost of a NodeB with a shared mast is then calculated by the equation (76).

$$C_{NodeB_{Mast\ shared\ Costs_{1y}}} = N_N * (C_{N_{Mast\ Shared}} + C_{Const.} * \%Share + D_{CN} * C_{OF} * \%NOF + C_{RL} * \%NRL) \quad (76)$$

The first-year capex in those condition is finally calculated by the following equation:

$$C_{1Y_{RAN_{Mast\ Shared}}} = C_{NodeB_{Mast\ shared\ Costs_{1y}}} + (N_{RNC} * C_{RNC}) \quad (77)$$

The variable  $C_{NodeB_{Mast\ shared\ Costs_{1y}}}$  is calculated according to the needs of the global market, that is, it follows the black line in the graph of Figure 51. Only the number of RNCs refers to the individual equipment of each operator (since they are not selected for sharing).

These formulas were made in this way to be able to modulate the sharing effect. Therefore, if the operators decide to share the Mast, or NodeB the number of mast or NodeBs required must be calculated according to the global market need, and then the capex of each operator will only be influenced according to the percentage of masts or NodeBs that it will need.

As there is no core sharing, the capex for the core network of each operator will be calculated using equation (70). The total shared capex for the first year will still be calculated by the equation (71), with variable  $C_{1Y_{RAN}}$  changed to  $C_{1Y_{RAN_{Mast\ Shared}}}$ .

- Remaining years:

For the remaining years the capex formula for the NodeB is given by equation (78). For the RAN the formula is given by equation (79).

$$C_{NodeB_{Mast\ Shared\ CostsY}}(t) = N_{N_{upg}}(t) * (C_{N_{Mast\ Shared}} + C_{Const. * \%Share} + D_{CN} * C_{OF} * \%_{NOF} + C_{RL} * \%_{NRL}) \quad (78)$$

$$C_{Y_{RAN_{Mast\ Shared}}}(t) = C_{NodeB_{Mast\ shared\ CostsY}} + (N_{RNC_{upg}}(t) * C_{RNC}) \quad (79)$$

In the same way, as there is no core sharing, the capex for the core network for each operator will be calculated using the equation (73), for the remaining years. The total shared capex for the remaining years will still be calculated by equation (74), with variable  $C_{Y_{RAN}}$  changed to  $C_{Y_{RAN_{Mast\ Shared}}}$ .

- **NodeB Sharing**

- First year:

$$C_{NodeB_{shared1y}} = (N_N * (C_N * \%Share + C_{Const. * \%Share} + D_{CN} * C_{OF} * \%_{NOF} + C_{RL} * \%_{NRL}) * \%Share) \quad (80)$$

$$C_{1Y_{RAN_{NodeB\ Shared}}} = C_{NodeB_{shared1y}} + (N_{RNC} * C_{RNC}) \quad (81)$$

In the same way, as in mast sharing, as there is no core sharing, the capex for the core network will be calculated by the equation (70). The total shared capex for the first year will still be calculated by equation (71), with variable  $C_{1Y_{RAN}}$  changed to  $C_{1Y_{RAN_{NodeB\ Shared}}}$ .

- Remaining years:

$$C_{NodeB_{sharedY}}(t) = (N_{N_{upg}}(t) * (C_N * \%Share + C_{Const. * \%Share} + D_{CN} * C_{OF} * \%_{NOF} + C_{RL} * \%_{NRL}) * \%Share) \quad (82)$$

$$C_{Y_{RAN_{NodeB\ Shared}}}(t) = C_{NodeB_{sharedY}}(t) + (N_{RNC_{upg}}(t) * C_{RNC}) \quad (83)$$

The calculations of the core network capex for each operator is made with equation (73). The total shared capex for the remaining years will still be calculated by the equation (74), with variable  $C_{Y_{RAN}}$  changed to  $C_{Y_{RAN_{NodeB\ Shared}}}$ .

- **RAN Sharing**

- First year:

$$C_{1Y_{RAN\ Shared}} = (N_N * (C_N * \%Share + C_{Const.} * \%Share + D_{CN} * C_{OF} * \%NOF + C_{RL} * \%NRL) * \%Share + (N_{RNC} * C_{RNC} * \%Share) \quad (84)$$

As the core is not yet shared, the capex for the core network will be calculated by the equation (70). The total shared capex for the first year will still be calculated by equation (71), with variable  $C_{1Y_{RAN}}$  changed to  $C_{1Y_{RAN\ Shared}}$ .

- Remaining years:

$$C_{Y_{RAN\ Shared}}(t) = (N_{N_{upg}}(t) * (C_N * \%Share + C_{Const.} * \%Share + D_{CN} * C_{OF} * \%NOF + C_{RL} * \%NRL) * \%Share + (N_{RNC_{upg}}(t) * C_{RNC} * \%Share) \quad (85)$$

The capex for the core network will be calculated the equation (73), since the core is not shared. The final shared capex for the remaining years will still be calculated by equation (74), with variable  $C_{Y_{RAN}}$  changed to  $C_{Y_{RAN\ Shared}}$ .

- **Core Sharing**

- First year:

As, on this case, there is no Mast, NodeB or RAN sharing, the RAN capex for each operator will be calculated by the equation (69). As for the shared core, the capex is obtained by the following equation:

$$C_{1Y_{Shared\ CN}} = [C_{PCN} + (N_{MSC} * C_{MSC}) + (N_{HLR} * C_{HLR}) + (N_{SGSN} * C_{SGSN}) + (N_{GGSN} * C_{GGSN})] * \%Share \quad (86)$$

The total shared capex for the first year will still be calculated by equation (71), with variable  $C_{1Y_{CN}}$  changed to  $C_{1Y_{Shared\ CN}}$ .

- Remaining years:

$$C_{Y_{Shared\ CN}}(t) = \left[ (N_{MSC_{upg}}(t) * C_{MSC}) + (N_{HLR_{upg}}(t) * C_{HLR}) + (N_{SGSN_{upg}}(t) * C_{SGSN}) + (N_{GGSN_{upg}}(t) * C_{GGSN}) \right] * \%Share \quad (87)$$

The total shared capex for the remaining years will still be calculated by equation (74), with variable  $C_{Y_{CN}}$  changed to  $C_{Y_{Shared\ CN}}$ .

## 5.8 OPEX

As explained before, operating costs are defined as the company's charges to ensure the exercise of its own business. Those costs include network operation, maintenance costs, rental costs, energy costs and all other costs related to the business. There is no exact formula for the calculation of the opex costs necessary to operate a network, so, for this project the opex for the first operator will be calculated as follows:

$$Opex_{FirstOp} = 10 \% accumulatedCapex + CCPU * Subscribers \quad (88)$$

CCPU is the cash cost per user and for this project it will be assumed a value between 100 and 150 euros. Since there are two types of actuators in the network, the first operator (operator 1) and the remaining (operators 2 and 3), the opex will be distinguished for these two [73], [74].

Due to the sharing, latecomers will already find some or most of the infrastructure they will need installed by operator 1.

This implies that, for example, at the time that operator 2 enters the market, the existing infrastructures and new that operator 2 will construct and update together with operator 1 will primarily serve the increasing needs of operator 2.

Operator 1 will continue in the share always in the expectation of recovering the market. Until this recovery does not happen, a large part of its equipment is used by operator 2. For this reason, operator 1 will charge the operator 2 for an amount that can be understood as sharing costs, for the rental of these equipment.

The sharing cost only begins to be charged to operator 2 from the moment operator 1 begins to lose market share. The same happens to the operator 3. The sharing cost only begins to be charged to him from the moment that the operator 2 and 1 begin to lose market share.

In this way, the opex for the operators that entered the market late will be calculated by the following formula:

$$Opex_{OtherOp} = 10 \% * accumulatedCapex + CCPU * Subscribers + SharingCost \quad (89)$$

The sharing cost depends on the sharing mode used, so for the different modes the sharing cost will be calculated through the following equations:

- **Mast sharing**

Sharing cost paid by operator 2 is given by the equation (90). For the operator 3 the sharing cost is defined by the equation (91).

$$SharingCost_{OP2} = accumulatedMastCapex_{OP1} * \% of SharedNetworkUsed_{byOP2} \quad (90)$$

$$SharingCost_{OP3} = (accumulatedMastCapex_{OP1} * \% of NetworkBuilt_{byOP1} * \% of SharedNetworkUsed_{byOP3}) + (accumulatedMastCapex_{OP2} * \% of NetworkBuilt_{byOP2} * \% of SharedNetworkUsed_{byOP3}) \quad (91)$$

- **NodeB sharing**

$$SharingCost_{OP2} = accumulatedNodeBCapex_{OP1} * \% of SharedNetworkUsed_{byOP2} \quad (92)$$

$$SharingCost_{OP3} = (accumulatedNodeBCapex_{OP1} * \% of NetworkBuilt_{byOP1} * \% of SharedNetworkUsed_{byOP3}) + (accumulatedNodeBCapex_{OP2} * \% of NetworkBuilt_{byOP2} * \% of SharedNetworkUsed_{byOP3}) \quad (93)$$

- **RAN sharing**

$$SharingCost_{OP2} = accumulatedRANCapex_{OP1} * \% of SharedNetworkUsed_{byOP2} \quad (94)$$

$$SharingCost_{OP3} = (accumulatedRANCapex_{OP1} * \% of NetworkBuilt_{byOP1} * \% of SharedNetworkUsed_{byOP3}) + (accumulatedRANCapex_{OP2} * \% of NetworkBuilt_{byOP2} * \% of SharedNetworkUsed_{byOP3}) \quad (95)$$

- **Core sharing**

$$SharingCost_{OP2} = accumulatedCoreCapex_{OP1} * \% of SharedNetworkUsed_{byOP2} \quad (96)$$

$$SharingCost_{OP3} = (accumulatedCoreCapex_{OP1} * \% of NetworkBuilt_{byOP1} * \% of SharedNetworkUsed_{byOP3}) + (accumulatedCoreCapex_{OP2} * \% of NetworkBuilt_{byOP2} * \% of SharedNetworkUsed_{byOP3}) \quad (97)$$

## 5.9 REVENUE

The revenue will be calculated as the result of the sum of two parts (equation (98)). The first one will be treated as the revenue coming from the subscribers (equation (99)), and the second from the revenue from the sharing (equations (100) and (101)).

$$Revenue = Subscribers Revenue + Operators Revenue \quad (98)$$

Subscribers revenues is calculated by multiplying the number of subscribers with the annual price paid by each subscriber.

Since the three different categories of subscribers were previously homogenized, in order to do the network granularity, the price paid by subscribers is calculated based on the price paid by private subscribers.

Once this project does not differentiate the needs of more powerful and consequently more expensive, equipment that business and institutional have compared to private, the use of this method will not harm or invalidate the model.

$$\text{Subscribers Revenue} = \text{Market} * \text{Price per year(Avg)} \quad (99)$$

$$\text{Operators Revenue}_{op1} = \text{SharingCost}_{op2} + \frac{\text{SharingCost}_{op3}}{2} \quad (100)$$

$$\text{Operators Revenue}_{op2} = \frac{\text{SharingCost}_{op3}}{2} \quad (101)$$

$$\text{Price per year(Avg)} = \text{monthly price charged to private subscribers} * 12 \quad (102)$$

Although operator 2 only built a small part of the network, operator 2 is viewed by operator 3 as a co-owner of the network with equal rights to operator 1.

This is idealized in this way because, despite not having built much of the network, operator 2 until the moment that operator 3 enters the market will already have paid operator 1 a significant amount of *SharingCost*. This *SharingCost* is seen by operator 2 as opex expenditures that contributed to operator 1 and 2 being able to keep the network functional.

It cannot be forgotten that operator 1 had substantial losses of subscribers, so part of the network was leased to operator 2. This portion leased to operator 2, is managed and maintained by operator 2 itself.

Thus, when operator 3 enters the market the percentage of network managed and operated by operator 2 is seen as being owned by operator 2.

Operator 3 has no contribution from this part, this is because it is the only one on the sharing that finds the equipment all installed and the network completed. Therefore, it can be seen as consumer and not a supplier.

## 5.10 **RESULTS**

As previously explained the decision criteria methods to determine the return on investment are the NPV, the IRR and the return period. The tool uses those parameters plus the amount of the Annual Net Cash Flow and cash balance to determine the profitability of each operator in the different methods of sharing. These values plus the corresponding graphs will be used to see if there is an advantage in being involved in a share, and which sharing method has better results.

## 6. SCENARIOS ANALISYS

The scenarios that will be studied in this dissertation are hypothetical, but with characteristics similar to those found in some developing countries (namely in Africa). These types of regions have patterns of consumption and traffic usage different from regions that have more developed markets and greater economic power.

Europeans have a way of life, customs and habits that differs from North Americans, Asians, Africans and South Americans. This is directly related to the quantity and quality of the existing and offered technologies. As consequence, this dictates the way people interact with technology.

The countries, so-called world powers, have a much greater daily traffic flow than the developing and underdeveloped countries. By having most or all of their territories with mobile and fixed coverage, the industrialization and modernization of their markets is supported and strongly dependent on these services.

Therefore, private and public companies and institutions rely heavily in those services and technologies of information and communication. All this is reflected to the user, who has been accustomed to check his e-mail address, use the social networks and have instant access to the latest news from the early hours of the day.

As a consequence of these habits, the load on the cellular network in these regions is higher compared to developing or underdeveloped regions.

The habits in developing regions or countries are related to a reality where, if telecommunications services are already available, the access to them is often expensive and unaffordable by the majority of the population. What makes many businesses, services or institutions to operate their services in a non-digital form.

This reduces the quality of service, quality of life and the interest on the region.

A common challenge for operators operating in these regions is the difficulty of being able to expand, improve or cover new areas with telecommunications services. The entry into areas that are not covered by any operator, on a country where the economic power is not abundant, often result in the abandonment or postponement of the projects.

On nowadays it is clear that the provision of those services has a beneficial and stimulating effect on the economy, quality of life and development of those regions. So, it must be fund a way to deploy these technologies in these regions and especially at an affordable cost to the population.

Many methods and forms have been studied and implemented, but work developed in this dissertation will try to use the sharing of infrastructures as a way to overcome these difficulties.

The idealized scenarios will be identical to a region of a developing country, where the definitions of the tool will be set to try the best as possible to simulate the real conditions.

It will study 2 types of scenarios:

- **Scenario A** - only one operator explores the market;
- **Scenario B** - 3 operators explore the market, under an infrastructure sharing scheme.

### 6.1 *SCENARIO A – Single Operator*

The scenario A will be defined as follows:

- **Region Characteristic:**
  - Emerging market;
  - Suburban area;
  - Region area = 10000 square kilometers
  - Expected coverage area = 70% of the region area;
  - Type of terrain: sandy / earthy;
  - Demography: Approximately 12 million of active population, with approximately 3% in the service of institutions, 20% make a business use of telecommunications services, and the remainder makes a private use;
  - The distribution of the users will be homogeneous;
  - Density = 1685,7.
  
- **Technological Aspects:**
  - UMTS 900 will be the system used;
  - All NodeBs have three sectors;
  - It will be based on 12,2 Kbps voice service and 144 Kbps data service;
  - Telecommunications infrastructure is practically non-existent, with approximately 5% infrastructure installed, with only minimal services installed to serve government institutions;
  - Average distance between a NodeB and the core network is 80 kilometers;
  - NodeB do RNC connections will be 80% per optical fiber and 20% per radio link;
  - The network equipment has capacity limitation, so at a certain point they will saturate, and it will be necessary to increase their numbers;
  - Sharing methods:
    - Mast = NO;
    - NodeB = NO;
    - RAN = NO;
    - Core = NO.
  
- **Pricing and economic settings:**
  - The monthly price paid by each user will be defined as follows:
    - Institutional: 40 €
    - Business: 25 €
    - Private: 12 €
  - The Annual Interest Rate is 5%.
  
- **Operators settings:**
  - 1 operator;
  - $m_2 = 0\%$ ;
  - $m_3 = 0\%$

In such regions, the population is generally situated along rivers, main roads and on the coast, making vast areas of the territory uninhabited. This usually happens due to the search for more fertile regions and where the transit of goods is facilitated. To modulate this effect, it is assumed that only a percentage of the territory will be covered by the network to be designed.

After entering those definitions in the tool, the input tables will assume the following values.

Table 26 - Demographic Settings of scenario A

DEMOGRAPHIC		
Subscribers		
Number of Institutional	300.000	2,54%
Number of Business	2.500.000	21,19%
Number of Private	9.000.000	76,27%
<b>TOTAL</b>	<b>11.800.000</b>	<b>100,00%</b>

Table 27 - Settings of the status of infrastructures of scenario A

INFRASTRUCTURES		
Installed Infrastructures		
Current - Institutional	15%	45.000
Current - Business	0%	0
Current - Private	0%	0
<b>TOTAL</b>	<b>5,00%</b>	<b>45.000</b>
Potential Infrastructures		
Potential - Institutional	85%	255.000
Potential - Business	100%	2.500.000
Potential - Private	100%	9.000.000
<b>TOTAL</b>	<b>95,00%</b>	<b>11.755.000</b>

Table 28 - Geographic Settings – Scenario A

GEOGRAPHIC		
Region Characteristics		
Intial Area (km2)	7.000	Suburban
Average distance between the NodeB and the Core	80	
Max nº of User per km2 (Density)	1685,714286	
Terrain	Terreno Arenoso/Terroso	

Table 29 - Sharing setting of scenario A

SHARING METHODOLOGIES		
Number of Sharing Partners		
Operators in the Project	1	- BE ADVISED, IF THERE IS ONLY ONE OPERATOR, THE SHARING TYPES SHOULD BE ALL DISABLED !
Type	Sharing	Control Variable
Mast	NO	0
NodeB	NO	0
RAN	NO	0
Core Network	NO	0

Table 30 - Price Charged to subscribers and annual interest rate – Scenario A

MONTHLY PRICE CHARGED TO SUBSCRIBERS	
Institutional	40,00 €
Business	25,00 €
Private	12,00 €
Annual Interest Rate	5%

### 6.1.1 NETWORK DIMENSIONING

It is worth remembering that in this chapter the scenarios will be studied. The tool and calculations have already been explained in previous chapters.

#### 6.1.1.1 Market Uptake Behavior

As there is only one operator, there will be no sharing. Table 31 shows the set of parameters defined and Figure 60 shows the graph of the results. For this forecast, the growth parameters were adjusted to achieve the desired curves.

Table 31 - Market uptake parameters -Scenario A

Parameters			
UMTS		m1	100%
Starting Level	5%	m2	0%
Saturation Level	100%	m3	0%
A	200	TOTAL	
B	-1,7		



Figure 60 - Market uptake forecast of the scenario A

Through this forecast the number of subscribers was calculated. Figure 61 shows the calculated number of subscribers over the years for best case, worst case and base case.

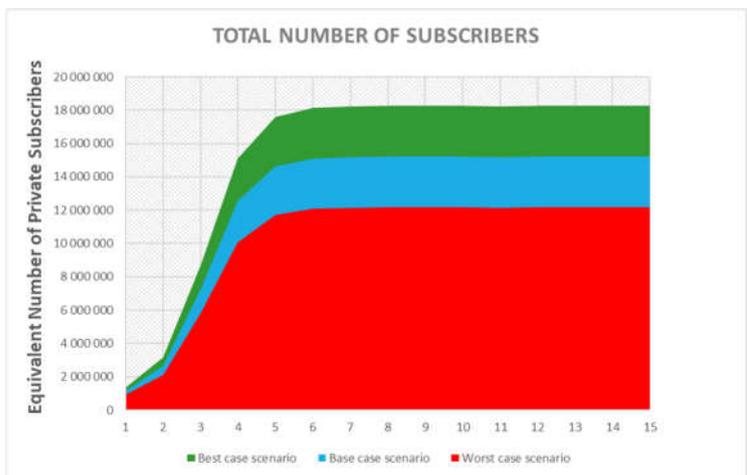


Figure 61 - Number of subscribers Scenario A

6.1.1.2 Network Traffic demand

To estimate the traffic consumed by the subscribers, it was admitted a set of operations that normally are performed on a daily basis. This set of operations, as well as the assumed values, tend to refer to the habits of the type of region that is being studied.

For example, on this type of regions, the use of video calls is something that is constantly avoided due to the high costs of the operation, as well as constant access to the internet or social networks. The users tend to avoid or manage the use of these resources to save on the associated expenses.

Table 32 holds the values and operations considered.

Table 32 - Monthly traffic demand per user of scenario A

Data Demand per user				
	Quant.	Size MB	Typical usage/day MB	MB/Month
Email per day, send and received	5	10	50	1500
Web access per day	2	30	60	1800
Download Music per day	2	4	8	240
Stream video 3G - minutes per day	1	10	10	300
Video Call - minutes per day	0,5	3,75	1,875	56,25
Upload/Download photos per day	5	1,2	6	180
SMS per day (160*7= 140*8)	30	0,00015	0,0045	0,135
SMS (Viber/WhatsApp/Skype) per day	15	0,00015	0,00225	0,0675
Voice over IP (Viber/WhatsApp/Skype) min per day	15	2,25	33,75	1012,5
Video over IP (Viber/WhatsApp/Skype) min per day	2	4,5	9	270
<b>TOTAL</b>			<b>178,63</b>	<b>5358,95</b>

The requested bandwidth is then calculated through Table 33.

It should be noted that the NodeB capacity, RNC capacity and number of NodeBs supported by an RNC were assumed to be within the values usually practiced. Table 33 do the calculations through the formulas presented and explained in section 4.2.

Table 33 - Bandwidth demand – Scenario A

RAN Traffic Demand		
Traffic Parameters		
Erlang per User	0,0170	E/User
Voice Service	0,0122	Mbps
Monthly Data usage per User	<b>5358,95</b>	MBytes
NodeB capacity	60	Mbps
Busy Hour overhead	20%	%
RNC Capacity	400	Mbps
RNC Number of NodeBs Supported	450	NodeBs
VOICE PARAMETERS		
Busy Hour Voice Traffic per user	0,0002074	Mbps
DATA PARAMETERS		
Daily data usage per user	178,63175	MBytes
Daily Busy Hour usage per user (20%)	35,72635	MBytes
Convertto to bits (x8)	285,8108	Mbits
Busy Hour Data Traffic per User	0,079391889	Mbps
Data and Voice BH Traffic per user	0,079599289	Mbps
Data and Voice BH Traffic per user Including the % of Overhead	<b>0,095519147</b>	Mbps

These bandwidth values refer to the general market needs, regardless of which operators serve them.

6.1.1.3 Granularity

The link budget was calculated for data and for voice with the ultimate goal of comparing the results obtained and selecting the lowest value for the calculation of the range of the cell.

Table 34 - Link Budget of scenario A

	Link Budget		Formula
	Data	Voice	
<b>Transmitter ( Mobile Device)</b>			
Max. Mobile Transmission Power (W)	0,25	0,125	
As above in dBm	24,0	21,0	Pt
Mobile antenna gain (dBi)	2,0	0,0	G(Tantenna)
Body loss (dB)	0,0	0,0	LB
Equivalent Isotropic Radiated Power (EIRP)(dBm)	26,0	21,0	EIRP = Pt + G(Tantenna) - LB
<b>Receiver (Base Station)</b>			
<b>Power Rating</b>			
Thermal noise density (dBm/Hz)	-174,0	-174,0	No
Receiver noise figure (dB)	5,0	5,0	F
Receiver noise power (dBm)	-103,2	-103,2	Nr = No + F + 10*log(3.84*(10)^6)
<b>Sensitivity</b>			
User Data Rate	144,0	12,2	Wd
Margin of interference (dB)	3,0	3,0	I
Processing Gain (dB)	14,3	25,0	Gp = 10*log((3.84*(10)^6)/(Wd*10^3))
Signal to Noise Ratio (dB)	2,2	4,5	SNR
Receiver Sensitivity (dB)	-112,2	-120,6	Rs = SNR + Nr + I - Gp
<b>Maximum Path Loss</b>			
Base Station Antenna Gain (dBi) 120°	17,0	17,0	G(Rantenna)
Cable Loss (dB)	2,0	2,0	Lc
Fast Fading Margin (dB)	5,0	5,0	FFM
Maximum Path Loss (dB)	148,2	151,6	PathLoss=EIRP-Rs+G(Rantenna)-Lc-FFM
<b>Allowed Propagation Loss for Cell Range</b>			
Soft Handover Gain (dB)	3,0	3,0	GsoftH
Inference due the co-location with GSM900 (dB)	3,0	3,0	Igsm
Other Loss (In-car) (dB)	10,0	10,0	Lo
Log-normal fading margin (dB)	10,0	10,0	LFM
<b>Allowed Propagation Loss (dB)</b>	<b>128,2</b>	<b>131,6</b>	L=PathLoss-LFM+GSoftH-Lo-Igsm
<b>Allowed Propagation Loss for cell Range (dB)</b>	<b>128,2</b>		

From the link budget, the area of the cells and number of NodeBs that will initially be needed to deploy the network is calculated by Table 35.

Table 35 - Number of the NodeBs need in the first year to deploy the network – Scenario A

Number of NodeBs	
Sub-urban - value of R (km) 0-5km	2,1
NodeB Coverage Area	8,9
Number of NodeBs of the 1 year	<b>898</b>

Table 36 - Core parameters – Scenario A

Core Capacity Parameters		
MSC/VLR	400	Nodes
HLR	500.000	Users
SGSN	500.000	Users
GGSN	500.000	Users

Table 37 - Connections parameters – Scenario A

NodeB to RNC connections	
Optical Fiber	80%
Radio Link	20%

From the variables calculated above, plus the core network parameters presented in Table 36 and Table 37, the numbers of equipment needed to implement and operate the network over the years are calculated.

The following figures show the calculated number of equipment needed to fulfil the traffic needs of the scenario A.

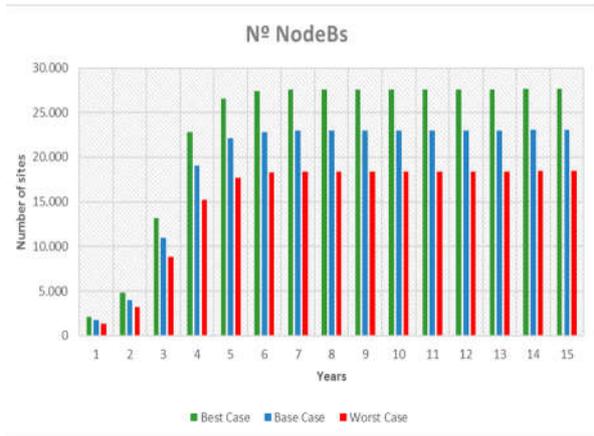


Figure 62 - Total Number NodeBs of scenario A

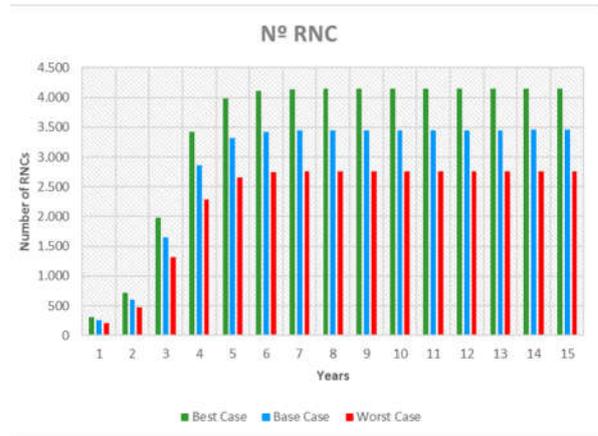


Figure 63 - Total Number of RNCs of scenario A

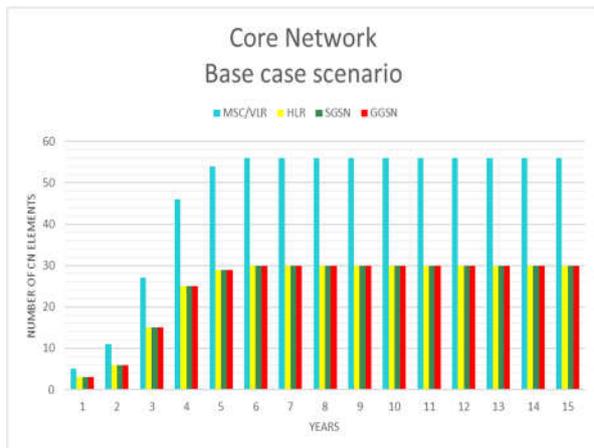


Figure 64 - Total Number of Core components for the base case of scenario A

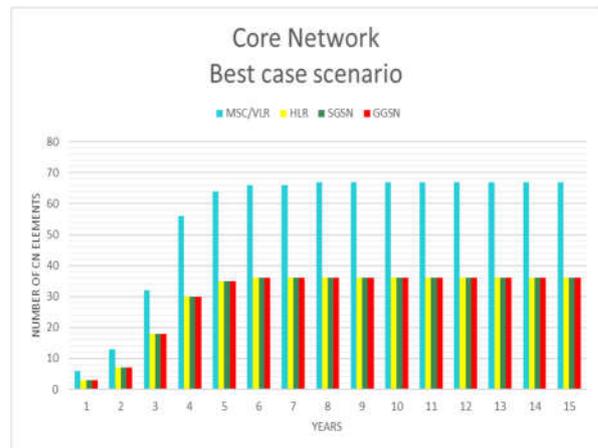


Figure 65 - Total Number of Core components for the best case of scenario A

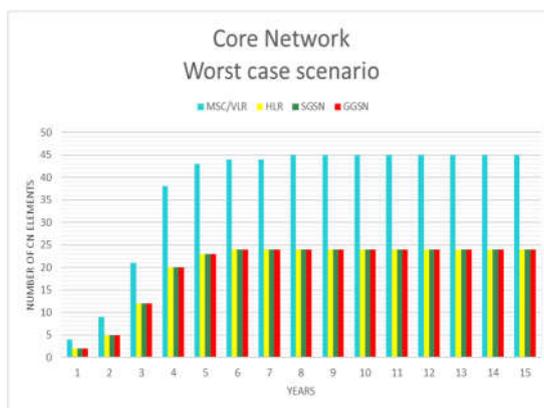


Figure 66 - Total Number of Core components for the worst case of scenario A

### 6.1.2 TECHNO-ECONOMIC ASSESSMENT

In case that the region is operated by a single operator, the values of capex and opex presented by this operator can be very high, since it will have to cost and operate the network alone. Therefore, profit prospects are dependent only on revenues paid by subscribers.

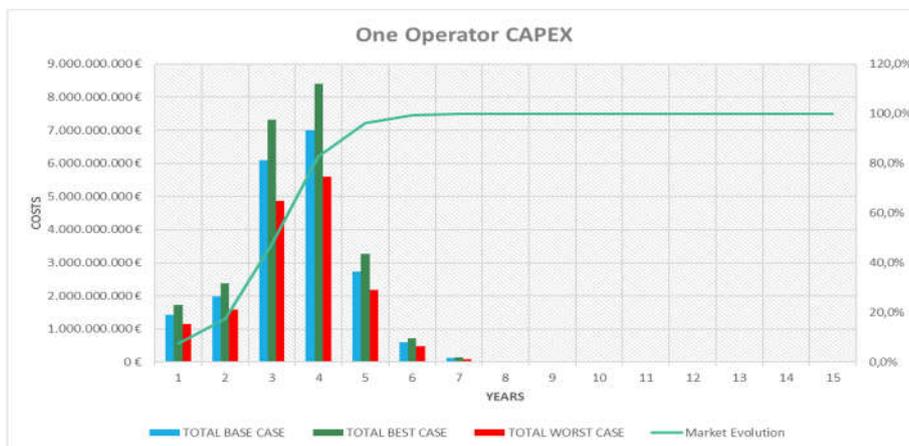


Figure 67 - Capex of scenario A

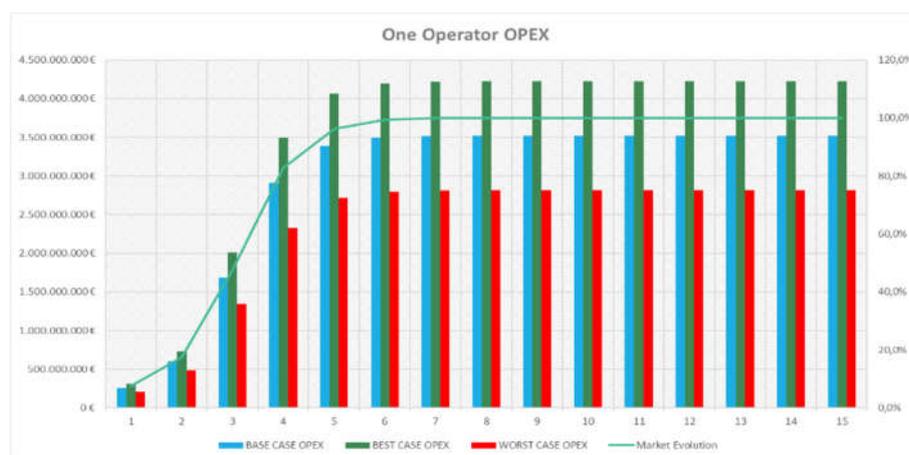


Figure 68 - Opex of scenario A

It is clear from the capex graph that after having the network stabilized the operator does not have to spend more money to have the network operational. In the same chart, Figure 67, the line of the general market share of the region is also shown, so it is possible to verify that due to an increasing number of subscribers in the first years, the operator must inject more and more money so that it can upgrade the network. These outflows of money reached average values of 7,000,000,000 euros on the fourth year.

Unlike capex, opex grows as the network grows, and only stabilizes when the network stabilizes, around the seventh year.

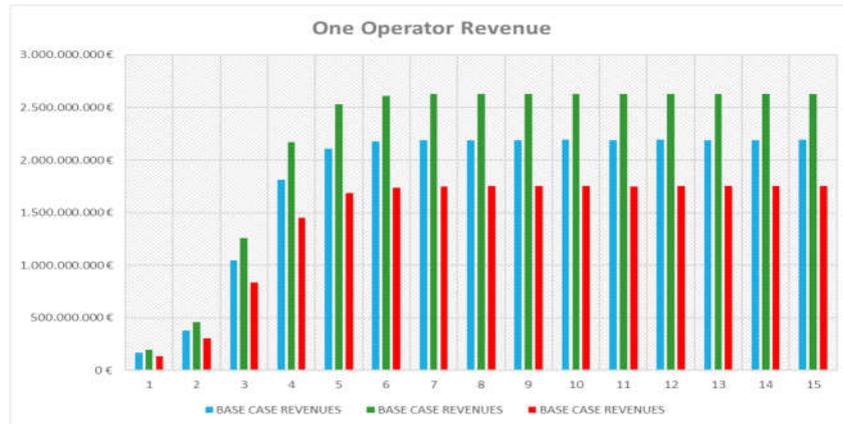


Figure 69 - Revenue of scenario A

Since, for a single operator, revenue only depends on the number of subscriptions, and consequently on the price paid by them, the amount collected by the operator as revenue increases proportionally with the number of subscribers.

### 6.1.3 ECONOMIC RESULTS

The economic analysis undertaken in this section aims to recognize opportunities and threats. The methods chosen for this evaluation take into account the time value of the money. The following tables and graphs present the economic results of scenario A.

Table 38 - NPV, IRR and Payback period for scenario A (Base case)

Base case scenario	
Annual Interest Rate	5%
NPV	-27.689.909.490,48 €
IRR	#NUM!
Payback period (years)	16 <sup>1, 2</sup>

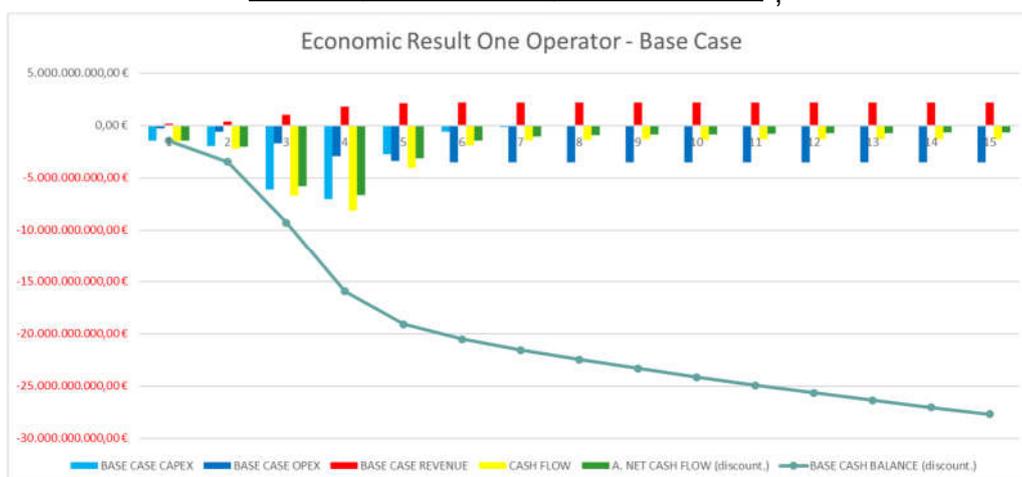


Figure 70 - Economic Results of scenario A - Base Case

<sup>1</sup> #NUM = Value impossible to be calculated.

<sup>2</sup> Payback Period = 16 → Payback period > 15 years.

Table 39 - NPV, IRR and Payback period for scenario A (Best case)

Base case scenario	
Annual Interest Rate	5%
NPV	-33.224.615.201,15 €
IRR	#NÚM!
Payback period (years)	16

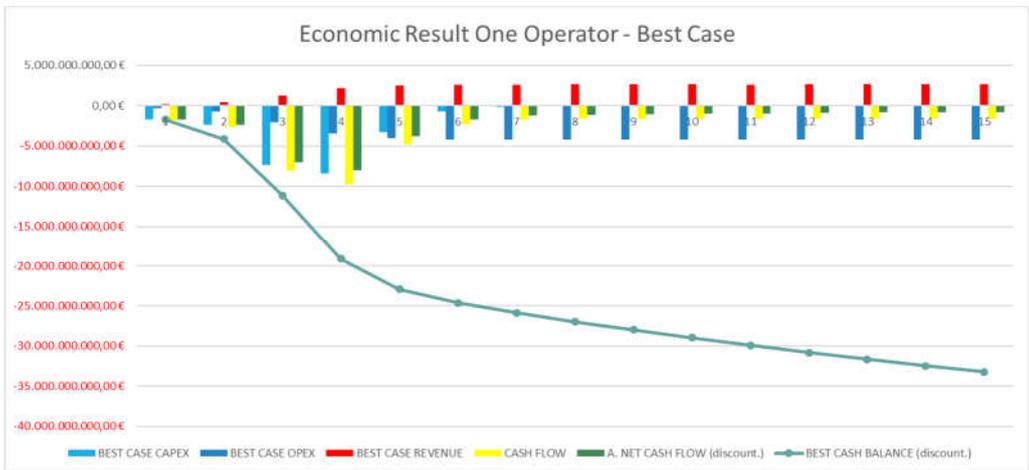


Figure 71 - Economic Results of scenario A - Best Case

Table 40 - NPV, IRR and Payback period for scenario A (Worst case)

Base case scenario	
Annual Interest Rate	5%
NPV	-22.155.556.286,24 €
IRR	#NÚM!
Payback period (years)	16



Figure 72 - Economic Results of scenario A - Worst Case

The first thing to be noticed is that, for all 3 cases, the payback is not possible under the established life time of the project.

Although the year presented by the tool is 16, this does not mean that in the 16th year there will be a subtle recovery of investments. The 16 simply means that during the project years (15 years) it was not possible to recover the investment.

NPV is negative for all cases, which clearly means that the investment is not profitable. IRR could not be calculated because in all three cases the cash outflows are always greater than the cash inflows. Therefore, there is no way to make a profit under those conditions.

If the project is carried out under those conditions, it will never be profitable. One of the ways to the operator be able to make a profit under these conditions would be to greatly increase the monthly fee charged to subscribers, decrease the quality and coverage of the network.

These options are not feasible because they are not part of the intended objectives. It is intended to provide a service with reasonable QoS, good coverage and above all with low monthly fees.

## 6.2 *SCENARIO B – 3 Operators*

This scenario will have the same regional characteristics, economic configurations and prices as Scenario A. What needs to be implemented differently is the number of operators in the market. It is important to study the same region with the same number of users in order to be able to observe the discrepancies in the final result.

Therefore, the scenario B will be defined as follows:

- **Region Characteristic:**
  - Emerging market;
  - Suburban area;
  - Region area = 10000 square kilometers
  - Expected coverage area = 70% of the region area;
  - Type of terrain: sandy / earthy;
  - Demography: Approximately 12 million of active population, with approximately 3% in the service of institutions, 20% make a business use of telecommunications services, and the remainder makes a private use;
  - The distribution of the users will be homogeneous;
  - Density = 1685,7.
  
- **Technological Aspects:**
  - UMTS 900 will be the system used;
  - All NodeBs have three sectors;
  - It will be based on 12,2 Kbps voice service and 144 Kbps data service;
  - Telecommunications infrastructure is practically non-existent, with approximately 5% infrastructure installed, with only minimal services installed to serve government institutions;
  - Average distance between a NodeB and the core network is 80 kilometers;
  - NodeB do RNC connections will be 80% per optical fiber and 20% per radio link;
  - The network equipment has capacity limitation, so at a certain point they will saturate, and it will be necessary to increase their numbers;
  - Sharing methods:
    - Mast = NO;
    - NodeB = YES;
    - RAN = YES;
    - Core = YES.

- **Pricing and economic settings:**
  - The monthly price paid by each user will be defined as follows:
    - Institutional: 40 €
    - Business: 25 €
    - Private: 12 €
  - The Annual Interest Rate is 5%.
  
- **Operators settings:**
  - 3 operators will be involved in the sharing;
  - $m_2 = 50\%$ ;
  - $m_3 = 70\%$

Except for Table 44, all the input tables will assume the same values assumed on scenario A.

Table 41 - Demographic Settings of scenario B

DEMOGRAPHIC		
Subscribers		
Number of Institutional	300.000	2,54%
Number of Business	2.500.000	21,19%
Number of Private	9.000.000	76,27%
<b>TOTAL</b>	<b>11.800.000</b>	<b>100,00%</b>

Table 42 - Settings of the status of infrastructures of scenario B

INFRASTRUCTURES		
Installed Infrastructures		
Current - Institutional	15%	45.000
Current - Business	0%	0
Current - Private	0%	0
<b>TOTAL</b>	<b>5,00%</b>	<b>45.000</b>
Potential Infrastructures		
Potential - Institutional	85%	255.000
Potential - Business	100%	2.500.000
Potential - Private	100%	9.000.000
<b>TOTAL</b>	<b>95,00%</b>	<b>11.755.000</b>

Table 43 - Geographic Settings of scenario B

GEOGRAPHIC		
Region Characteristics		
Initial Area (km2)	7.000	Suburban
Average distance between the NodeB and the Core	80	
Max nº of User per km2 (Density)	1685,714286	
Terrain	Terreno Arenoso/Terroso	

Table 44 - Sharing settings of scenario B

SHARING METHODOLOGIES		
Number of Sharing Partners		
Operators in the Project	3	THE MAXIMUM ALLOWED IS 3 !!!
Type	Sharing	Control Variable
Mast	NO	0
NodeB	YES	1
RAN	YES	1
Core Network	YES	1

Table 45 - Price Charged to subscribers and annual interest rate – Scenario B

MONTHLY PRICE CHARGED TO SUBSCRIBERS	
Institutional	40,00 €
Business	25,00 €
Private	12,00 €
Annual Interest Rate	5%

## 6.2.1 NETWORK DIMENSIONING

### 6.2.1.1 Market Uptake Behavior

The market sharing model used in this section has been previously presented in Section 4. With the number of operators defined for sharing equal to 3, the market share values that each expects to achieve is given by  $m_1, m_2$  and  $m_3$ , and market uptake behavior can be calculated.

Table 46 shows the set of parameters defined and Figure 73 shows the market uptake behavior graph. For this scenario, the growth parameters were adjusted to achieve the desired curves.

Table 46 - Market uptake parameters - Scenario B

Parameters	
UMTS	
Starting Level	5%
Saturation Level	100%
A	200
B	-1,7
Operator 1	
A	300
B	-1
Operator 2	
A	100
B	-1,9
Starting Parameter	25%
$\tau_2$	4
Operator 3	
A	300
B	-1,7
Starting Parameter	55%
$\tau_3$	8

m1	100%
m2	50%
m3	70%
<b>TOTAL</b>	

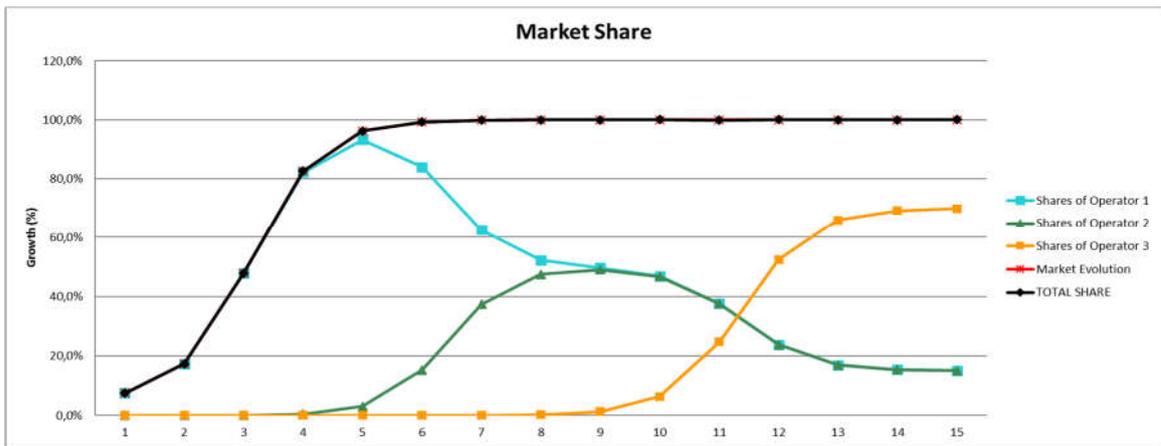


Figure 73 - Market uptake forecast of scenario B

Through this forecast the number of subscribers was calculated. Figure 74 shows the number of subscriber for operator 1, Figure 75 shows the calculated number of subscribers of the operator 2 and Figure 76 shows the number calculated for operator 3. All of them in the three variants of the best base and worst case scenario.

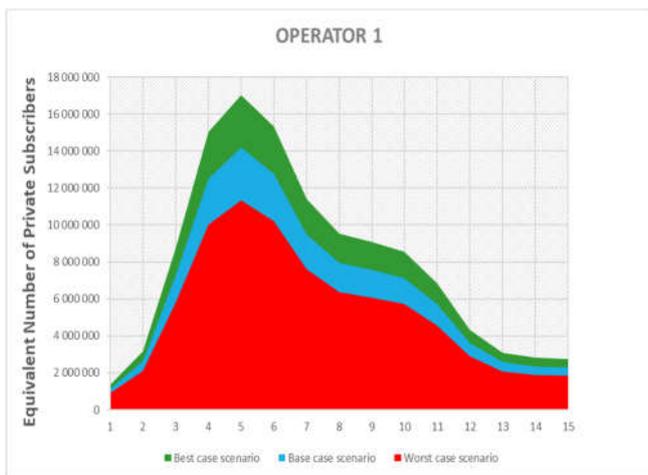


Figure 74 - Number of subscribers of operator 1

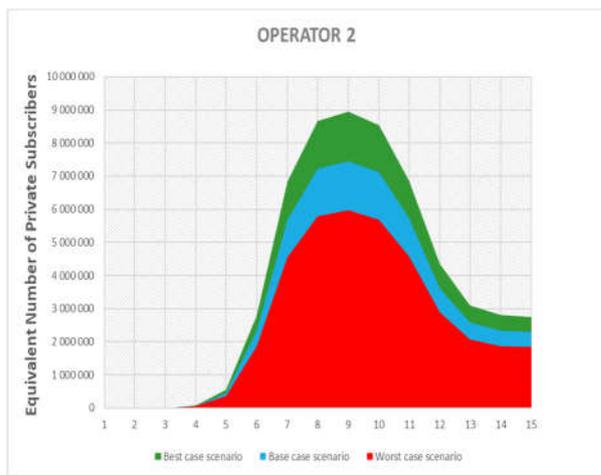


Figure 75 - Number of subscribers of operator 2

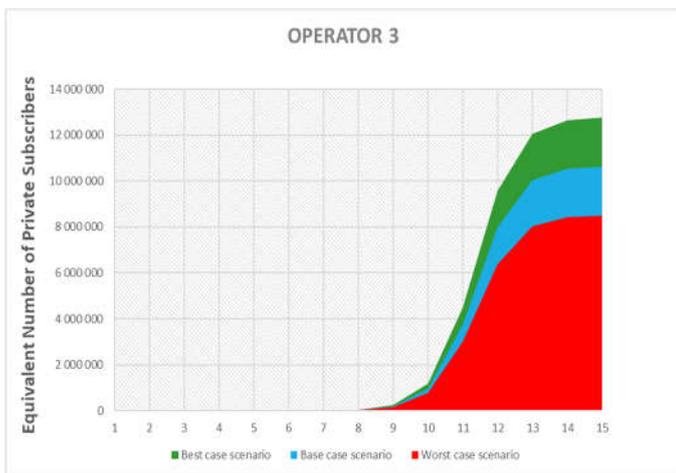


Figure 76 - Number of subscribers of operator 3

### 6.2.1.2 Network Traffic demand

The required traffic demands are the same assumed on scenario A, since the definitions are the same. Therefore, Table 32 has the values assumed, and Table 33 the results obtained.

These bandwidth values refer to the general market needs, regardless of which operators serve them. They were calculated according to the habits of the region.

### 6.2.1.3 Granularity

For granularity, the calculation of the link budget is done in the same way as it was done for scenario A, since the traffic needs of the population are also the same. The market to be explored has not changed, the difference is that there are now more operators to exploring it.

Depending on the market share achieved by each operator, it is necessary to calculate the number of equipment that each operator will need to be able to cover the traffic needs of its subscribers.

Thus, the tool, based on the population's traffic needs will calculate the numbers of the necessary equipment of each one.

The following figures show the number of equipment need by operator 1 to operate de network.

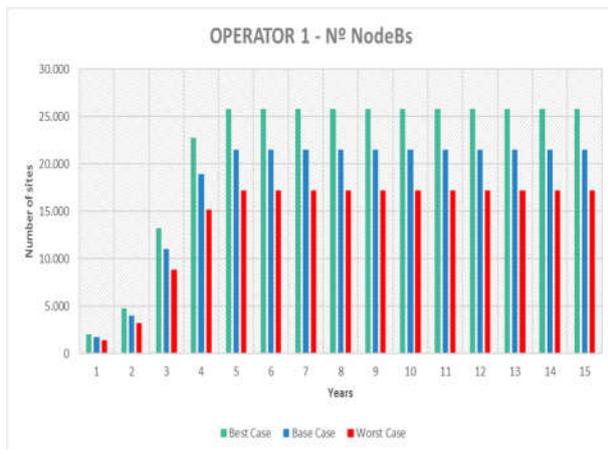


Figure 77 - Number of NodeBs for operator 1

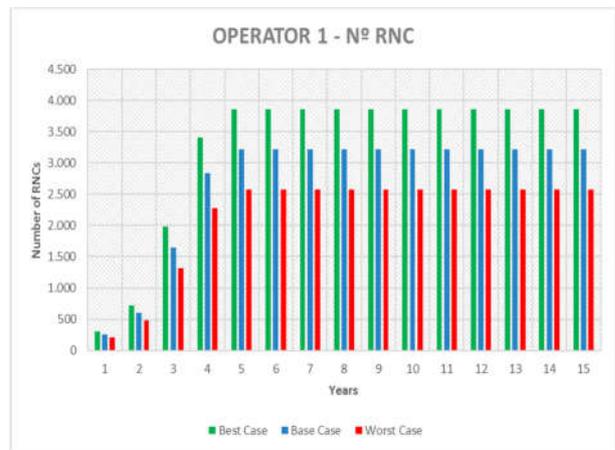


Figure 78 - Number of RNCs for operator 1

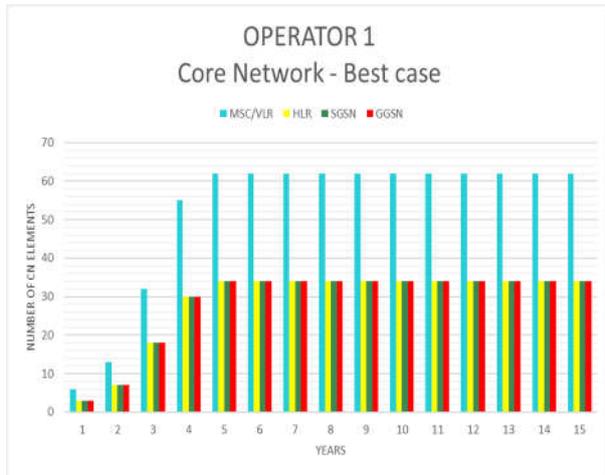


Figure 79 - Number of Best Case Core components for operator 1

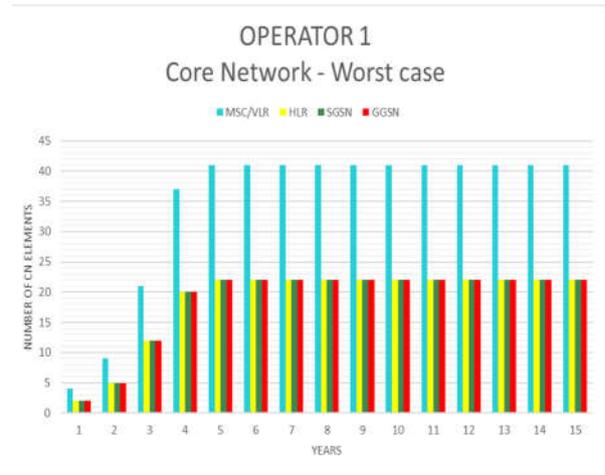


Figure 80 - Number of Worst Case Core components for operator 1

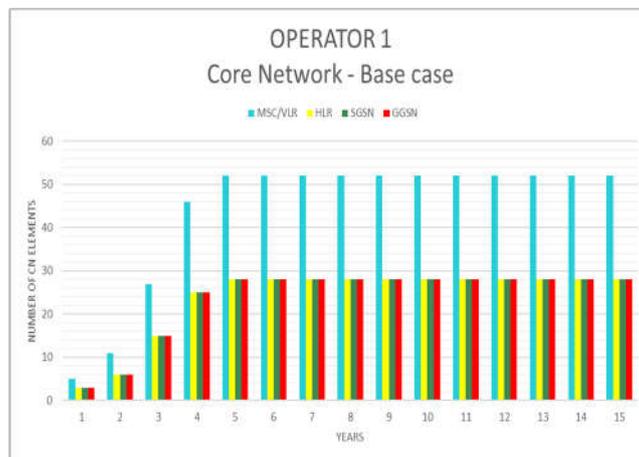


Figure 81 - Number of Base Case Core components for operator 1

The results for operator 2 situation are shown the following figures.

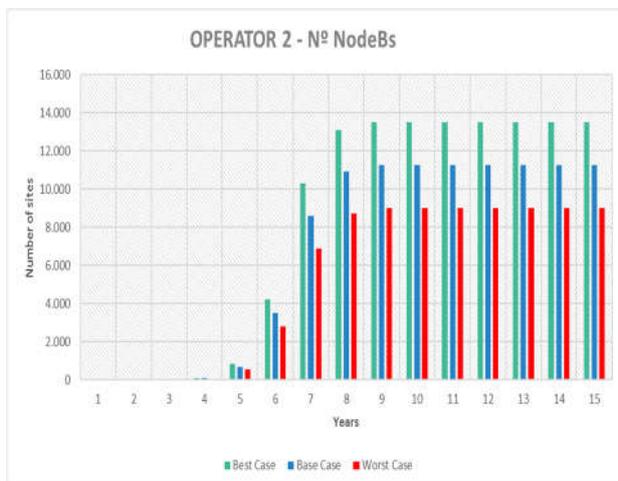


Figure 82 - Number of NodeBs for operator 2

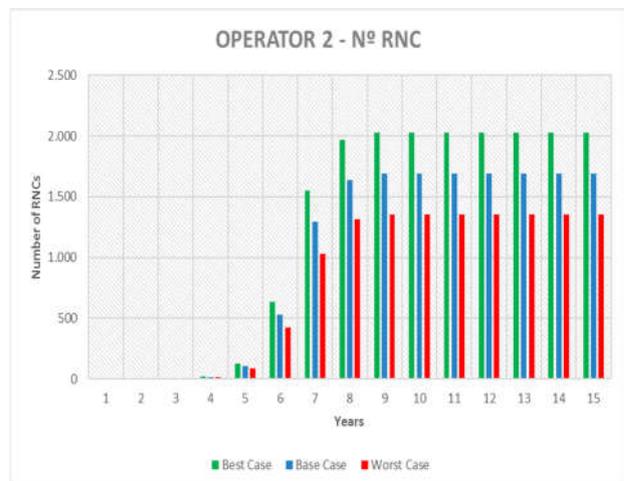


Figure 83 - Number of RNCs for operator 2

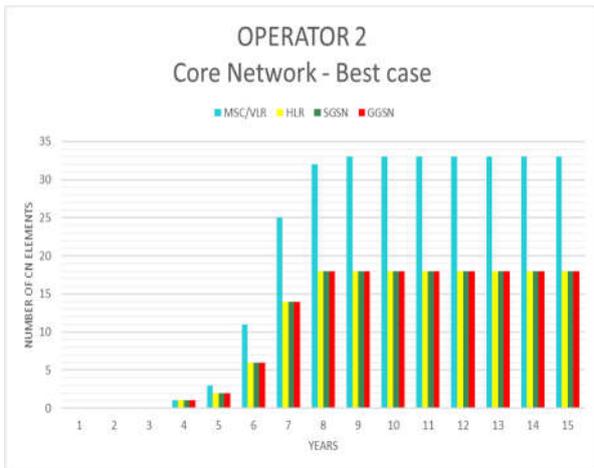


Figure 84 - Number of Best Case Core components for operator 2

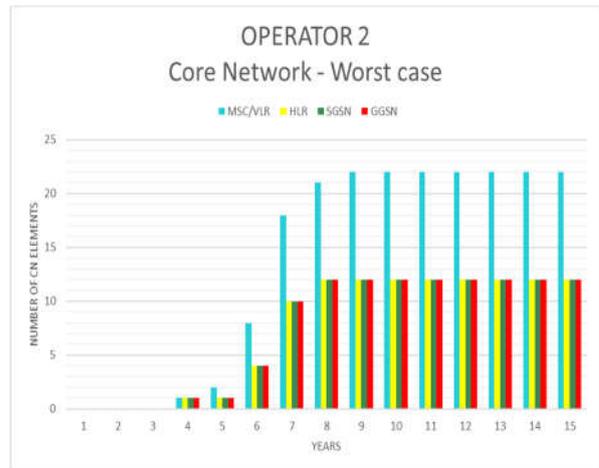


Figure 85 - Number of Worst Case Core components for operator 2

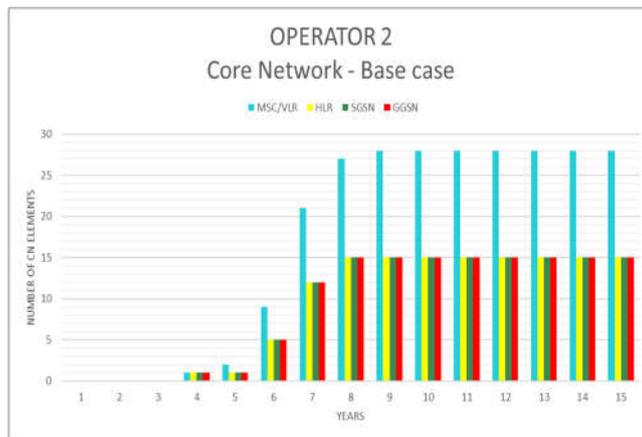


Figure 86 - Number of Base Case Core components for operator 2

Finally, the numbers needed by operator 3 to operate according to their traffic needs are presented on the next figures.

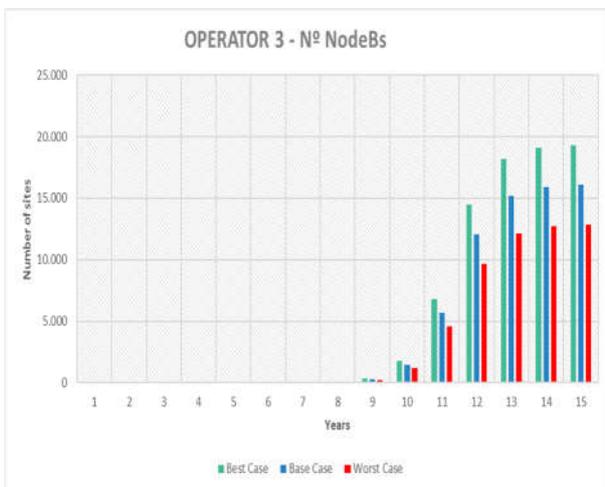


Figure 87 - Number of NodeBs for operator 3

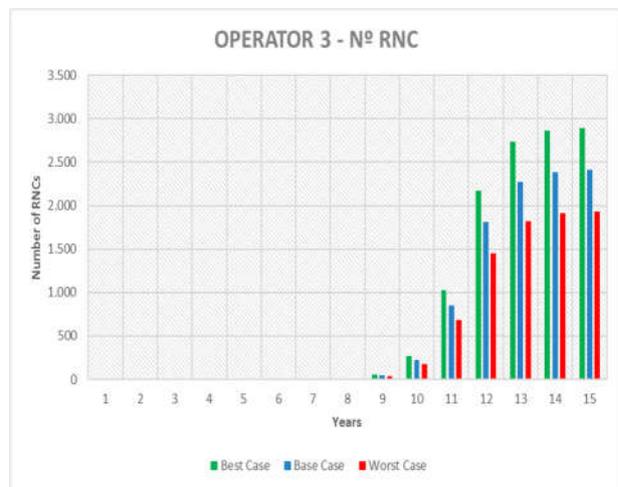


Figure 88 - Number of RNCs for operator 3

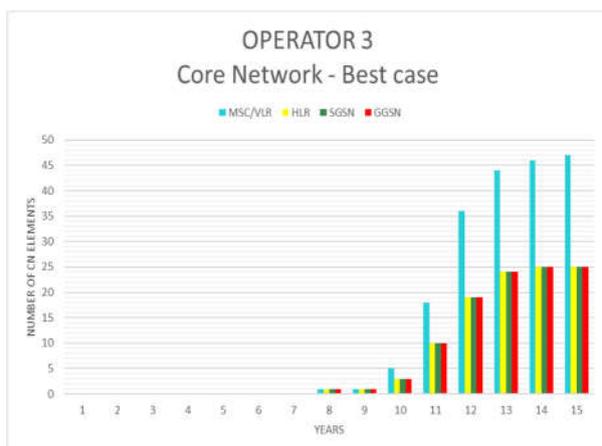


Figure 89 - Number of Best Case Core components for operator 3

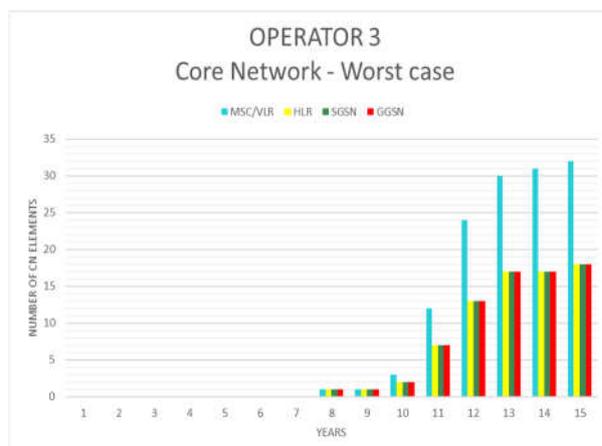


Figure 90 - Number of Worst Case Core components for operator 3

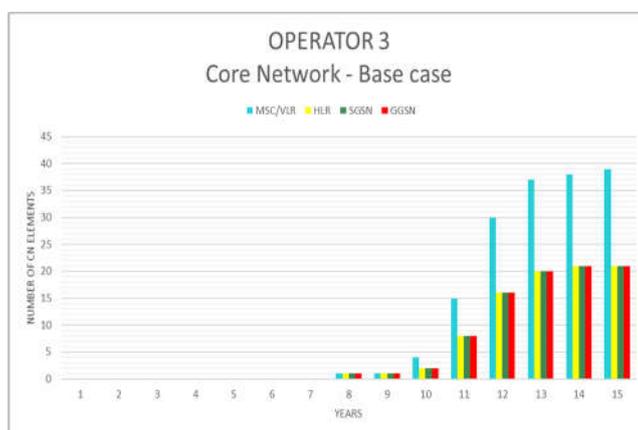


Figure 91 - Number of Base Case Core components for operator 3

From the results shown for the different operators, it can be seen that due to the different traffic needs, the operators require different numbers of equipment. This will consequently be reflected in costs.

## 6.2.2 TECHNO-ECONOMIC ASSESSMENT

### 6.2.2.1 Capex Calculations Results

The following figures show the capex results obtained from the three HLR operators for the different sharing methods. As mast sharing mode will not be applied in this scenario, the NodeB sharing will be the first to be analyzed.

• NodeBs Sharing

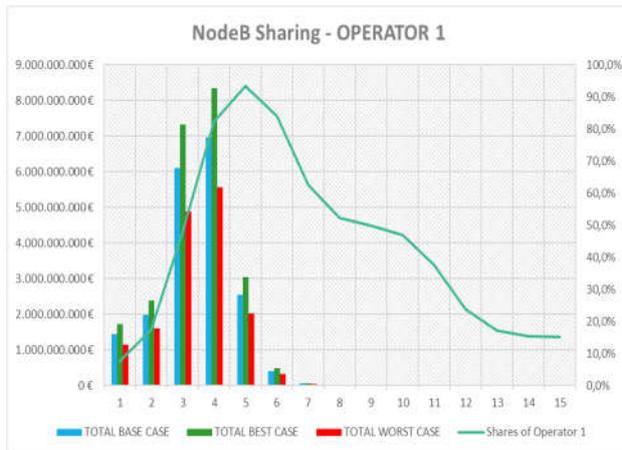


Figure 92 - NodeB Sharing Capex of operator 1

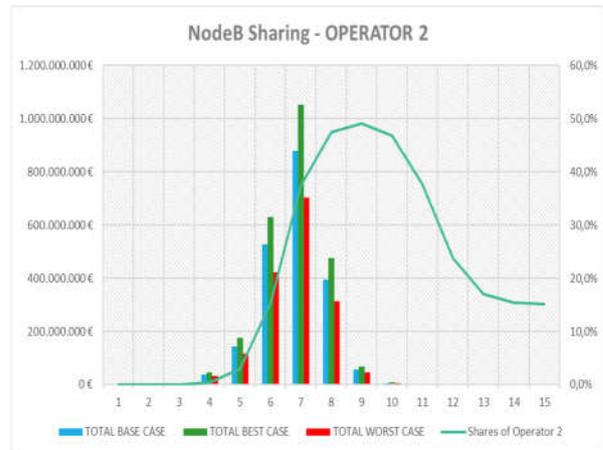


Figure 93 - NodeB Sharing Capex of operator 2

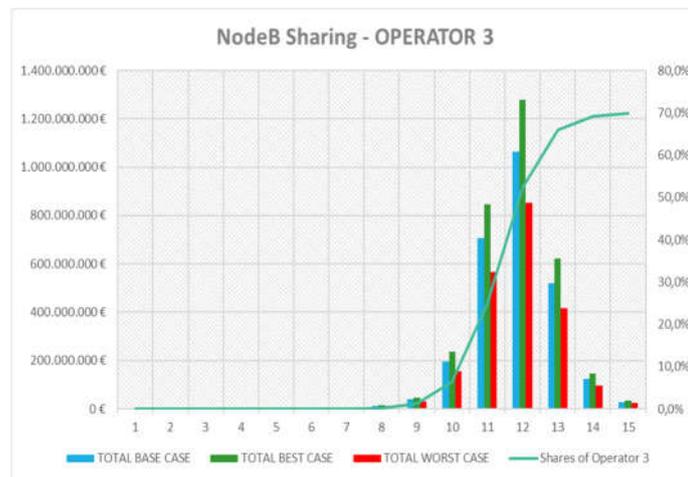


Figure 94 - NodeB Sharing Capex of operator 3

• RAN Sharing

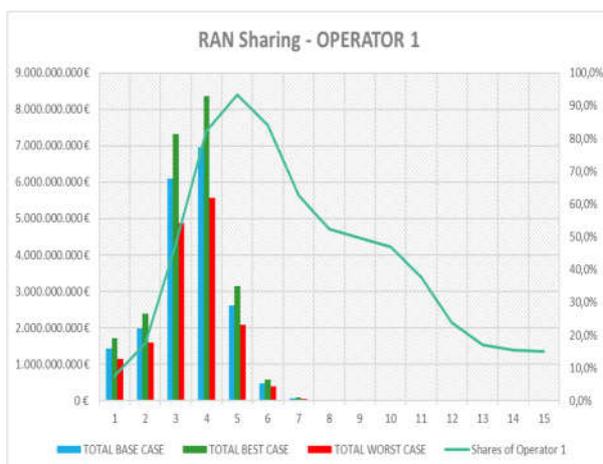


Figure 95 - RAN Sharing Capex of operator 1

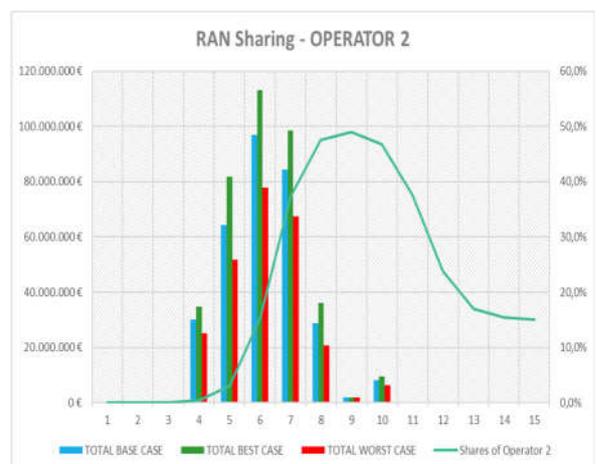


Figure 96 - RAN Sharing Capex of operator 2

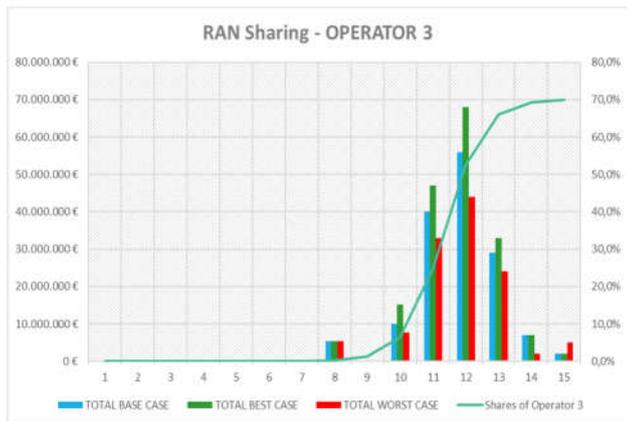


Figure 97 - RAN Sharing Capex of operator 3

- Core Sharing

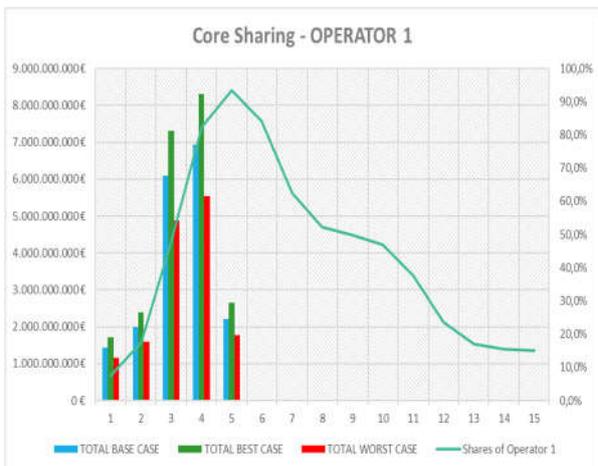


Figure 98 - Core Sharing Capex of operator 1

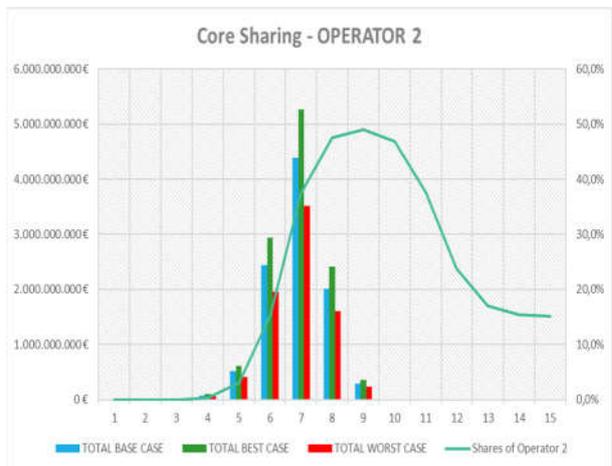


Figure 99 - Core Sharing Capex of operator 2

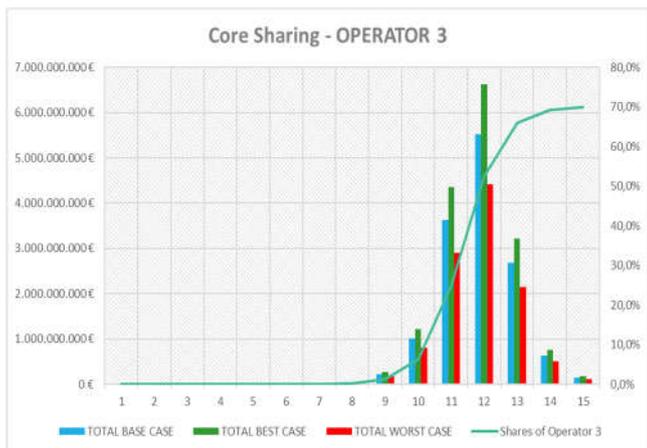


Figure 100 - Core Sharing Capex of operator 3

Regardless of the type of sharing, it can be seen that, despite being involved in sharing infrastructure with other operators, operator 1 presents a large difference in capex compared to other

operators. The capex value of operator 1, on the base case, reached € 7,000,000,000 at its peak. While operator 2 and 3 manage to have much lower expenses for some types of sharing.

Due the fact that operator 1 is the first to enter the market, to be able to operate in those early years it must build and install a large percentage of the network, which includes a significant amount of NodeBs, and RNCs. When operators 2 and 3 enter the market, it is only necessary to install a smaller amount of access network equipment and the individuals core network equipment. This can be verified by comparing the numbers on Figure 77, Figure 78, Figure 82, Figure 83, Figure 87 and Figure 88.

Because of the characteristics of the different modes of sharing, it is clear, by the analysis of the capex graphs above, that there are methods that present more or less costs to the operators. For operator 1, capex rounds the same values for the different sharing methods, but for the remaining operators, the choice of one or another sharing method represents significant differences on capex.

In the case of core sharing, as each operator must install their own RAN network equipment, the capex for operator 2 and 3 are higher compared to other methods.

It is important to remember that, for these 3 methods of sharing each operator's core network equipment depends on individual traffic needs.

### 6.2.2.2 Opex Calculations Results

The following figures show the opex results obtained from the three operators for the different sharing methods.

- **NodeB Sharing**

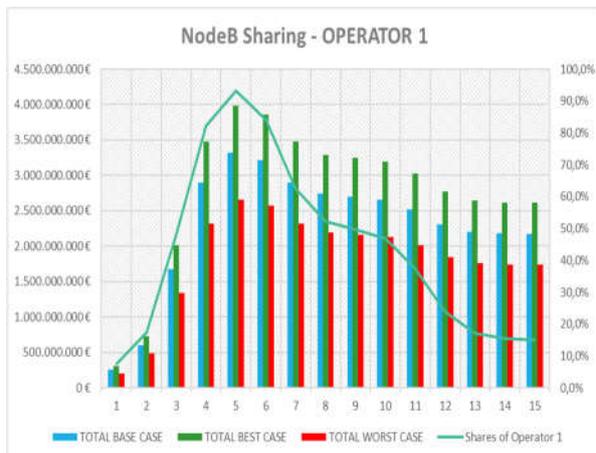


Figure 101 - NodeB Sharing Opex of operator 1

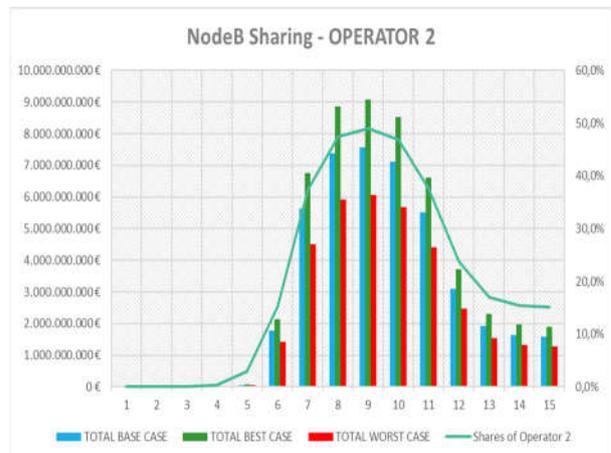


Figure 102 - NodeB Sharing Opex of operator 2

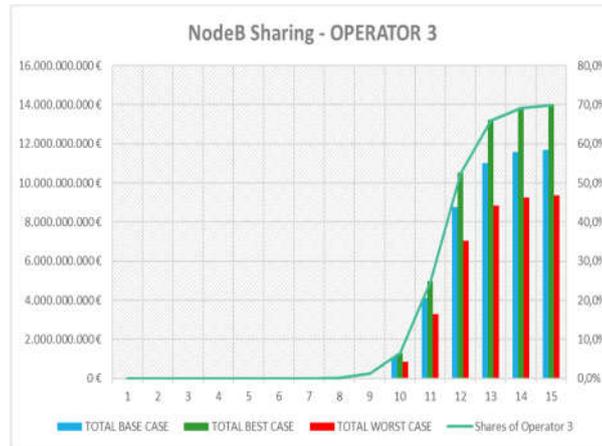


Figure 103 - NodeB Sharing Opex of operator 3

- RAN Sharing

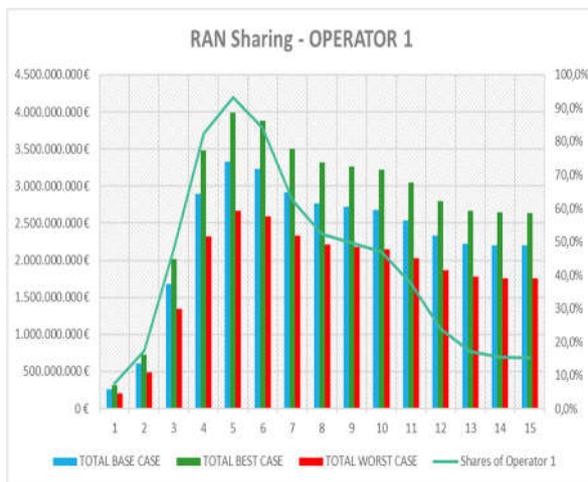


Figure 104 - RAN Sharing Opex of operator 1

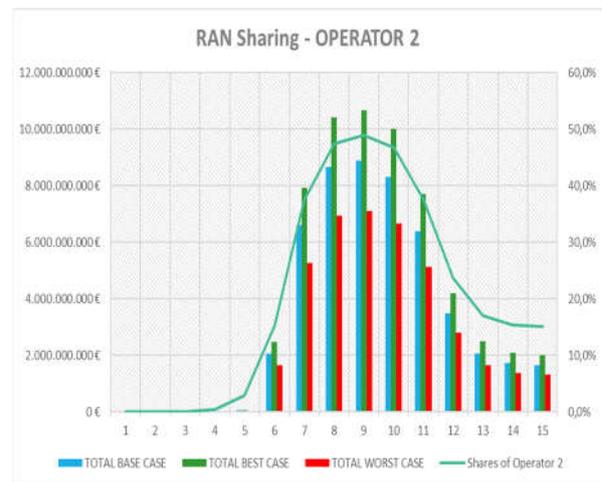


Figure 105 - RAN Sharing Opex of operator 2

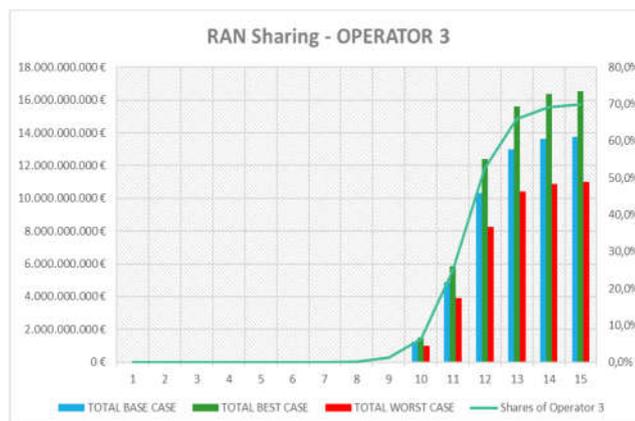


Figure 106 - RAN Sharing Opex of operator 3

- Core Sharing

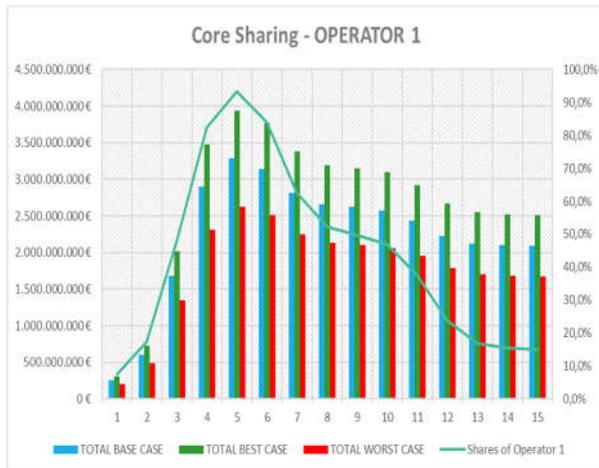


Figure 107 - Core Sharing Opex of operator 1

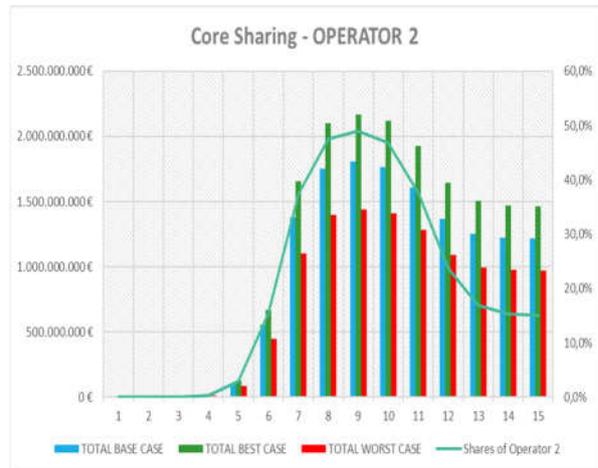


Figure 108 - Core Sharing Opex of operator 2

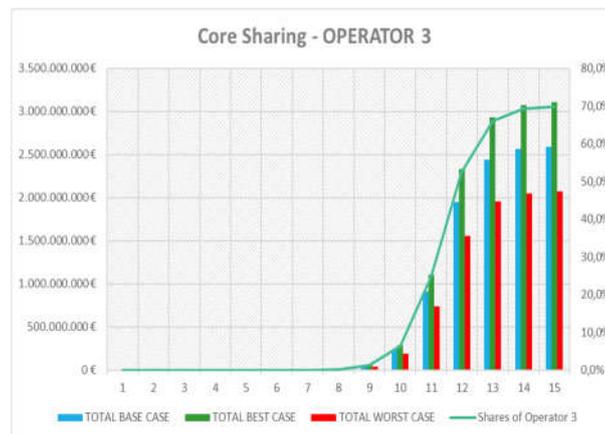


Figure 109 - Core Sharing Opex of operator 3

Unlike what happened in capex, operator 1 in comparison with the others, has in all cases of sharing a low opex value. This is mainly due to the significant loss of subscribers due to the entry of new operators on the market.

Operators 2 and 3 have much higher values compared to their capex. As explained in the previous sections, this is easily interpreted in the opex formulas for these operators. Operators 2 and 3 in addition of having expenses related to network operation and subscribers, they also have to pay as operational expenditure, an amount for using a network already installed by operator 1.

For the case of core sharing, as the shared equipment are in smaller numbers, compared to the numbers required for the RAN network, the revenue from sharing (*SharingCost* value received) will be much lower for operator 1 and 2.

6.2.2.3 Revenues Results

The calculated revenues of the 3 operators for the different sharing methods are presented in the following figures.

- NodeB Sharing

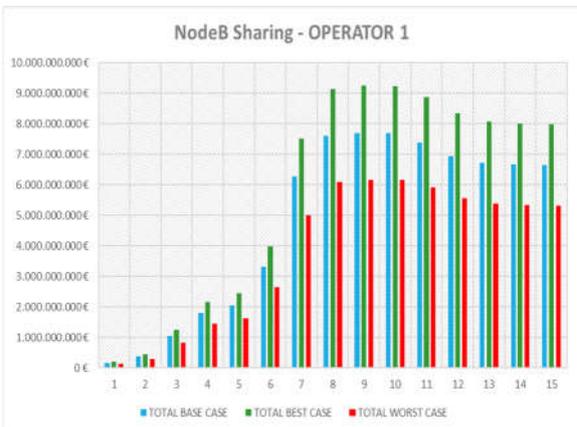


Figure 110 - NodeB Sharing Revenue of operator 1

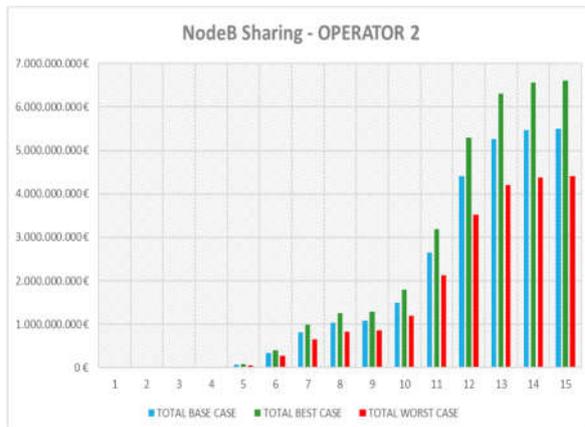


Figure 111 - NodeB Sharing Revenue of operator 2

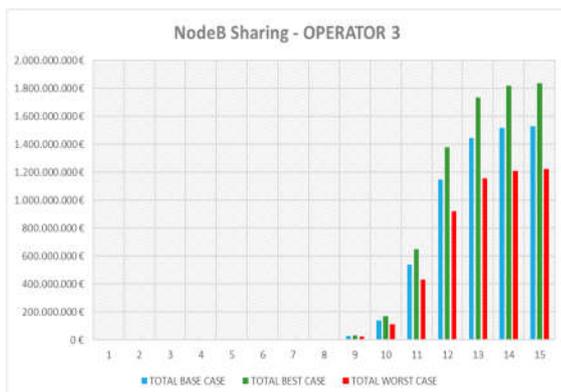


Figure 112 - NodeB Sharing Revenue of operator 3

- RAN Sharing

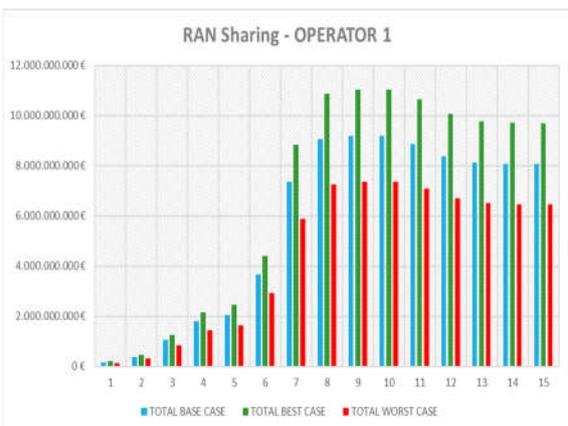


Figure 113 - RAN Sharing Revenue of operator 1

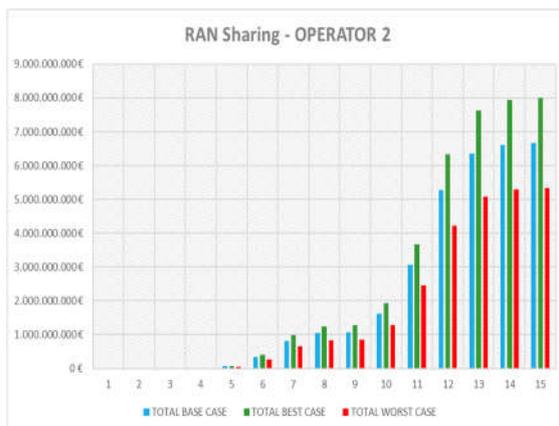


Figure 114 - RAN Sharing Revenue of operator 2

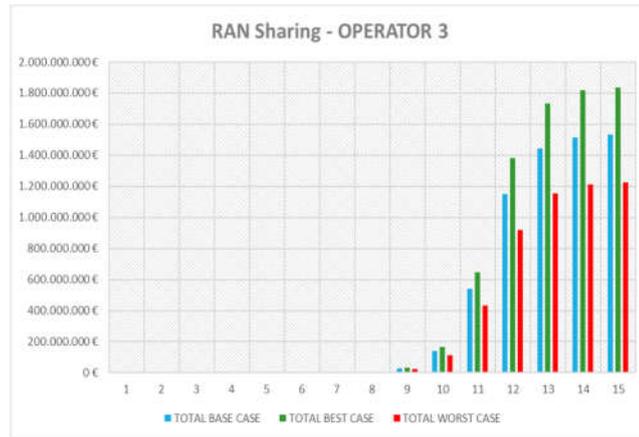


Figure 115 - RAN Sharing Revenue of operator 3

- Core Sharing

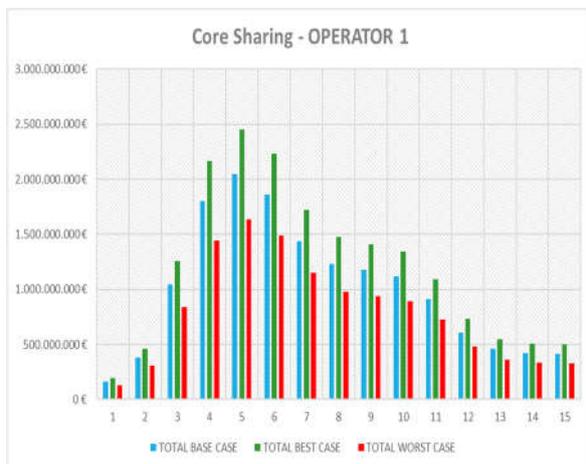


Figure 116 - Core Sharing Revenue of operator 1

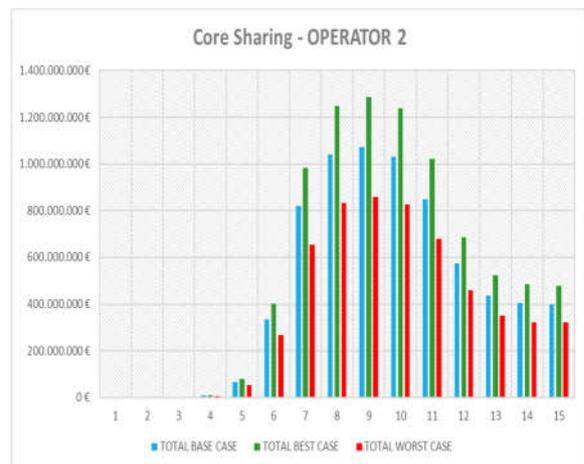


Figure 117 - Core Sharing Revenue of operator 2

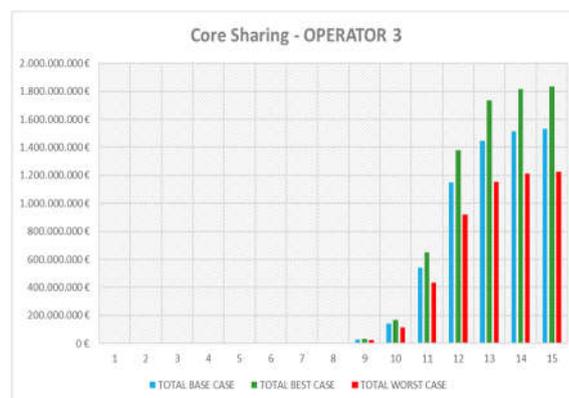


Figure 118 - Core Sharing Revenue of operator 3

On NodeB and RAN sharing mode, it is clear that, despite losing most of its subscribers, operator 1 manages to keep its revenues high over the 15 years of the project. The great part of this money comes from the parcels paid by operators 2 and 3 due the sharing.

On the core sharing, as the *SharingCost* paid to operator 1 and 2 due the share of core equipment is much lower, the revenues of operator 1 and 2 are greatly reduced over the years.

### 6.2.3 ECONOMIC RESULTS

- NodeB Sharing

Results of operator 1:

Table 47 - NPV, IRR and Payback period for Operator 1 – NodeB Sharing

Base case scenario		Best case scenario		Worst case scenario	
Annual Interest Rate	5%	Annual Interest Rate	5%	Annual Interest Rate	5%
NPV	5.110.717.994,34 €	NPV	6.137.170.473,48 €	NPV	4.089.837.046,81 €
IRR	3%	IRR	3%	IRR	3%
Payback period (years)	13	Payback period (years)	13	Payback period (years)	13



Figure 119 - NodeB Sharing Economic Results of operator 1 - Best Case

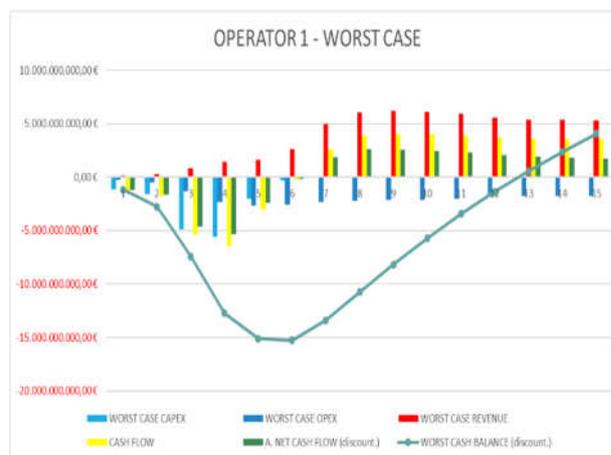


Figure 120 - NodeB Sharing Economic Results of operator 1 - Worst Case

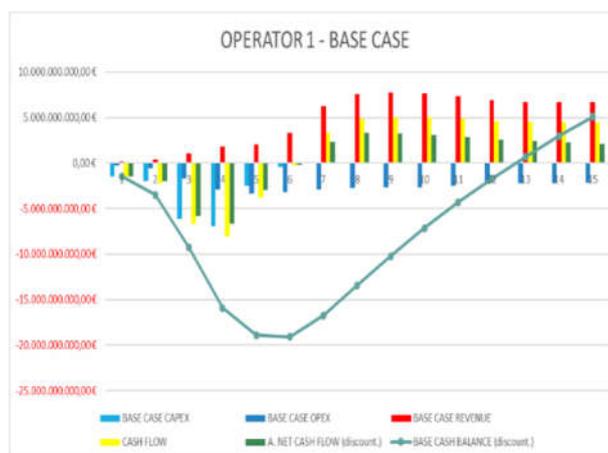


Figure 121 - NodeB Sharing Economic Results of operator 1 - Base Case

Results of operator 2:

Table 48 - NPV, IRR and Payback period for Operator 2 – NodeB Sharing

Base case scenario		Best case scenario		Worst case scenario	
Annual Interest Rate	5%	Annual Interest Rate	5%	Annual Interest Rate	5%
NPV	-13.254.346.137,31 €	NPV	-15.905.612.827,40 €	NPV	-10.604.326.800,34 €
IRR	-19%	IRR	-19%	IRR	-19%
Payback period (years)	16	Payback period (years)	16	Payback period (years)	16

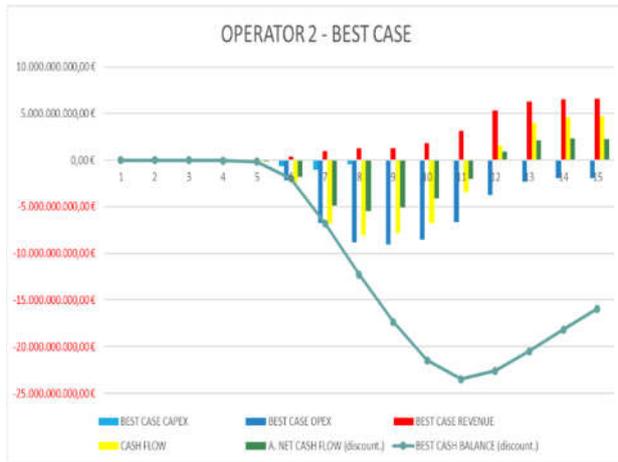


Figure 122 - NodeB Sharing Economic Results of operator 2 - Best Case

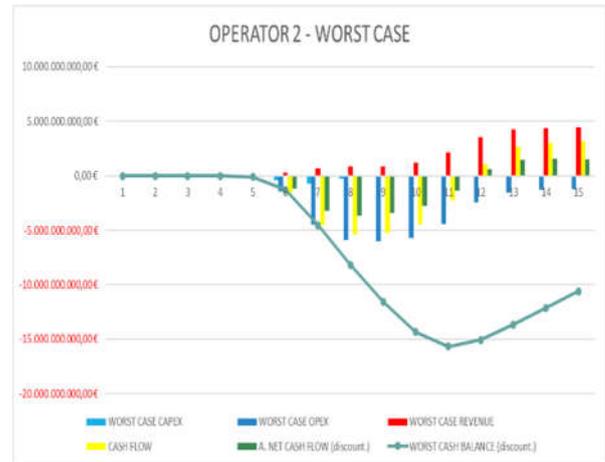


Figure 123 - NodeB Sharing Economic Results of operator 2 - Worst Case

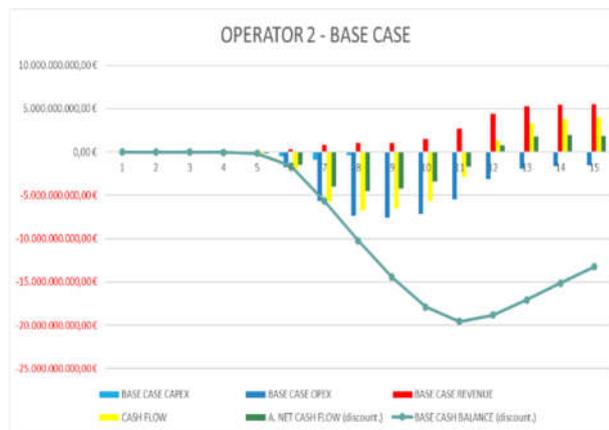


Figure 124 - NodeB Sharing Economic Results of operator 2 - Base Case

Results of operator 3:

Table 49 - NPV, IRR and Payback period for Operator 3 – NodeB Sharing

Base case scenario		Best case scenario		Worst case scenario	
Annual Interest Rate	5%	Annual Interest Rate	5%	Annual Interest Rate	5%
NPV	-23.471.688.752,34 €	NPV	-28.165.921.098,87 €	NPV	-18.778.896.995,69 €
IRR	#NÚM!	IRR	#NÚM!	IRR	#NÚM!
Payback period (years)	16	Payback period (years)	16	Payback period (years)	16

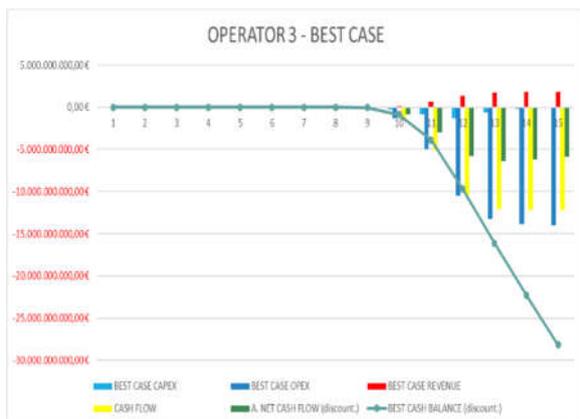


Figure 125 - NodeB Sharing Economic Results of operator 3 - Best Case

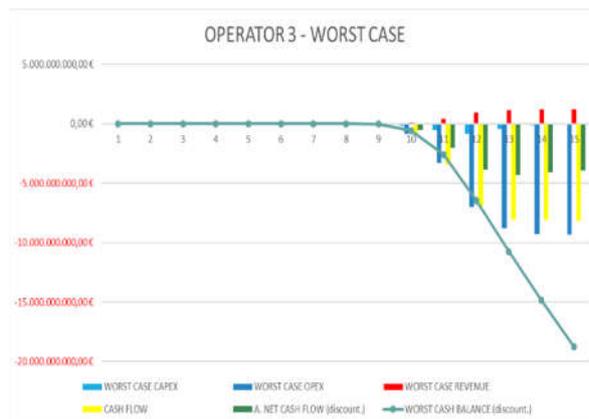


Figure 126 - NodeB Sharing Economic Results of operator 3 - Worst Case

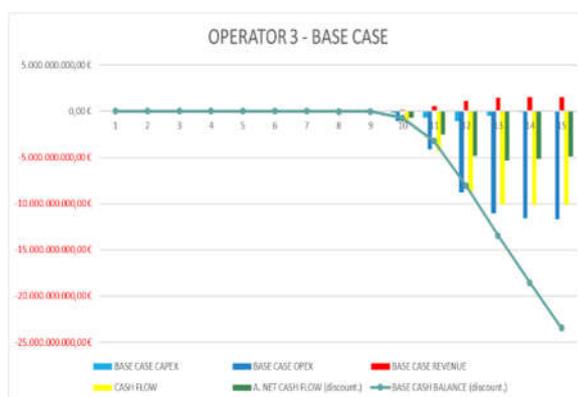


Figure 127 - NodeB Sharing Economic Results of operator 3 - Base Case

The recovery period for operator 1 is 13 years for all three cases. NPV is positive with an average of 5.112.575.171,54 € and the IRR is 3%. Despite the low IRR the predictions for operator 1 are positive and the investment is profitable.

Although operator 2 has a negative NPV for all three cases and an IRR of -19%, it is possible to observe in Figure 122, Figure 123 and Figure 124 that in year 12 operator 2 shows a change of course on the cash balance but it is not enough to guarantee profits in the 15 years analyzed.

Operator 3 presents these results because he simply enters the end of the project and does not have time to have profit.

- **RAN Sharing**

Results of operator 1:

Table 50 - NPV, IRR and Payback period for Operator 1 – RAN Sharing

Base case scenario		Best case scenario		Worst case scenario	
Annual Interest Rate	5%	Annual Interest Rate	5%	Annual Interest Rate	5%
NPV	12.551.744.577,52 €	NPV	15.097.919.278,91 €	NPV	10.042.830.961,95 €
IRR	7%	IRR	7%	IRR	7%
Payback period (years)	11	Payback period (years)	11	Payback period (years)	11

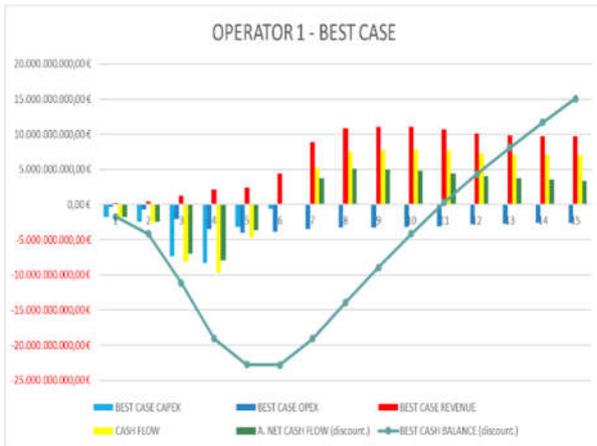


Figure 128 - RAN Sharing Economic Results of operator 1 - Best Case

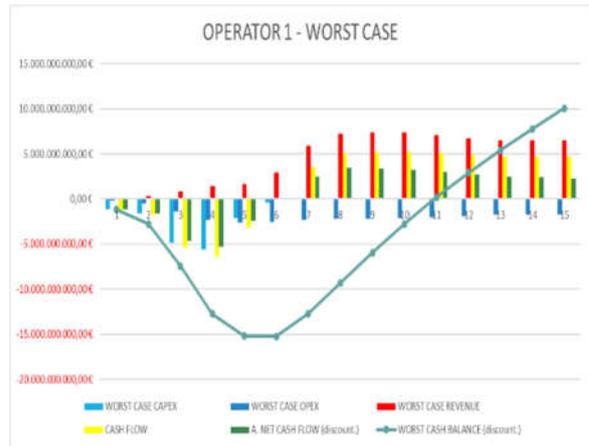


Figure 129 - RAN Sharing Economic Results of operator 1 - Worst Case

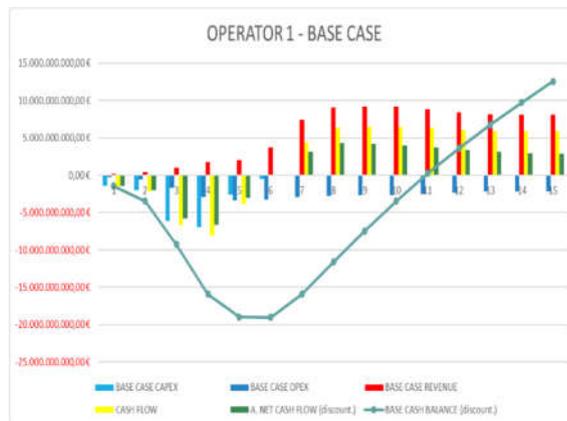


Figure 130 - RAN Sharing Economic Results of operator 1 - Base Case

Results of operator 2:

Table 51 - NPV, IRR and Payback period for Operator 2 – RAN Sharing

Base case scenario		Best case scenario		Worst case scenario	
Annual Interest Rate	5%	Annual Interest Rate	5%	Annual Interest Rate	5%
NPV	-13.762.054.693,55 €	NPV	-16.540.361.113,97 €	NPV	-11.011.581.722,47 €
IRR	-18%	IRR	-18%	IRR	-18%
Payback period (years)	16	Payback period (years)	16	Payback period (years)	16

## SHARED SOLUTION FOR TELECOMMUNICATIONS NETWORKS

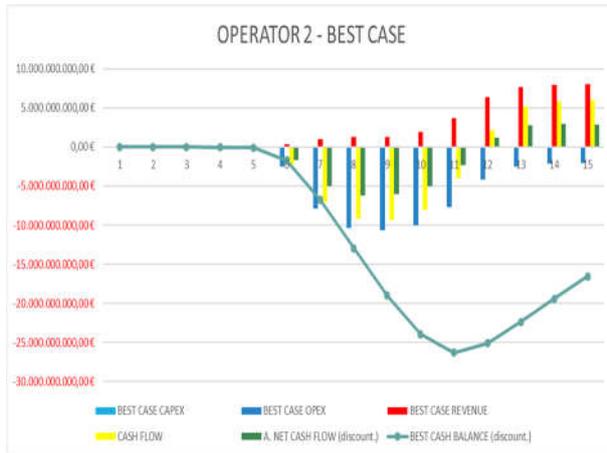


Figure 131 - RAN Sharing Economic Results of operator 2 - Best Case

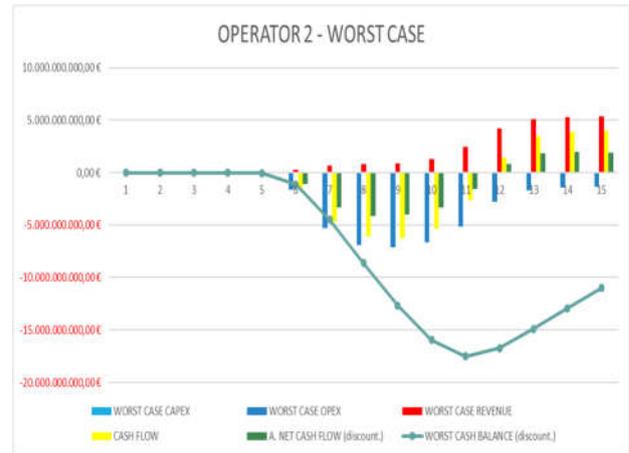


Figure 132 - RAN Sharing Economic Results of operator 2 - Worst Case

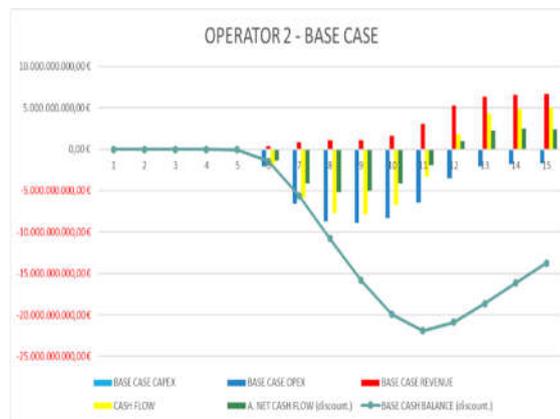


Figure 133 - RAN Sharing Economic Results of operator 2 - Base Case

Results of operator 3:

Table 52 - NPV, IRR and Payback period for Operator 3 – RAN Sharing

Base case scenario		Best case scenario		Worst case scenario	
Annual Interest Rate	5%	Annual Interest Rate	5%	Annual Interest Rate	5%
NPV	-26.533.984.830,07 €	NPV	-31.846.399.078,10 €	NPV	-21.228.325.205,65 €
IRR	#NÚM!	IRR	#NÚM!	IRR	#NÚM!
Payback period (years)	16	Payback period (years)	16	Payback period (years)	16

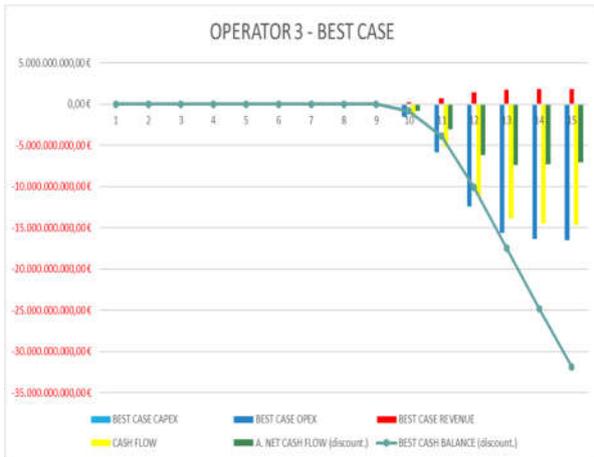


Figure 134 - RAN Sharing Economic Results of operator 3 - Best Case

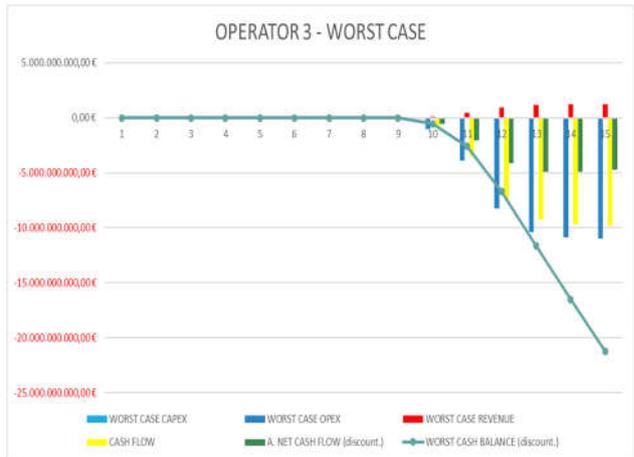


Figure 135 - RAN Sharing Economic Results of operator 3 - Worst Case

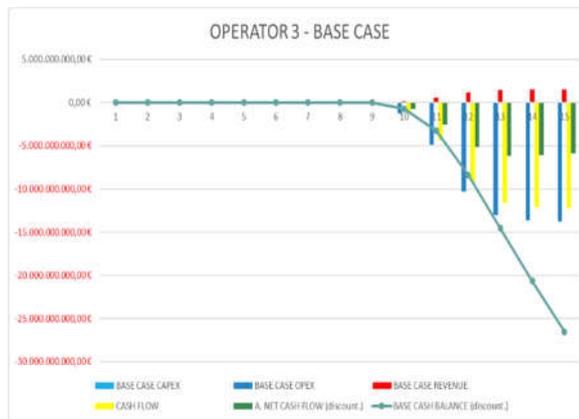


Figure 136 - RAN Sharing Economic Results of operator 3 - Base Case

On this sharing mode, the recovery period for operator 1 is 11 years for all three cases. NPV is positive with an average of 12.564.164.939,46 € and the IRR is 7%. These results are much better than the results obtained by operator 1 in NodeB sharing.

Operator 2 and 3 still present a negative NPV for all three cases. IRR of operator 2 is -18% and of operator 3 still incalculable. Therefore, operator 2 and 3 continue to be unprofitable in the 15 years analyzed.

In comparison with the previous method, this method presents little improvements and differences for the operator 2 and 3.

This is due to the fact that an analysis is being carried out in relation to the operator 1. Basically, only operator 1 has the all 15 years to present acceptable results. As operator 2 and 3 entered late they have much less response time.

• Core Sharing

It's worth remembering that in this sharing mode, operators build their individual RAN networks and share only the core network equipment. Therefore, due to the characteristics of the core network, the number of equipment required is much smaller compared to the number required for the RAN network. So, the revenue from sharing is expected to be much smaller compared to other sharing methods.

Results of operator 1:

Table 53 - NPV, IRR and Payback period for Operator 1 – Core Sharing

Base case scenario		Best case scenario		Worst case scenario	
Annual Interest Rate	5%	Annual Interest Rate	5%	Annual Interest Rate	5%
NPV	-27.658.064.892,47 €	NPV	-33.179.392.780,30 €	NPV	-22.144.581.201,53 €
IRR	#NÚM!	IRR	#NÚM!	IRR	#NÚM!
Payback period (years)	16	Payback period (years)	16	Payback period (years)	16

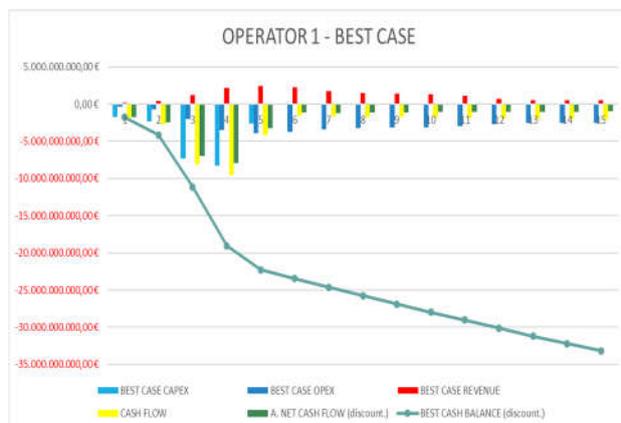


Figure 137 - Core Sharing Economic Results of operator 1 - Best Case

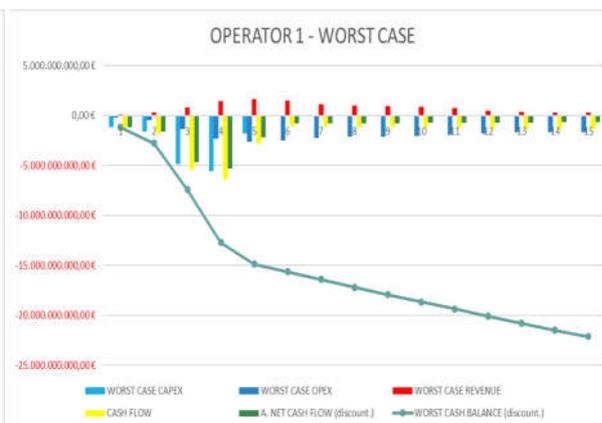


Figure 138 - Core Sharing Economic Results of operator 1 - Worst Case

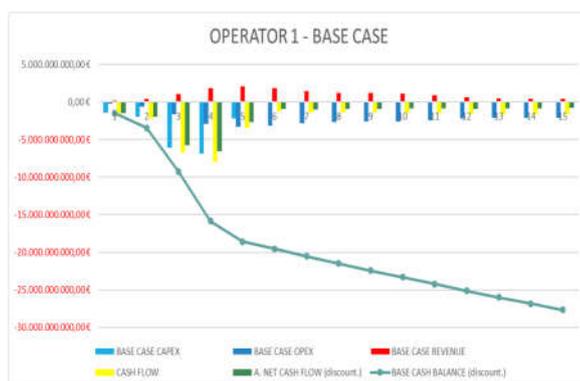


Figure 139 - Core Sharing Economic Results of operator 1 - Base Case

Results of operator 2:

Table 54 - NPV, IRR and Payback period for Operator 2 – Core Sharing

Base case scenario		Best case scenario		Worst case scenario	
Annual Interest Rate	5%	Annual Interest Rate	5%	Annual Interest Rate	5%
NPV	-11.095.218.669,39 €	NPV	-13.318.805.598,55 €	NPV	-8.855.593.559,75 €
IRR	#NÚM!	IRR	#NÚM!	IRR	#NÚM!
Payback period (years)	16	Payback period (years)	16	Payback period (years)	16

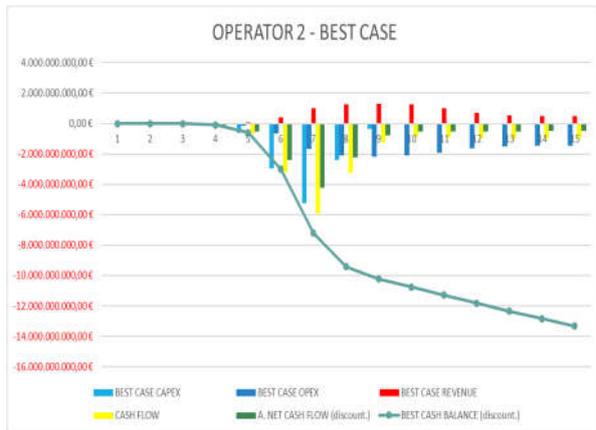


Figure 140 - Core Sharing Economic Results of operator 2 - Best Case

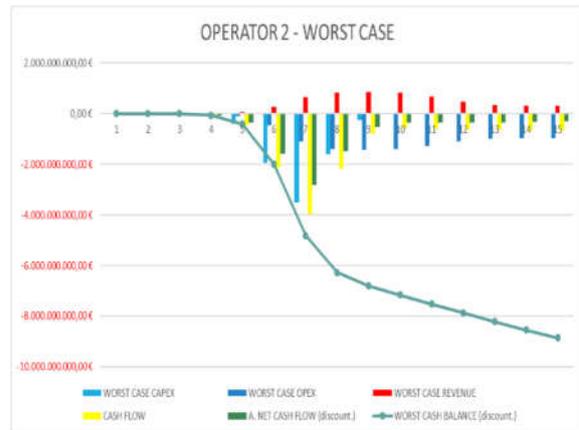


Figure 141 - Core Sharing Economic Results of operator 2 - Worst Case



Figure 142 - Core Sharing Economic Results of operator 2 - Base Case

Results of operator 3:

Table 55 - NPV, IRR and Payback period for Operator 3 – Core Sharing

Base case scenario		Best case scenario		Worst case scenario	
Annual Interest Rate	5%	Annual Interest Rate	5%	Annual Interest Rate	5%
NPV	-10.097.349.451,33 €	NPV	-12.119.887.925,81 €	NPV	-8.083.361.488,12 €
IRR	#NÚM!	IRR	#NÚM!	IRR	#NÚM!
Payback period (years)	16	Payback period (years)	16	Payback period (years)	16

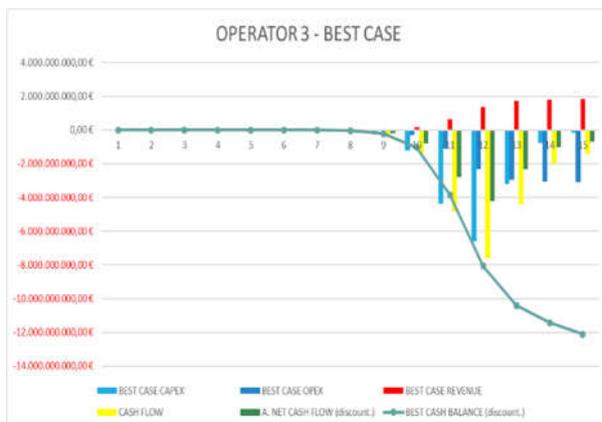


Figure 143 - Core Sharing Economic Results of operator 3 - Best Case

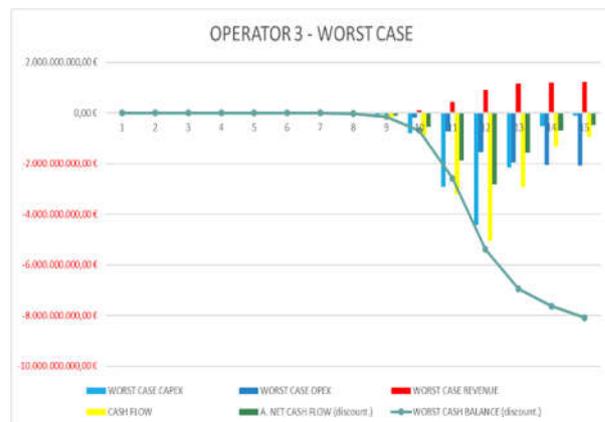


Figure 144 - Core Sharing Economic Results of operator 3 - Worst Case

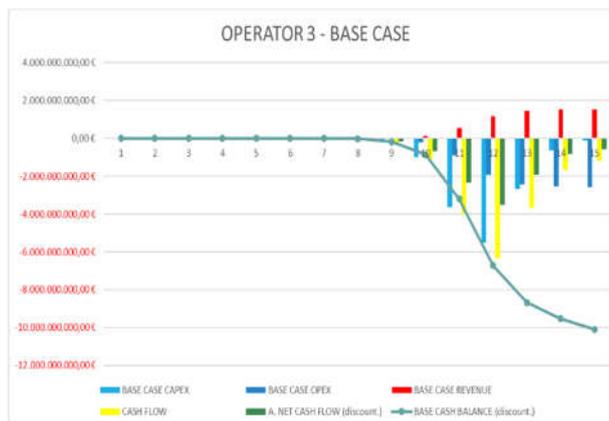


Figure 145 - Core Sharing Economic Results of operator 3 - Base Case

The results obtained in this sharing mode are practically identical to the three operators.

As operators share only the core (i.e. a small part of the equipment) and everything else (RAN equipment) must be build and install independently, this results in large capex and consequently large opex.

Since the profits from sharing are too small, operators become dependent on subscribers to make a profit.

As operator 1 loses many subscribers because the entry of other operators, it has very little change to make profit. This is proven by the results, where the NPV obtained from operator 1 is on average -27,660,679,624.77 € and the payback period greater than 15 years. The IRR on this sharing mode is incalculable for operator 1.

The poor results are also presented by operators 2 and 3, where it is clear that there is no possibility of having any profit.

This is the sharing method that does not provide any profits to nay operator, and due to its features, it should not be adopted on this market.

### 6.3 CONCLUSIONS OF THE SCENARIOS

As it was intended to analyze the situation from the point of view of operator 1, it was possible to observe that, if operator 1, or any other operator, tries to explore this market alone, rejecting any kind of partnership or sharing, it will result in a failed investment with none profit prospects.

However, it was verified by the scenarios that, the operator that enter the market first, despite having to install almost all the necessary infrastructure, will have more changes to make some profit if it is willing to share its infrastructures.

Of the 3 methods analyzed in these scenarios, RAN sharing is better suited to the requirements of the analyzed market. In comparison with the other methods analyzed, RAN sharing registers for operator 1 a good internal rate of return, excellent NPV values and a reasonable payback period under the circumstances.

Core sharing is the one with the worst performance for all three operators and proved to be a poor choice for such markets.

Although operator 2 failed to provide positive results within 15 years analyzed for any mode of sharing, it is possible to conclude from the analysis of the results presented in the graphs, that the cash balance begins to rise around year 12, in the RAN and NodeB sharing modes. This proves to be a good indicator, because if the conditions do not change operator 2 could have a positive NPV around year 19.

There is not enough data to conclude whether operator 3 will be able to have profits after a few years.

Nevertheless, it can be concluded that the RAN sharing mode is the solution that best fits all operators.

It should also be noted that despite the positive results of operator 1, the remaining operators are unable to have a profitable business in this market. This is something that, in a real situation, would cause the operator 2 and 3, especially the operator 3, to give up the market and consequently the sharing. This would have negative consequences for the money balance of operators 1 and 2.

Therefore, it is also important to conclude that only these sharing methods are not enough to successfully install and develop a sustainable network for all three operators. Additional strategies should be adopted to further reduce the risk of failed investments.

There is a huge risk for operator 3 to give up sharing, since there are no potential profit projections for operator 3 in any of the sharing methods studied. In fact, there is little time to obtain sufficient data to draw an accurate conclusion on the projections of the operator 3, but as in year 15 the whole network is already built and the whole market is already served, there is no leeway for the operator 3.

The strategies can be several, they can go through further diversifying the subscriber base, thus creating more price ranges for private, institutional or business. Or even limit the traffic at certain times of the day to the institutions and businesses, since they do not need so much traffic outside of business hours.



## 7. CONCLUSIONS

The project of this dissertation started from the need to try to prove that existing technologies and methodologies can get telecommunications to regions and places that do not yet have, but are in urgent need of have those service available. Nowadays, in the way the world is managed and operated, it is regrettable that many regions and countries still have a weak or nonexistent telecommunications service. It is a fact that many of these regions are found in developing countries. These emerging markets are often in difficulties and have various economic and financial problems. This results in a population with weak purchasing power.

Regardless of the place, telecommunications is an expensive business. Therefore, this dissertation analyzes the problem of the implementation of cellular networks in emerging markets and the implications and benefits that the sharing of infrastructures may have on the economic viability of the operators involved in the sharing.

It was implemented and adapted a mathematical model for dimensioning a network. Later, a numerical tool was adapted and developed to model, dimension and calculate the costs of implementing a cellular network. At the end, a technical-economic study of the projected network was carried out. The tool calculates the network by the introduction of parameters that define the type and size of the target market, the market's trafficking needs and the characteristics of the region.

It was conceived 2 scenarios that served as input parameters that allowed to perceive the problematic introduction of cellular networks in emerging markets with and without shared infrastructures.

As a consequence of this study it was observed that in fact a shared network brings more benefits to the operators. If the operator tries to embark on this market alone the profit forecasts are negligible. One hypothesis would be to greatly increase the fees charged to subscribers to make a profit. But that would not be possible because the market does not have enough purchasing power.

The most viable solution is to share the infrastructures built with other operators. It has been observed that the NodeB and RAN sharing methods are those that produce profitable results. The core sharing mode is not suitable for this market.

With this, it is possible to prove that if there is a need to develop a given region or country with a market with these characteristics, the network can be implemented by the government and then shared with other operators through the RAN sharing method. Done this way the government will have its investment recovered in 11 years and will manage to develop and open the market to other operators and businesses.

But it is crucial to reaffirm that, in order to avoid having resignations from the operators who entered the shared market late, additional strategies should be used to keep the interest of all satisfied. Because it has also been verified that the profit projections of the third operator are reduced, which can correctly lead to a withdrawal by the third operator.

To apply the models and tools developed in this project, it was necessary to have a large number of assumptions regarding multiple parameters. It is known that the accuracy of these models and the

corresponding tool depend on these parameters, so these assumptions must be as correct as possible.

It should be stated that the work developed in this document, although designed for the UMTS900, is applicable to different technologies and different types of traffic.

### 7.1 ***FUTURE WORK***

Due to the vastness of the area of study of this dissertation, it was not possible to cover all the topics of interest. Therefore, following are presented several topics, parameters and issues which may be considered for improve the development and performance of this tool:

- Take into considerations the abandonment effect on the market uptake and consider the fact that a user can subscribe to more than 1 operator;
- Do not assume a static market, but a market in which the number of subscribers and their intensity of use vary over time;
- Improve capacity dimensioning techniques taking into account the heterogeneous nature of the traffic and the equipment involved;
- Consider the equipment life time;
- Include in the tool the possibility of technological evolution (migration UMTS, LTE, 5G, etc.).

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# APPENDIXES

## Appendix A

### GSM INTERFACES

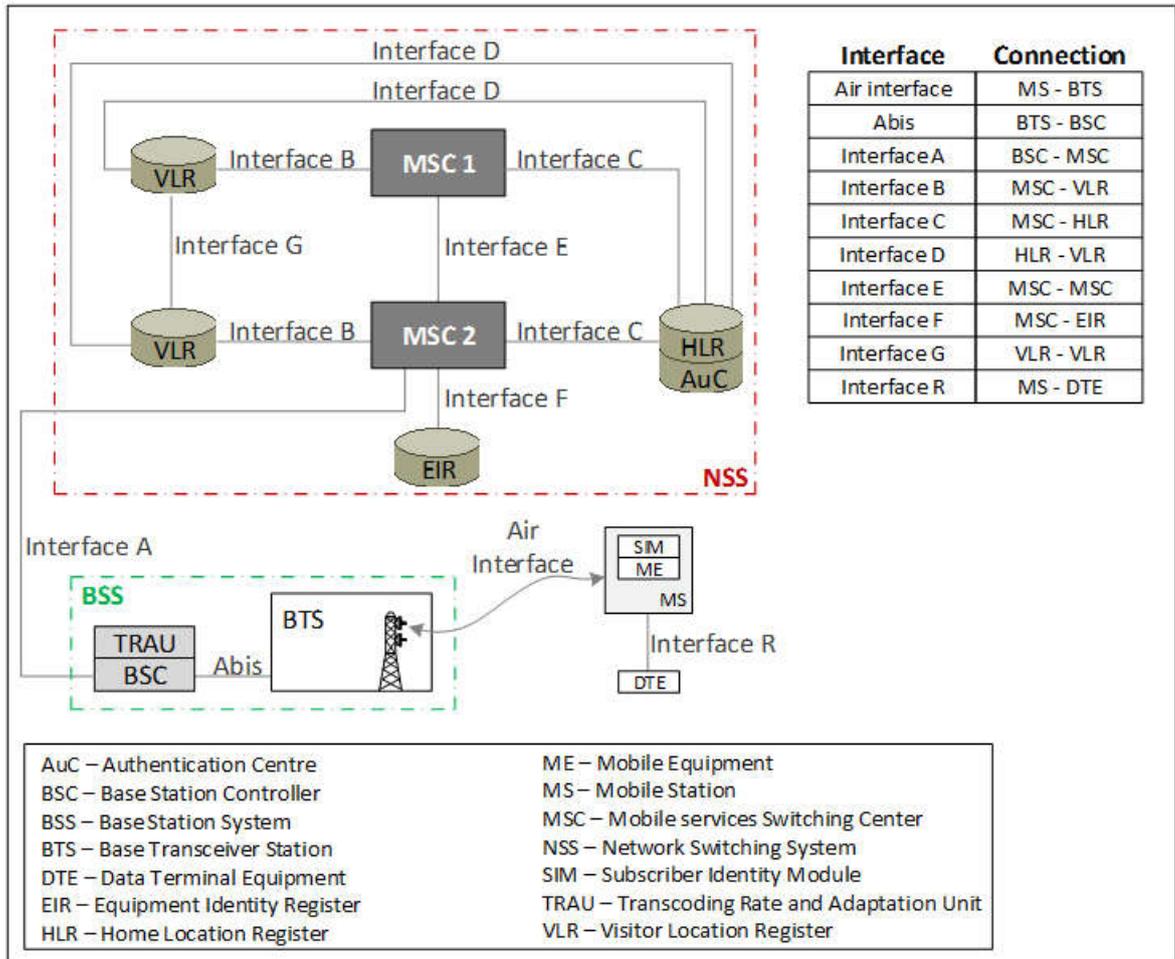


Figure 146 - GSM interfaces [23] [27]

*Appendix B*

**UMTS ARCHITECTURE AND INTERFACES**

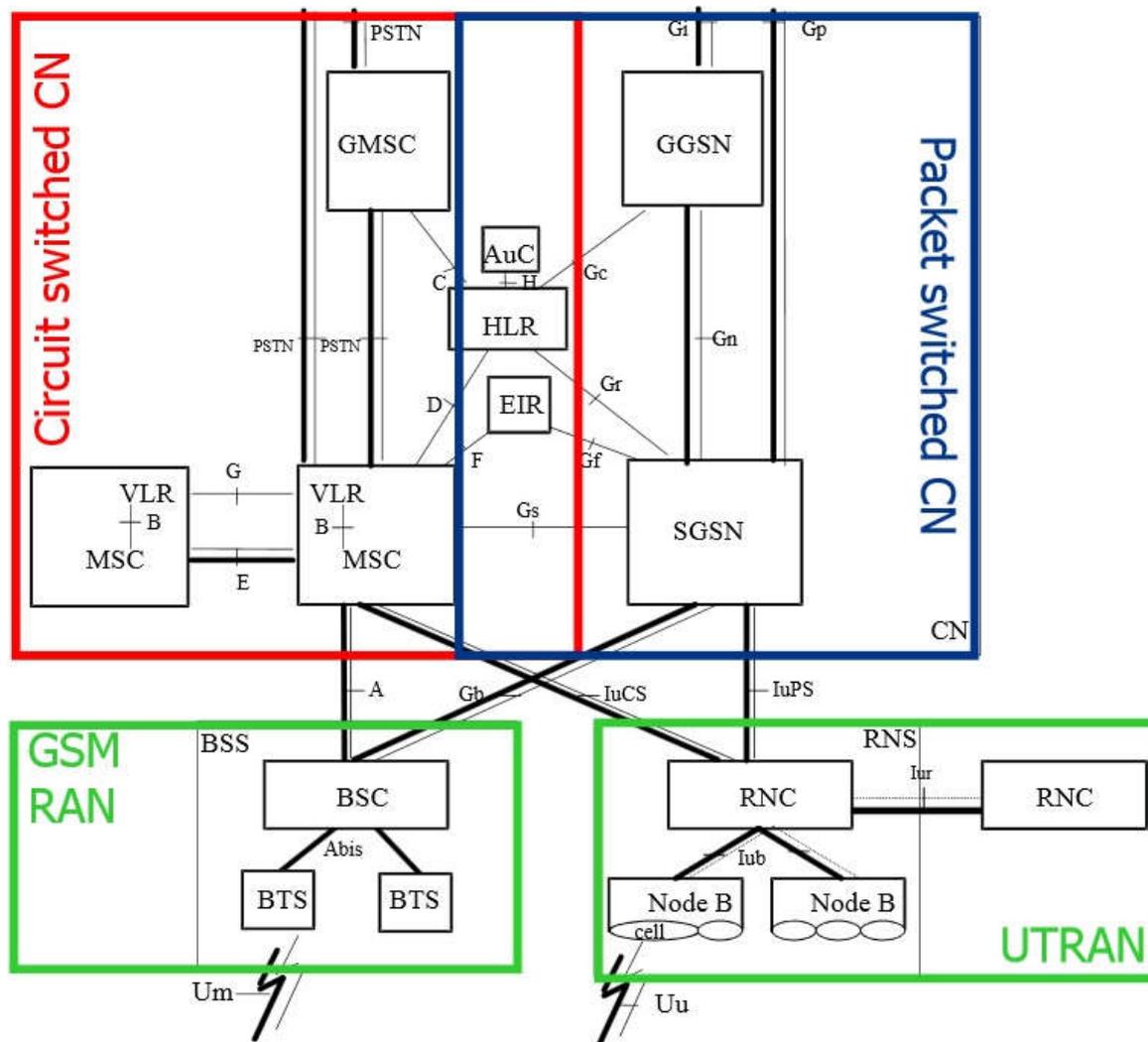


Figure 147 - UMTS Architecture and Interfaces [29]

Appendix C

LTE FULL ARCHITECTURE

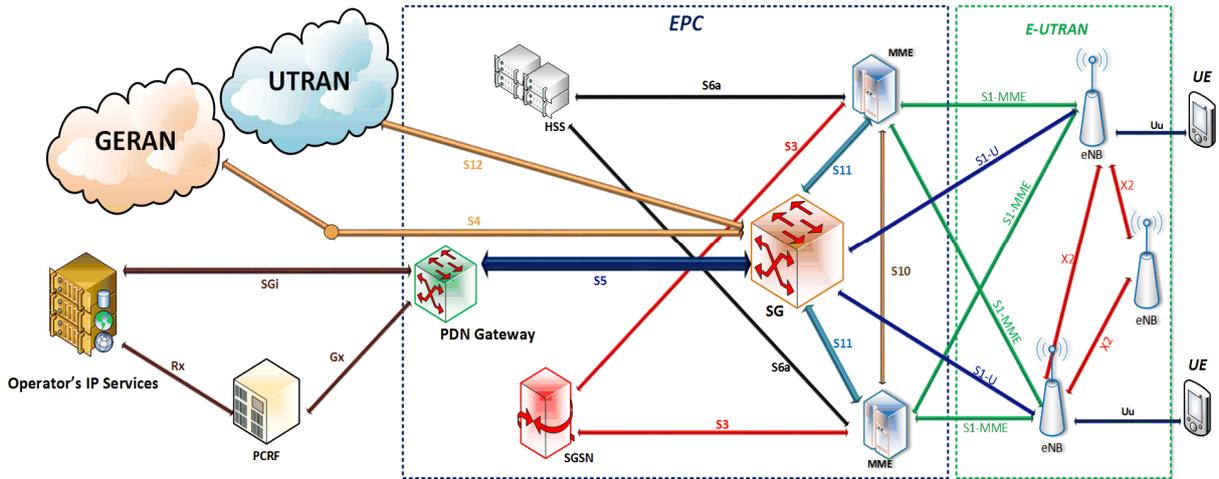


Figure 148 - LTE Full Architecture

## Appendix D

### COVERAGE AND CAPACITY CALCULATION EXAMPLE

To illustrate how the variables fit, the following example has been prepared. Starting from Link Budget calculation based on 12,2 kbps voice service, and assuming that the corresponding value of maximum allowed propagation path loss for  $f=920$  MHz is 139.0 dB.

#### NodeBs

- Coverage Calculations

By using equation (30)

$$\begin{aligned} L(R)_{Suburban} &= 35,2 \log(R) + 116,6 \\ 139 &= 35,2 \log(R) + 116,6 \\ R &= 4,33 \text{ km} \end{aligned}$$

And equation (33)

$$\begin{aligned} \text{NodeB area} &= \frac{9\sqrt{3}}{8} R^2 \\ \text{NodeB area} &= 36,53 \text{ km}^2 \end{aligned}$$

Finally, if one assumes that the total scenario area is 1000 km<sup>2</sup>, by using equation (34) the final number of NodeBs can be estimated:

$$\text{Number of NodeBs} = \frac{\text{Scenario Size}}{\text{NodeB area}}$$

$$\text{Number of NodeBs} \approx 28$$

- Capacity Calculations

Defining certain performance parameters, such as:

- |  |          |
|--|----------|
| • 1300000 users in data                              | <i>a</i> |
| • 0,017 E/user in BH                                 | <i>b</i> |
| • 12,2kbps voice service                             | <i>c</i> |
| • NodeB capacity = 100 Mbps                          | <i>d</i> |
| • 1 GB/month data usage per user                     | <i>e</i> |
| • In Busy Hour (BH) 20 % of total daily data is used | <i>f</i> |

After the above definitions, through the equation (14) to (19), the number of NodeBs per capacity was calculated.

- Voice Calculations

$$\begin{aligned} \text{Total Busy Hour network traffic} &= (\text{Erlang per user busy-hour}) \times (\text{voice service}) \\ &= 0,017 \times 12,2 \text{ kbps} \\ &= 0,0002074 \text{ Mbps/user Busy-hour} \end{aligned} \quad g = b \cdot c$$

• Data Calculations

Monthly data usage per user	= 1.000 MB (1 GB)	$e$
Daily data usage per user	= 33,33 MB	$h = e / 30$
Daily Busy Hour usage per user (20%)	= 6,6667 MB	$l = h * f$
Convert to bits (x8)	= 53,333 Mb	$j = i * 8$
Convert to Mbps per user	= 53,333 Mb / 3.600 s = 0,01481481 Mbps	$k = j / 3600$

Voice and Data traffic per User	= 0,01481481 Mbps + 0,0002074 Mbps = 0,015022215 Mbps	$l = k + g$
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<b>Total Voice and Data Traffic (Total users)</b>	= 0,015022215 Mbps * 1300000 = 19.528,8795 Mbps	$m = l * a$
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Number of NodeBs required	= 19.528,8795 / 100 = 195,288795 = 196	$n = m / d$
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If overhead (20%) is added, the number of sites can be calculated as:

Include a 20% overhead	= 23.434,6554 Mbps, busy hour	
Total network Busy Hour traffic	= 23.434,6554 Mbps	$o = m * f$
Number of NodeBs required	= 23.434,6554 / 100 = 234,3466	$p = o / d$

**Total number of NodeBs required = 235**

Since the number of NodeBs per capacity is greater than the number of NodeBs required for coverage, the number of NodeBs of the network will be **235**.

**RNCs**

Parameters

- One RNC support 100 NodeBs  $q$
- Traffic is uniformly used and distributed on each NodeB of the network
- RNC capacity 600 Mbps  $r$
- Voice Traffic 0,017 E/user in Busy Hour
- Data Traffic per user it is defined in each scenario
- Traffic/user is a bundled data package
- Circuit-switched data is neglected
- 12,2 kbps voice service

○ Coverage Calculations

$$NumRNCs = \frac{numNodeBs}{Max. NodeBs supported}$$

$$NumRNCs = \frac{235}{100}$$

$$NumRNCs \approx 3$$

- Capacity Calculations
  - Voice Calculations

Total Busy Hour network traffic	= (Erlang per user busy-hour) x (voice service)	
	= 0,017 x 12,2 kbps	
	= 0,0002074 Mbps/user Busy-hour	$g = b * c$

- Data Calculations

Monthly data usage per user	= 1.000 MB (1 GB)	$e$
Daily data usage per user	= 33,33 MB	$h = e / 30$
Daily Busy Hour usage per user (20%)	= 6,6667 MB	$l = h * f$
Convert to bits (x8)	= 53,333 Mb	$j = i * 8$
Convert to Mbps per user	= 53,333 Mb / 3.600 s	
	= 0,01481481 Mbps	$k = j / 3600$

Voice and Data traffic per User	= 0,01481481 Mbps + 0,0002074 Mbps	
	= 0,015022215 Mbps	$l = k + g$

<b>Total Voice and Data Traffic (Total users)</b>	= 0,015022215 Mbps * 1300000	
	= 19.528,8795 Mbps	$m = l * a$

Number of RNCs required	= 19.528,8795 / 600	
	= 32,548	$s = m / r$
	= 33	

If overhead (20%) is added, the number of sites can be calculated as:

Include a 20% overhead	= 23.434,6554 Mbps, busy hour	
Total network Busy Hour traffic	= 23.434,6554 Mbps	$o = m * f$
Number of RNCs required	= 23.434,6554 / 600	
	= 39,057	$t = o / r$

<b>Total number of RNCs required</b>	<b>= 40</b>
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The maximum between 33 and 40 is 40, so the number of RNC needed is **40**.